





# International Seminar/Training "Prospects of Creative Industries Development: the Way to Success"

June 25, 2024 Bishkek, Kyrgyz Republic







## **INTRODUCTION**







# Rahat Kerimbayeva

Director of the State Agency for Intellectual Property and Innovation under the Cabinet of Ministers of the Kyrgyz Republic (Kyrgyzpatent)







# **Christopher Athey**

Economic Affairs Officer, Innovative Policies Development Section, United Nations Economic Commission for Europe (UNECE)







# Session 1 Professor Yelena Kalyuznova

Director, Center for Euro-Asian Studies, Henley Business School, University of Reading, UK

Trends in the development of the creative economy and their prospects

# **Architecture Performing Fashion** Arts Advertising & Marketing Film, TV, Music & Radio & **Visual Arts Photography** IT

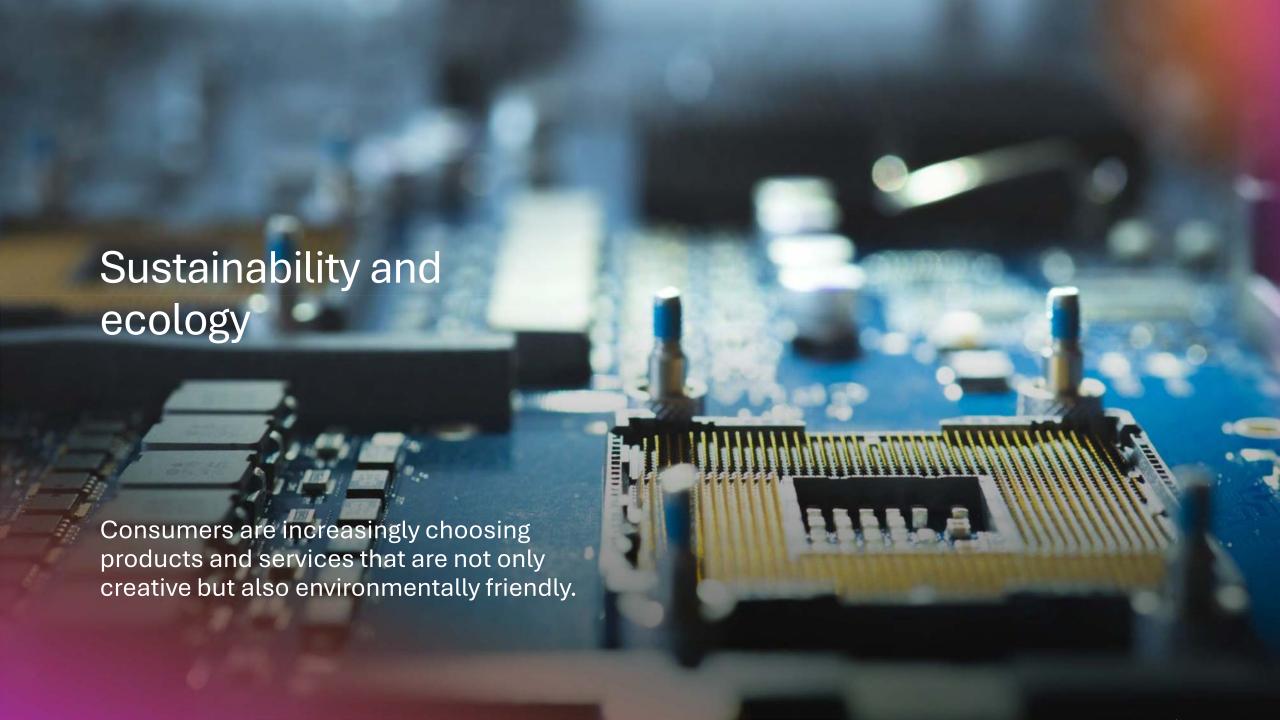
# Definition of creative industries

# Why is there a growing interest in the development of creative industries?

- An important channel for economic growth and development.
- Of interest to business and management scholars because of characteristics such as flexible organization, extensive use of technology, and employment of creative and technical talent.
- According to UNESCO, the creative industries generate \$2.250 billion in revenue worldwide each year and are projected to account for more than 10% of global GDP in the coming years.









