WHEN REACHING IS NO LONGER ENOUGH: 8 TIPS TO ENGAGE WITH CENTRAL BANKS' DATA USERS

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CENTRAL BANKS COMMUNICATION ON STATISTICS

"INTERVENTIONS BASED ON **SIMPLIFICATION** AND MAKING INFORMATION MORE RELATABLE TO PEOPLE'S DAILY LIVES BOOST PUBLIC UNDERSTANDING OF KEY MESSAGES."

— BHOLAT ET AL. (2019)

OUR 8 TIPS

TO ENGAGE WITH DATA USERS

O1
Segment
your
audience

Take a user-first approach

Create relatable content

Simplify the language

05

Put numbers in perspective 06

Choose the right channel **07**

03

Create ambassors

08

Promote offline events

01Segment your audience

02Take a user-first approach

Create relatable content

Simplify the language

05

Put numbers in perspective **06**

Choose the right channel 07

03

Create ambassors

08

Promote offline events

01 SEGMENT YOUR AUDIENCE

"Treat different people differently"

Godin

01 SEGMENT YOUR AUDIENCE

- 1 ENTREPRENEURS
- 2 STUDENTS
- 3 TEACHERS
- 4 JOURNALISTS
- 5 GENERAL PUBLIC

SEGMENT YOUR AUDIENCE

1 ENTREPRENEURS

- FOCUSED ON BUSINESS
- ENGAGE WITH SMALL AND MEDIUM ENTERPRISES IS CHALLENGING

O1 SEGMENT YOUR AUDIENCE

1 ENTREPRENEURS



SEGMENT YOUR AUDIENCE

2 STUDENTS

- NEED DATA FOR SCOLARSHIP PURPOSES
- CLOSE THE GAP
 BETWEEN THEORY AND
 REALITY

SEGMENT YOUR AUDIENCE

2 STUDENTS



950 STUDENTS

14 UNIVERSITIES

4.6/5 SATISFACTION

SEGMENT YOUR AUDIENCE

3 TEACHERS

- TEACH THE CONCEPTS OF OFFICIAL STATISTICS
- IMPACTED BY METHODOLOGICAL CHANGES

O1 SEGMENT YOUR AUDIENCE

3 TEACHERS



SEGMENT YOUR AUDIENCE

4 **JOURNALISTS**

- CAN SPREAD OUR
 MESSAGE TO BROADER
 AUDIENCES
- USE DATA REGULARLY
- IMPORTANCE OF STATISTICAL PRESS RELEASE

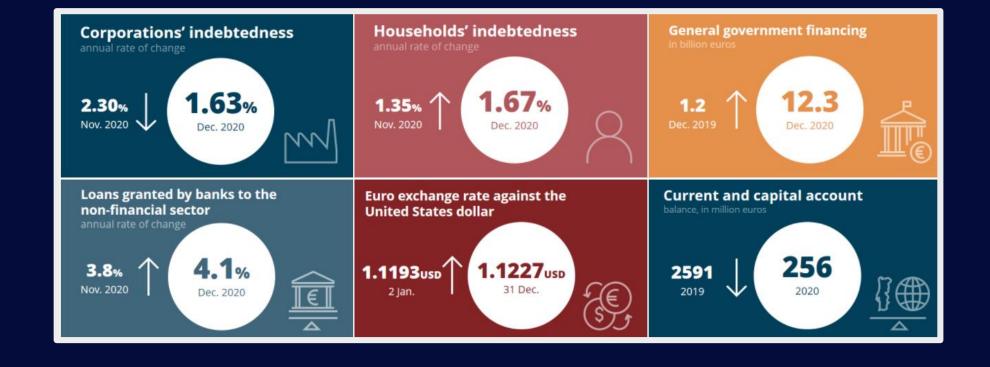
01 SEGMENT YOUR AUDIENCE

5 GENERAL PUBLIC

- HARDEST TO REACH
- WIDELY HETEROGENOUS
- COMUNICATE THROUGH JOURNALISTS

SEGMENT YOUR AUDIENCE

5 GENERAL PUBLIC



TAKE A **USER-FIRST APPROACH**

It's about what users need and not about your job

16:24 qua. 23 de junho



Decrease of 1.5p.p. from the end of 2019.



Deficit of General Government as a % of GDP The General Government recorded a deficit in 2020, after a surplus in 2019

133.6%

Portuguese public debt as a % of GDP 16.8 p.p. increase from 2019.



It was the sharpest reduction since the beginning of the series (1996)

141 356 M€

Amount of households indebtedness at the end of 2020

It is the highest value since March 2016.



Highest growth of corporations indebtedness It was registered in July and it is the highest value since November 2011

In 2020 was registered the biggest decline since the beginning of the series (1997)



255.60 M€

Combined current and capital accounts balance in 2020

Despite the COVID-19 pandemic, Portugal preserved the net external financing of

42.20%

Largest decline in export of goods In April 2020 comparing to April 2019 was registered the largest decline since the beginning of the series (January 1997).



In April 2020, comparing to April 2020 was registered the largest decline since the



CREATE RELATABLE CONTENT

Give answer to users' real-life questions, problems and interests

SIMPLIFY THE LANGUAGE



Less qualified users will engage easily when your content is written in a way they can understand

PUT NUMBERS IN PERSPECTIVE

Turn teachers, journalists and enterprise associations ambassadors of your statistics. Users that are not engaged are more susceptive to believe others.



DAY 202

CHOOSE THE RIGHT CHANNEL

Interactive contente
Images and videoss
Relatable contente
Entertain, inform and educate

social media

Press releases News and curiosities Infographics

mobile

Explore data
Metadata
Publications and studies

BP*stat* website



CREATE AMBASSORS

Turn teachers, journalists and enterprise associations ambassadors of your statistics. Users that are not engaged are more susceptive to believe others.

PROMOTE OFFLINE EVENTS









In person speaking are a big opportunity to listen to the users' needs, to explain our job and to build trust and credibility

OUR EXPERIENCE WITH BPSTAT

THANK YOU FOR YOUR ATTENTION.

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