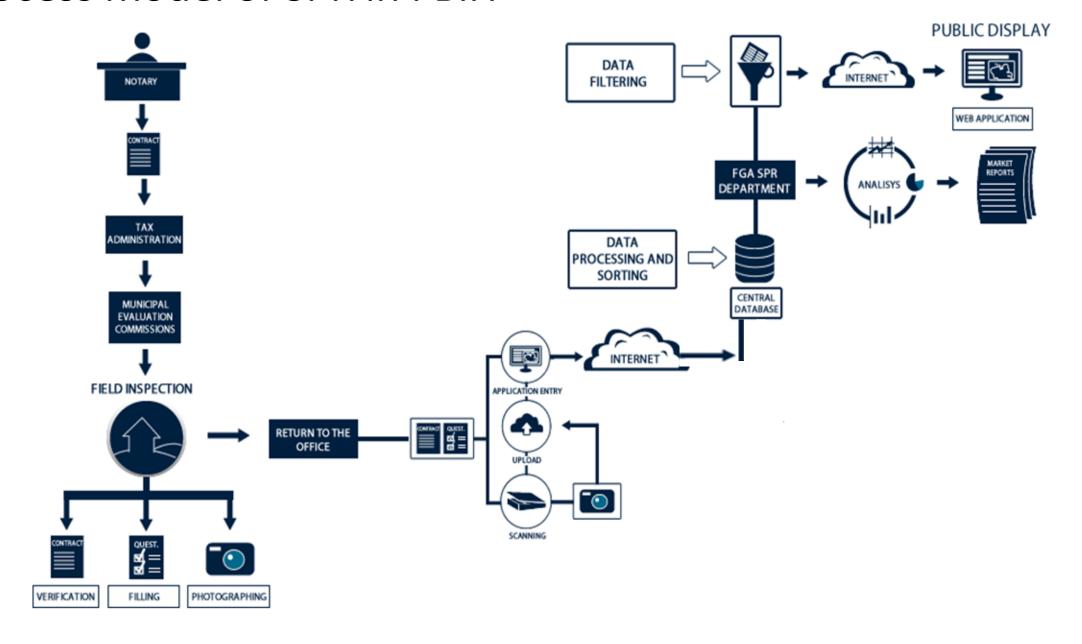


# Sales Price Register and impact of COVID-19 on the property market in Federation of BiH

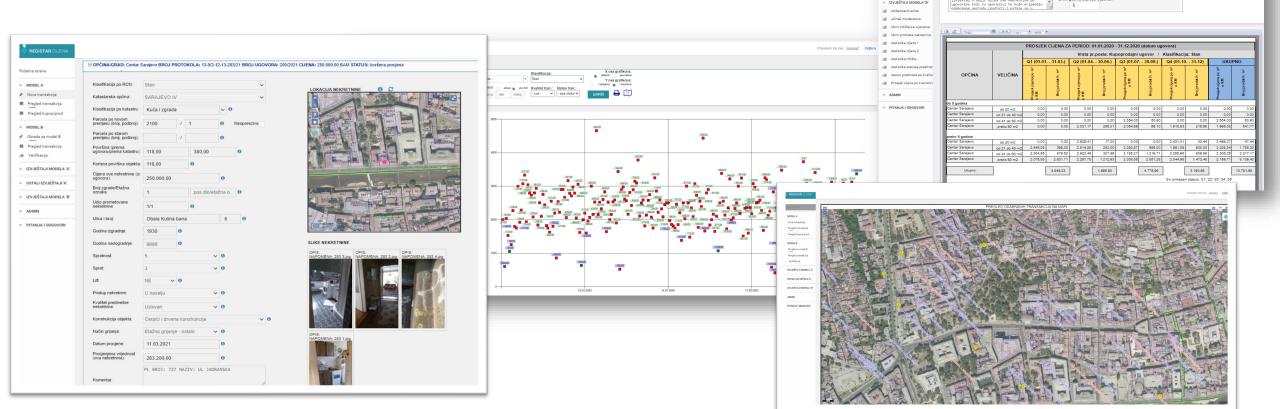
April 15, 2021 Jelena Zelić

#### Process model of SPR in FBiH



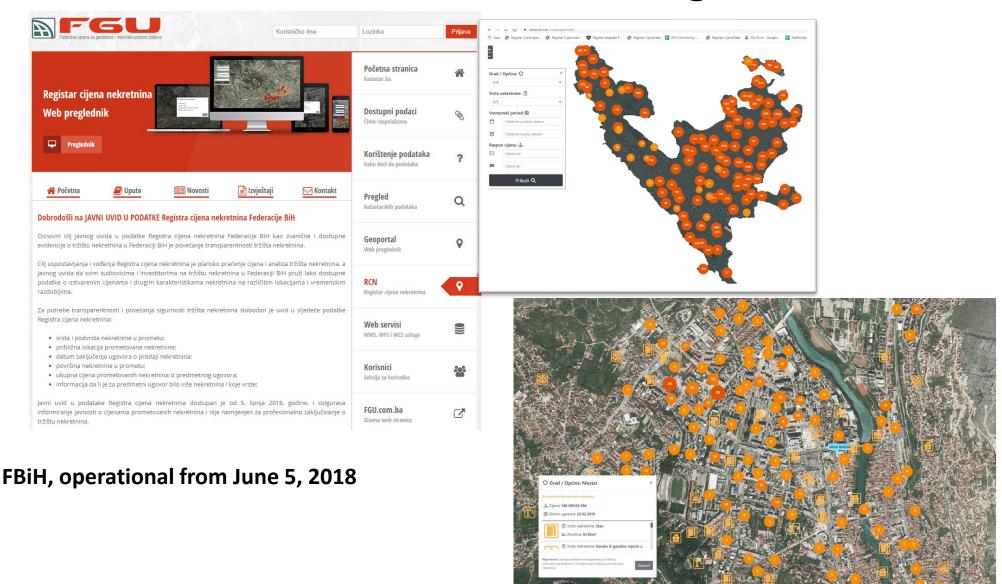
## Sales Price Register has enabled:

- **Electronic database** of all real estate transactions,
- Increased confidence in real estate transactions,
- Harmonization of procedures for registration of transactions in the FBiH,
- For the first time are enabled:
  - monitoring and analysis of the real estate market
  - Public access to the SPR data
  - Reporting based on the official data



MODEL B - IZVJEŠTAJ ZA CENTRALNU BANKU

# Public access to the Sales Price Register



Available for public:

- a) type of real estate, surface area, geolocation and other information
- b) the date of conclusion of the sales contract;
- c) the price of the real estate under the contract;
- d) information on whether there were more than one property in the contract and scope of rights