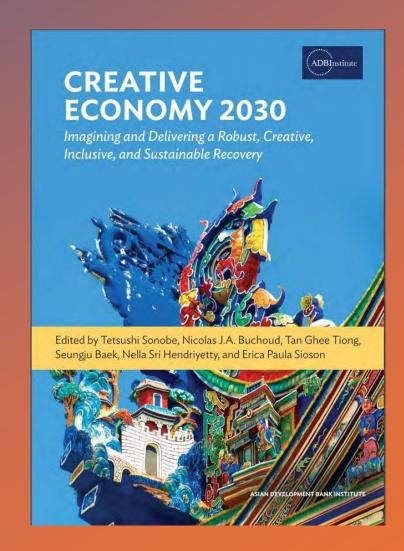
# Social impact

Many brands are now using their platforms to support social issues such as equality and inclusion.





# Supporting Creative Industries in Central Asian Regional Economic Cooperation



# Case studies of cerate businesses: Kazakhstan











# Aisuluu Mustapakulova

Head of Innovation Department, State Agency for Intellectual Property and Innovation under the Cabinet of Ministers of the Kyrgyz Republic (Kyrgyzpatent







#### **Oscar Fast**

Associate Economic Affairs Officer, Innovative Policies Development Section, UNECE

#### Ekaterina Guznova

Consultant, Innovative Policies Development Section, UNECE

Topic: Challenges and Prospects for the Creative Economy in Central Asia

## Definition of the creative economy



There are different definitions for the creative economy ...



















# Definition of the creative economy



#### The sectors covered by the term "creative industries" are extremely diverse:

#### Creative industry market in Kyrgyzstan

Share of each industry in the creative industry market of the Kyrgyz Republic as of 01.01.2021

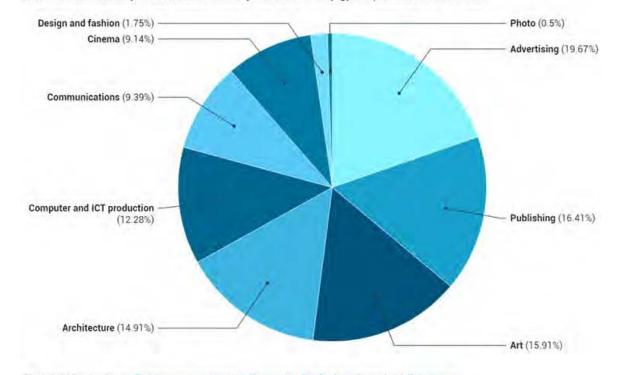


Chart: CABAR asia . Source: Creative economy concept in Kyrgyzstan . Get the data . Created with Datawrapper

Источник: <u>Kudaiberdieva – CABAR (2021)</u>

#### **Governance Architecture**



- Creative Economy Development Concept for 2022-2026
- Create4
- Creative Kyrgyzstan Program
- Women's Creative Lab
- Association of Creative Industries of Kyrgyzstan
- Creative Industries Festival Creative Network of Central Asia
- UNDP Program Creative Tourism in Kyrgyzstan
- Creative Tourism Network

