## MARKET SURVEY

# on the state and prospects of economic activities of enterprises 

National Bureau of Statistics

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## General description of the survey

Market survey is a qualitative statistical survey, which aims to analyze shortand medium-term trends in the evolution of economic indicators.

Specific feature - the evolution of the phenomenon over time estimated by the respondent (company manager).

Market balances in \% (balances) - the difference between the percentage of those who noted the positive and negative side of the phenomenon.

Interpretation of balance intervals:
Less than $\pm 5 \% \quad$ relative stability
From $\pm 6 \%$ to $\pm 15 \%$ moderate increase/decrease
from $\pm 16 \%$ to $\pm 40 \% \quad$ increase/decrease
More than $\pm 40 \%$ dramatic increase/decrease

## Statistical Toolkit

- The statistical questionnaire "Market Survey" - developed in accordance with the User Guide for the Joint Harmonized EU Programme of Business and Consumer Surveys" (Business and Consumer Surveys)" https://economy-finance.ec.europa.eu/system/files/2023-02/bcs user guide.pdf
The questionnaire includes 7 questions.
- Instructions for completing the questionnaire https://statistica.gov.md/files/files/Formulare statistice/2023/Antreprenoriat/Anche ta conjunctura rus 2023.pdf
- Metadata in ESMS format
https://statistica.gov.md/files/files/Metadate/Ancheta conjunctur\%C4\%83.pdf

Implementation of the statistical survey (1)

Frequency - on a quarterly basis (included in the Statistical Work Programme)
Implementation period - starting from Quarter I 2023
Data collection - $\mathrm{T}+10$ days
Data dissemination - T + 25 дней

## General description of the survey (2)

Survey target - enterprises with the following main types of activities:

- Industry (NACE-2, sections B-E)
- Construction (section F)
- Wholesale and retail trade (section G)

Collection method - self-completed (e_reporting)

## General description of the survey (3)

Population of enterprises - 14.2 thous. enterprises

Stratification criteria for sampling :
at the section level (1-digit NACE-2)

- by enterprise size (0-9, 10-49, 50-249 и более 250 работников)

Sample characteristics: The sample is representative for the whole country (except for Transnistria) and for the stratification criteria

Sample size - 2,164 enterprises

Non-response rate: - 3.7\%,

Survey findings
Number of enterprises included in the sample

|  | Total, units | Manager: |  |
| :--- | :---: | :---: | :---: |
| Total | 2164 | 1663 | 501 |
| Industry | 1210 | 962 | 248 |
| Construction | 95 | 87 | 8 |
| Wholesale and retail trade | 859 | 614 | 245 |

Findings of the survey on trade
Estimate the sales revenue of your enterprise in the next quarter (Q2) vs. the reporting quarter (Q1):


Market balance in \%
female $\uparrow+\mathbf{1 6 . 0 \%}$ (23.9-7.9) - increase
male $\longrightarrow \mathbf{- 2 , 6 \%}(\mathbf{1 0 . 7 - 1 3 . 3})$ - relative stability

Findings of the survey on trade
Estimate the change in the number of employees of your enterprise in the next quarter (quarter II):


Findings of the survey on trade

Expected sale prices in the next quarter (quarter II):


Findings of the survey on trade

Estimate the investment volume in the next quarter (Q2) vs. the reporting quarter (Q1):


## Findings of the survey on trade

Do you expect to make investments in quarter II?:


Key investment areas:
Female

- Buildings, facilities, infrastructure and land

Male

- research / development, IT software
- machines and equipment
- vehicles

Findings of the survey on trade

Estimate the volume of exports in the next quarter (Q2) vs. the reporting quarter (Q1):

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Are there any reasons that limit the activities of your enterprise?

Findings of the survey on trade

|  | FEMALE | MALE |
| :--- | :---: | :---: |
| Sales revenue | 16.0 | $-2.6 \longrightarrow$ |
| Number of employees | 6.6 | $3.6 \longrightarrow$ |
| Investments | 14.4 | $-2.2 \longrightarrow$ |

Findings of the survey on trade

|  | Micro-enterprises <br> (0-9 employees) |  |
| :--- | :---: | :---: |
| FEMALE | MALE |  |
| Sales revenue | 14,5 | $-4,6 \longrightarrow$ |
| Number of employees | 6,2 | $2,9 \longrightarrow$ |

Findings of the survey on trade

|  | Small enterprises <br> $(10-49$ employees $)$ |  |
| :--- | :---: | :---: |
| Fales revenue | FEMALE | MALE |
| Number of employees | 21.8 | $-2.5 \longrightarrow$ |
| Investments | 7.8 | $4.7 \longrightarrow$ |

Findings of the survey on trade

|  | Medium-sized enterprises <br> $(\mathbf{5 0 - 2 4 9}$ workers) |  |
| :--- | :---: | :---: |
|  | FEMALE | MALE |

Findings of the survey on trade
\(\left.$$
\begin{array}{|l|c|c|}\hline & \begin{array}{c}\text { Large enterprises } \\
\text { (более 250 работников) }\end{array}
$$ <br>

\hline FEMALE \& MALE\end{array}\right]\)| Sales revenue | 24.7 | 26.6 |
| :--- | :---: | :---: |
| Number of employees | 25.2 | 12.5 |
| Investments | 7.1 |  |

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## Thank You!

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