# Annual reports give the answers:

- Total number of real estate transactions and their values on an annual basis in *relation to GDP*;
- **Annual review of the real estate market** (type of real estate, total number and sum of sales contracts, average, min and max. realized prices);
- **Percentages of participation of real estate types** and analytical units in the real estate market;
- Number of sales contracts on the first and secondary market;
- Records and *statistics* of buyers and sellers of real estate classified by gender;

Quick facts:	FBiH
Total number of all transactions during 2017-2021	95 200
Total number of sales contracts during 2017-2021	57 800
Total number on public access	45 908

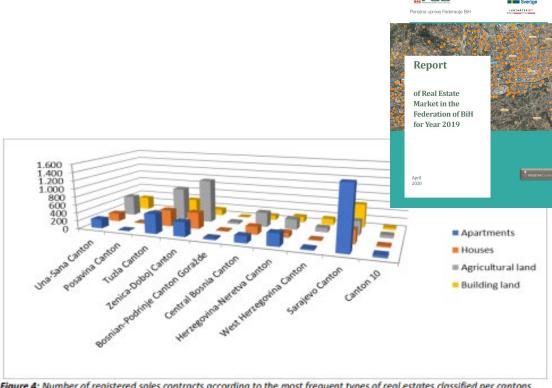


Figure 4: Number of registered sales contracts according to the most frequent types of real estates classified per cantons

Purchase of real estate					
	Men		Women		
Market	Alone in sale	Participant in sale	Alone in sale	Participant in sale	
Lond	6248	1081	1245	316	
Land	81 %		19 %		
House	1239	233	386	83	
	73 %		27 %		
Apartments	1797	461	1343	256	
	55 %		45 %		