## Creative and innovation facilitators in Central Asia



#### Central Asia has a significant number of creative and innovative facilitators ...

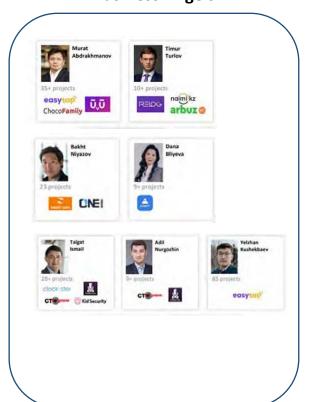
#### **Creative agencies**



#### **Incubators / Accelerators**



#### **Business Angels**



#### **Venture Capital**



#### Creative and innovation facilitators



- Incubators and accelerators need to improve:
- → Key performance indicators
- → Financial sustainability
- → Insufficient supply of promising firms
- → Qualified mentors
- → Universal vs specialized approach
- → External performance reviews
- Limited number of angel investors lack of formalized angel networks
- Need for reforms to facilitate venture capital

# SPECA Network of Business Incubators and Accelerators for Sustainable Development





**Members:** Business incubators & accelerators; innovation, technology & entrepreneurship agencies

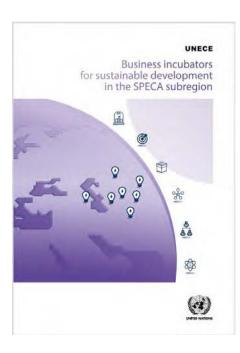


Activities: Workshops; roundtables; trainings; study tours



**Tailored capacity-building activities by UNECE** 





# The Innovation Policy Outlook (IPO)



#### **About the IPO Publication**

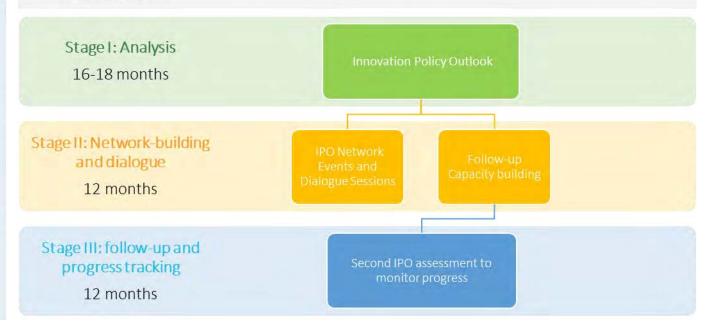


UNECE flagship initiative that comprehensively assesses and compares innovation governance across countries with shared legacy and institutional features

- Framework for region-wide reform
- IPO publications for in Eastern Europe and South Caucasus very well received
- Methodological rigour: > 40 indicators on innovation governance, policy tools, and process
- Evidence base for mutual policy learning, regional cooperation, and dialogue

#### The Innovation Policy Outlook Initiative

- Three elements: analysis (the IPO), network-building, capacity building and support
- 24 months
- Complete and synergetic support cycle: analysis, dialogue, technical assistance









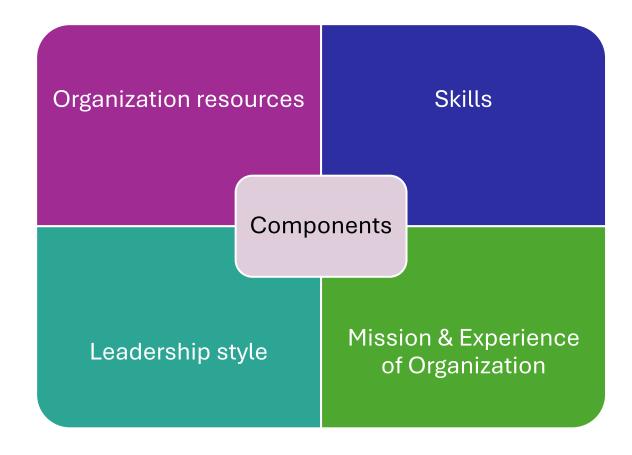
# Session 2 Dr Olena Khlystova

Lecturer for Management and Organisational Behavior, Center for Euro-Asian Studies, Henley Business School, University of Reading, UK

Resilience of creative industries: theory and international experience

# Resilience in organizations

**Resilience** - the ability of companies to cope with and recover from difficulties by adjusting business activities to improve their performance.