Table 1: The representation of gender structure for land, houses and apartments

#### Impact of COVID-19 on the property market in Federation of BiH

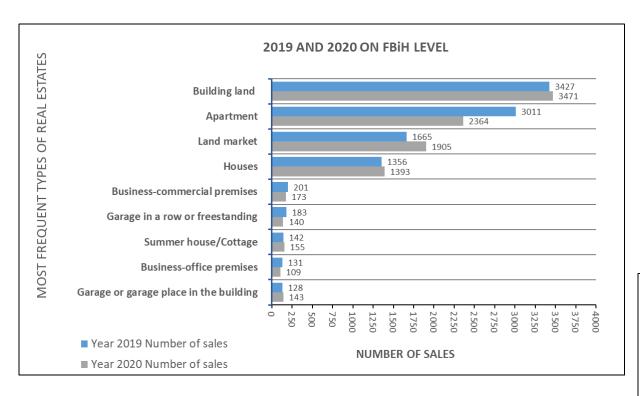


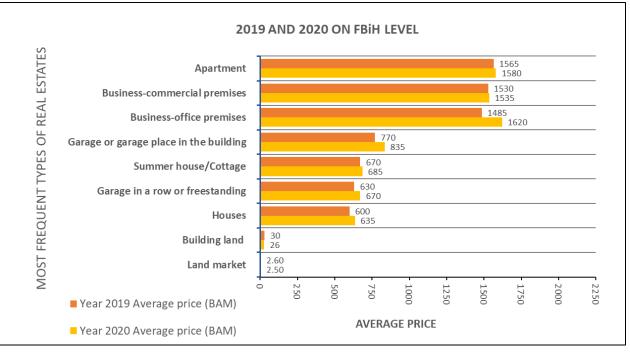
Year	Number of sales	
2019	16 783	
2020	15 644	

#### *Most frequent types of real estates:*

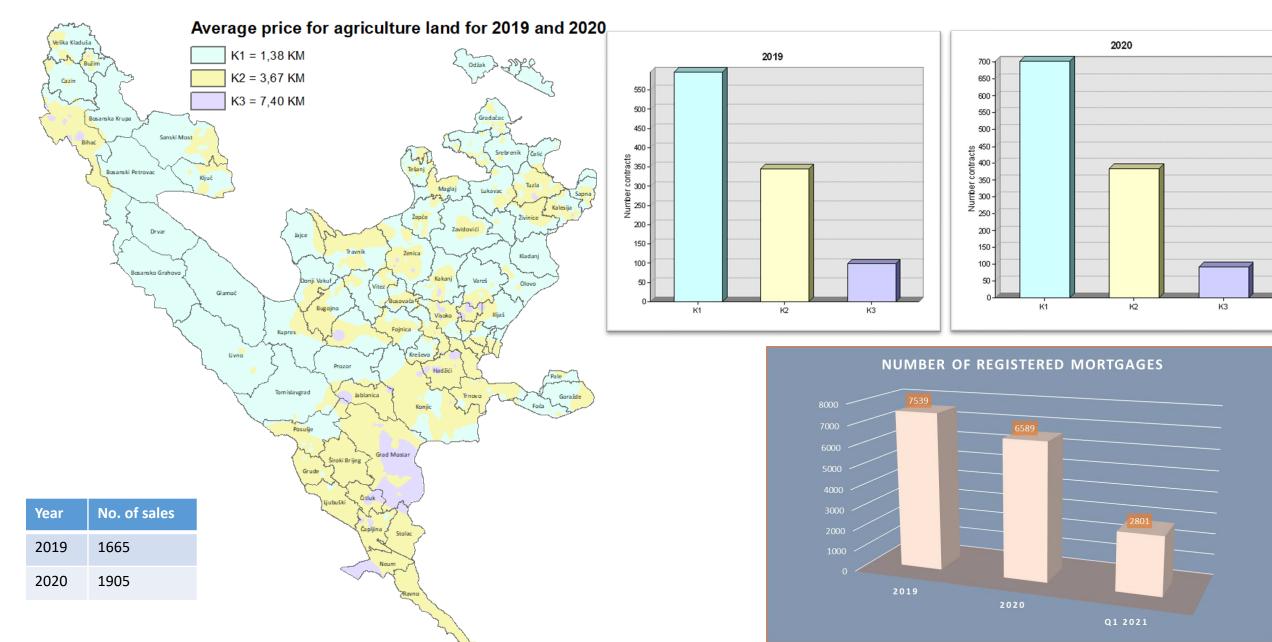
- Business-commercial premises
- Business-office premises
- Apartment
- Summer house/Cottage
- Houses
- Garage or garage place in the building
- Garage in a row or freestanding
- Building land
- Land market

### Impact of COVID-19 on the property market in Federation of BiH





#### Impact of COVID-19 on the property market in Federation of BiH



# **Future plans:**