## Resilience: the context of the creative industries

**Characteristics of creative industries** 

Entrepreneurship Innovations Flexibility Sustainability Inclusiveness

Key skills

Creativity

Teaching

Communication

Marketing

Innovations

# Resilience of the creative industries: the UK experience

# Characteristics of creative industries in the UK:

Strategic economic sector (economic value of £124.6 billion pounds in 2022);

- SMEs;
- Freelancers;
- IT / Software / Games;
- TV / Radio / Photography;
  - Music.

**Changes after the crisis:** 

Changing the range of skills

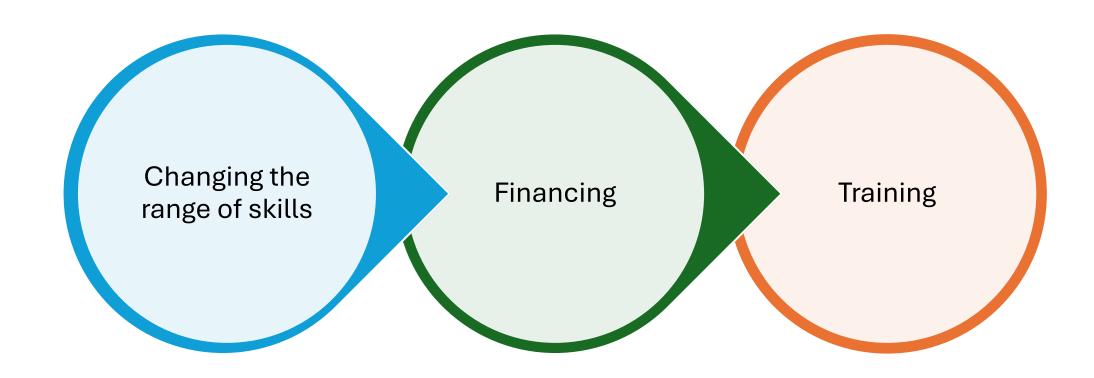
Changing business models

Digitalization

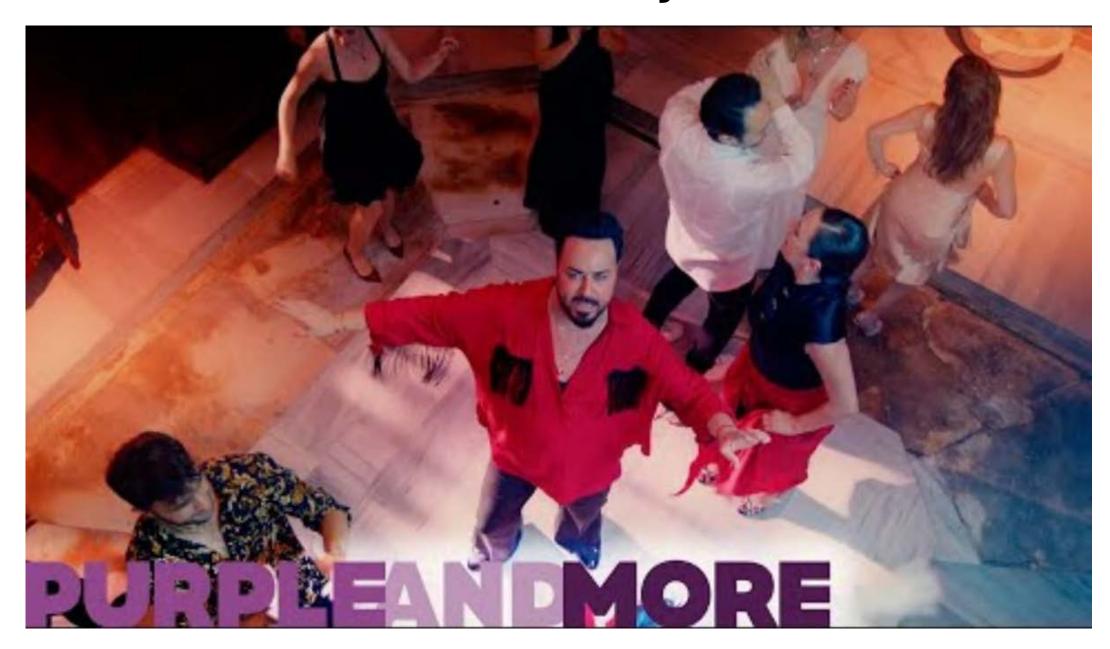
# Case studies for creative economy: UK



# Resilience of creative industries: Turkish experience



# **Cases for creative industries: Turkey**











## Aisuluu Kozhomkulova

Regional Director for Central Asia, StrategEast

"Case studies of technological and innovative solutions in the arts using the UK as an example"







## Gulbara Kudaiberdieva

Head of Copyright and Related Rights Department, State Agency for Intellectual Property and Innovation under the Cabinet of Ministers of the Kyrgyz Republic (Kyrgyzpatent)







# **Break**







# Session 3 Professor Maksim Belitski

Director of Henley Centre for Entrepreneurship, Henley Business School, University of Reading, UK

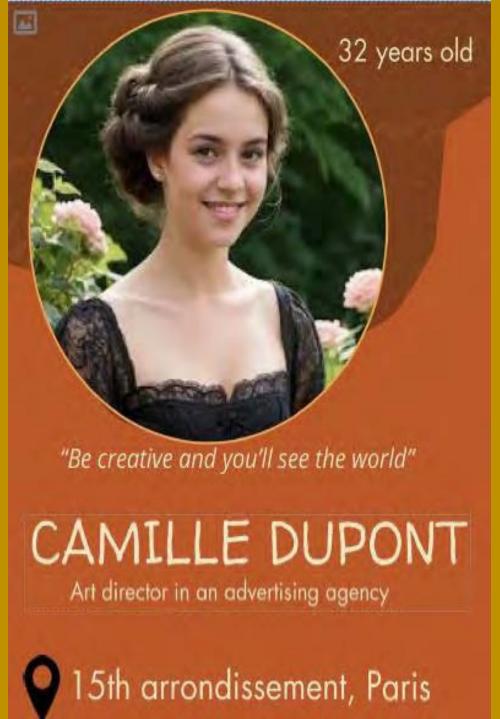
**Topic**: "Creative Entrepreneurship and Financing Creative Businesses"



# Financing methods / instruments

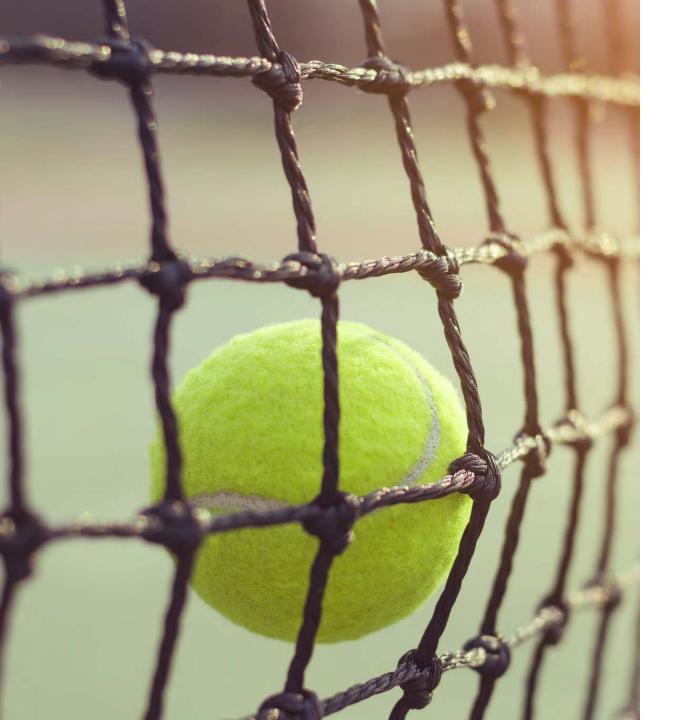
- **Public funding:** Support programs, grants, tax incentives.
- **Private investment:** Venture capital financing, private investors, business angels.
- Alternative methods: Crowdfunding, partnerships, sponsorships.





# Business-to-consumer model

- Lifestyle: lovers of culture, travel and art, active Instagram and Pinterest users.
- Interests: Modern art, interior design, art collection.
- Values: recognizing the craftsmanship and history of works of art.
- Motivation: decorating the house, starting a conversation.
- Engagement: Attend quarterly art shows to view art in person, which can help overcome the barrier of buying art online.



# Challenges in financing

- **Key Challenges:** Risk, market uncertainty, limited access to traditional sources of capital.
- Specific problems: Underestimation of the value of creative assets, difficulties with intellectual property valuation.



#### Future trends and opportunities

- Innovations in financing: New financial instruments, technology platforms for financing.
- The role of government and politics: Suggestions for improving policy support for the creative industries.

Prospects for the development of financing in the creative industries

How to drive further growth and innovation?









# Session 4 "Challenges and Prospects for the Creative Economy in Central Asia"

#### **Oscar Fast**

Associate Economic Affairs Officer, Innovative Policies Development Section, UNECE

Ekaterina Guznova

Consultant, Innovative Policies Development Section, UNECE

## Centralized vs regional development





#### Development of creative industries across the regions:





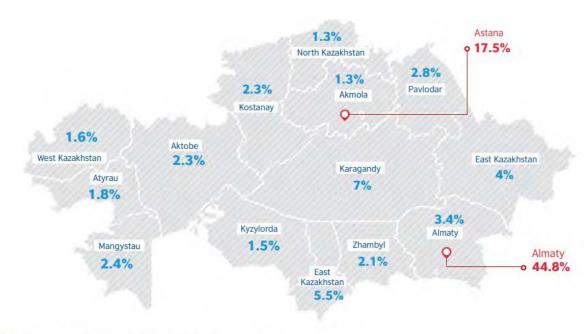


Figure 2: Regional Shares of Creative Industries, 2018 (%)

Source: Open data of Ministry on National Economy - Statistics Committee - List of registered legal entities in regions of the Republic of Kazakhstan

Source: UNESCO (2023)

## Centralized vs regional development



UNDP Program -Creative Tourism in Kyrgyzstan

Creative Tourism Network OECD report on linking tourism to the development of creative industries







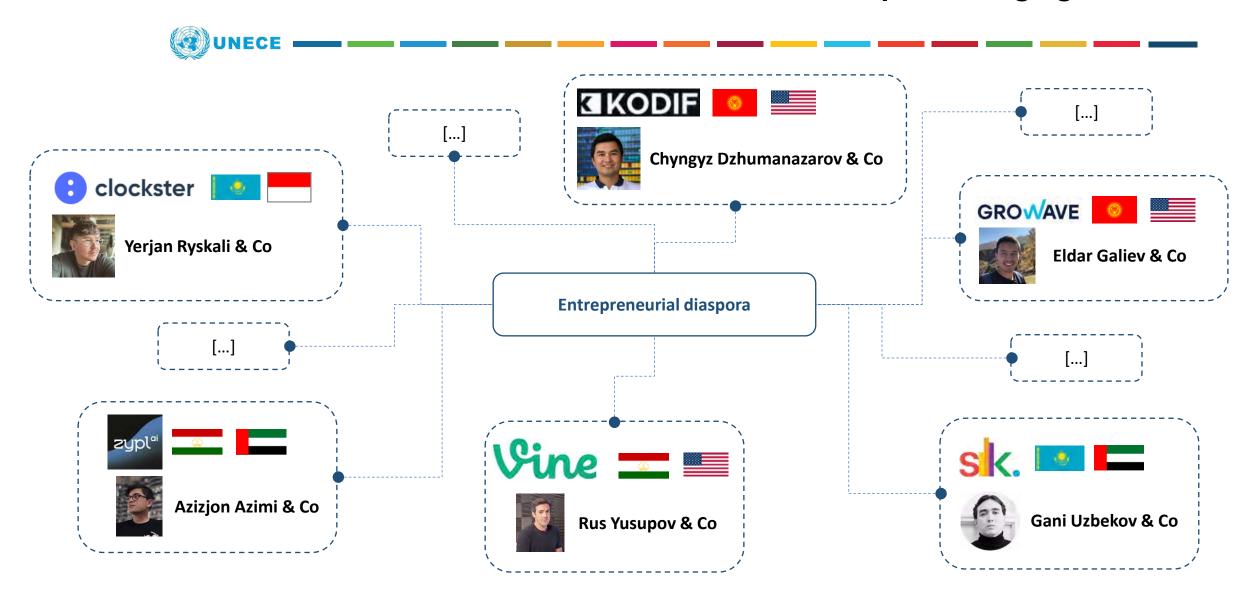
# Sergey Glukhoverov

"Development of Creative Tourism in the Kyrgyz Republic"



Discussion

## Diaspora engagement



# Number of Kyrgyz citizens on the migration register by country of destination in 2018



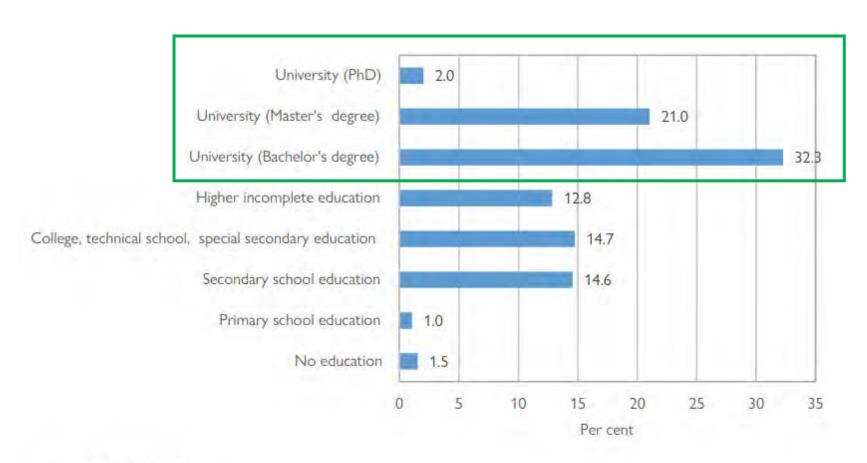
Figure 1. Number of registered migrants, 2018



Source: SMS KR, n.d. (data as of March 2021).

## **Education level of respondents**



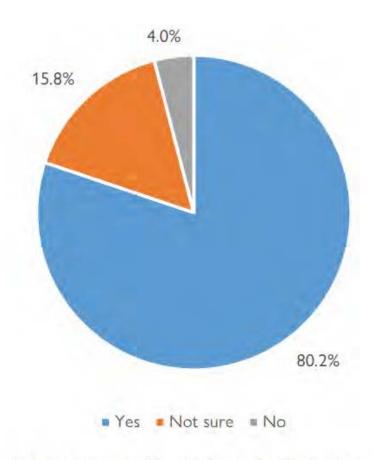


Note: % of n = 1,051.

Source: <u>IOM (2022)</u>

## Interest in contributing to the development of Kyrgyzstan



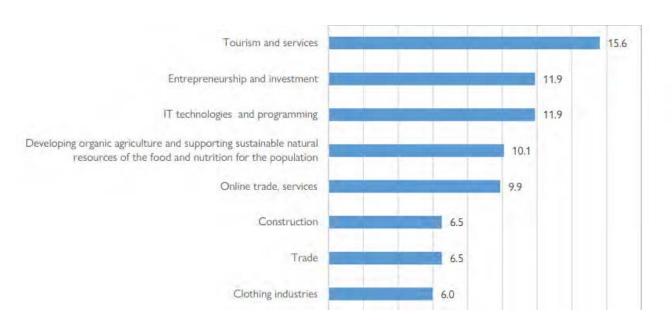


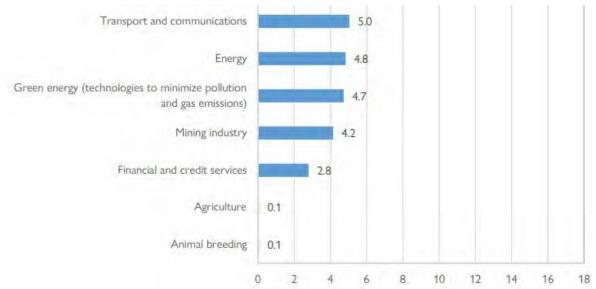
Notes: n = 741. Responses to the question: "Are you interested in contributing to the development of Kyrgyzstan?"

Source: <u>IOM (2022)</u>

## Preferred sectors for diaspora support (%)



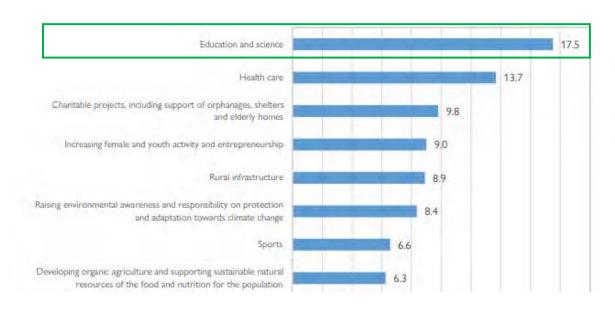


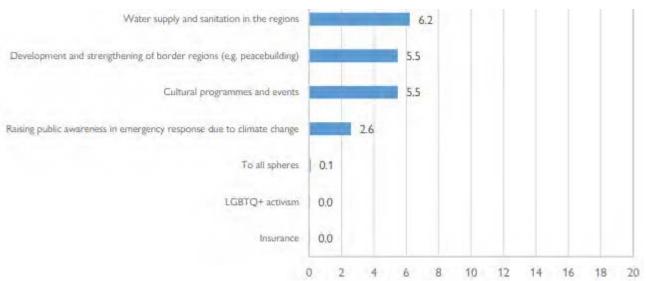


Source: IOM (2022)

# "What areas of social and environmental protection and charity in Kyrgyzstan would you like to contribute to?" (%)







Source: IOM (2022)

# Diaspora Engagement - Toolkit





#### Stakeholder mapping

- Start-Up / Scale-Up firms
- Entrepreneurs
- Investors
- Universities
- Development agencies & IOs

• ..



- Online diaspora engagement portals
- Social media
- Development of champions / multipliers (through monetary and non-monetary incentives)
- Development & promotion of the national brand

**Instruments** 



#### Governance

- Diaspora asssociations
- Inter-agency taskforce
- Agency for diaspora relations
- Consultations with the diaspora on innovation policy issues
- Coordination among Central Asian countries
- Political commitment
- ..



- Mentoring schemes
- Secondment & internship programs
- Online courses
- Business trainings
- (Online) competitions

**.**..



#### **Finance**

- Business angel investments
- Crowdfunding platforms
- Remittances
- Diaspora bonds
- ı ...



Discussion







#### **Talantbek Tolobekov**

Director, "Kyrgyztasmasy" State Film Center







#### **Nurlan Mirzamatov**

Founder & CEO, Lights Creative Group

"Creative Economy, YouTube content"







#### Mansur Abylaev

Director Kyrgyz Handmade

"Economics of handcraft companies - Example of Kyrgyz Handmade: present opportunities and risks"