



Chinese Tree Nuts

Tashkent, July 11, 2016

China Chamber of Commerce for the Import & Export of Food Stuffs, Native Produce and Animal By-Products(CCCFNA)

Tree Nuts Sub-Chamber (China Tree Nuts Association)

(This photo shows the Chinese Pistachio Farms in Xin Jiang)

China is an active grower of tree nuts

Product	Growing until 2016 (Hectare)	Production until 2016 (metric tons)	Growing area	Source
Pine Nuts	900 km x 500 km mountain area of North –East China	12,000 (Kernel basis)	Heilongjiang, Jilin, Liaoning, Inner-Mongolia, Yunnan	CCCFNA, Liaoning Forestry Research Institute
Walnuts	200,000	600,000 (in shell)	21 provinces, capital city and autonomous regions	CCCFNA
Hazel Nuts	160,000	29,000 (in shell)	Heilongjiang, Jilin, Liaoning, Xinjiang	The Fruit and Tree Nut Research Institute of Liaoning Province
Macadamia	100,000	6,000(in shell)	Yunnan, Guangxi, Guangdong, Sichuan	Yunnan Macadamia Association, Guangxi Fuxu Macadamia Farms
Pecan Nut	20,000	100 (in shell)	Yunnan, Anhui, Zhejiang, Jiangsu, Jiangxi, Hunan, Henan	Fuyang Forest Scientific Knowledge Research Institute of Anhui Province
Pistachio	3,000	30 (n shell)	Xinjiang	Kashi Regional Forestry Knowledge Promotion Center of Xinjiang
Almond	20,000	50,000 (in shell)	Xinjiang, Shanxi	Horticultural College of Xinjiang Agricultural University
Cashew Nut	700	420(in shell)	Hainan, Yunnan	Horticultural College of Agricultural University of Southern China

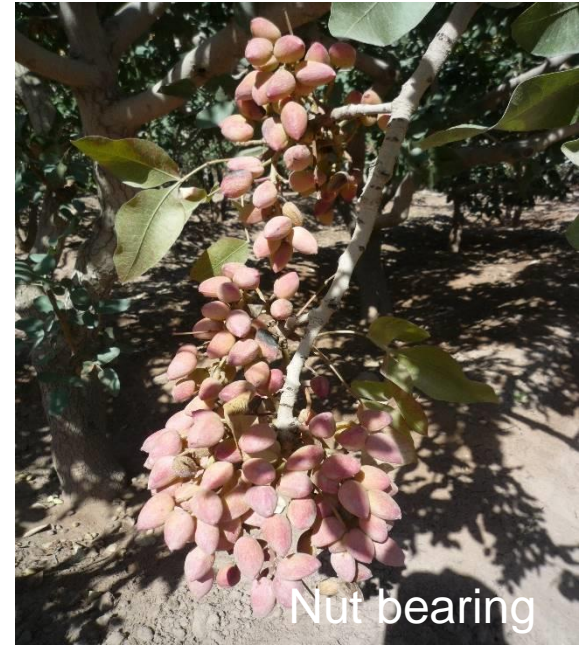
Chinese Pistachio Growing Area:



Chinese Pistachio Growing in Xin Jiang



Pistachio Farms



Nut bearing



Nursery



Chinese Pistachio

Chinese Hazel Nut Growing Area:



Chinese Hazelnut Cultivation



Nut Bearing



Hazelnut Farms (Bush on Hill)



Nut set



Hazelnut Farms (Tree Farms)

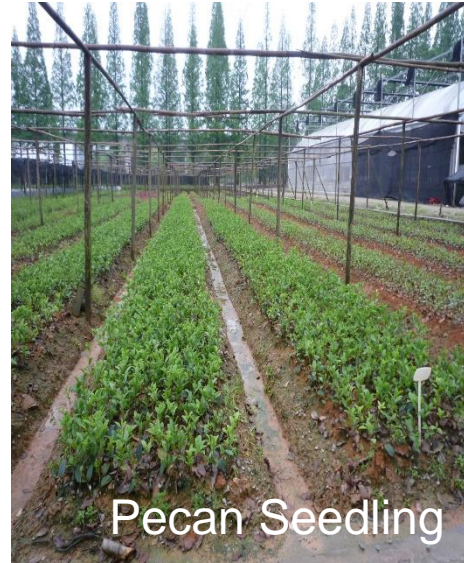


Chinese Hazelnut Nut

Chinese Pecan Growing Area:



Chinese Pecan Cultivation



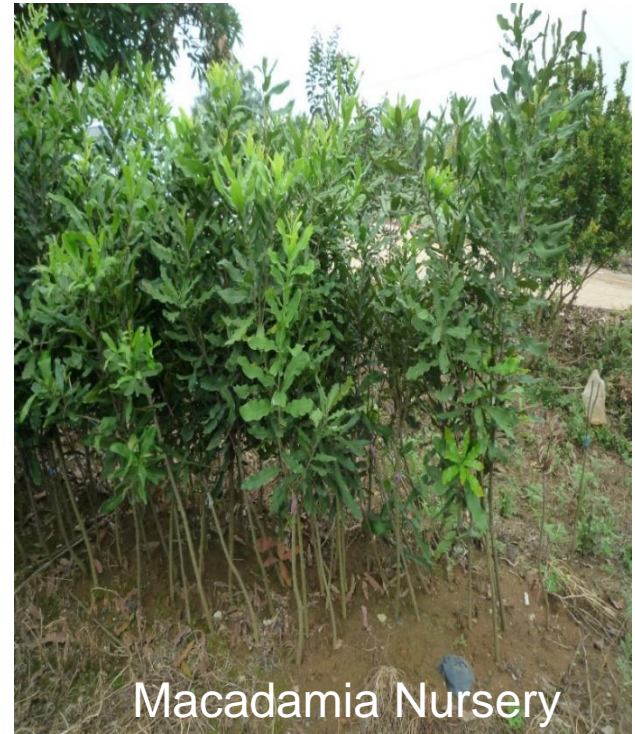
Chinese Macadamia Growing Area:



- *Chinese Macadamia Farms*



Macadamia Nut Bearing



Macadamia Nursery



Macadamia Seedling

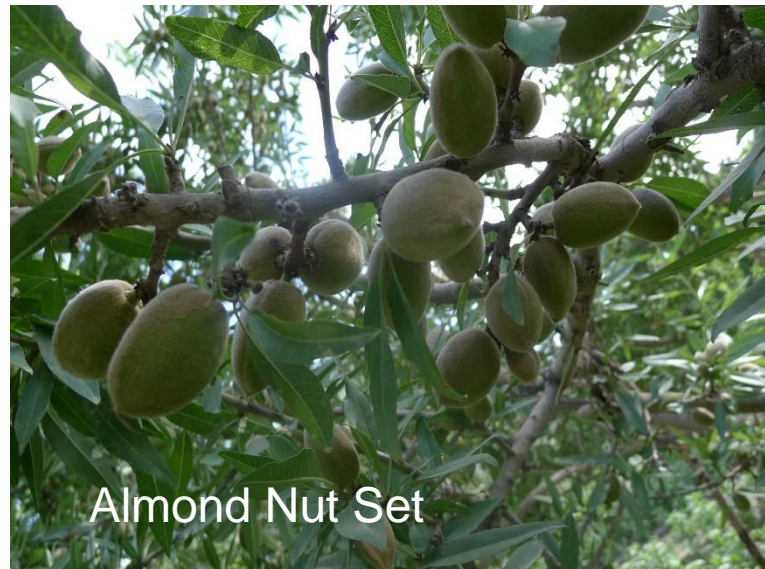
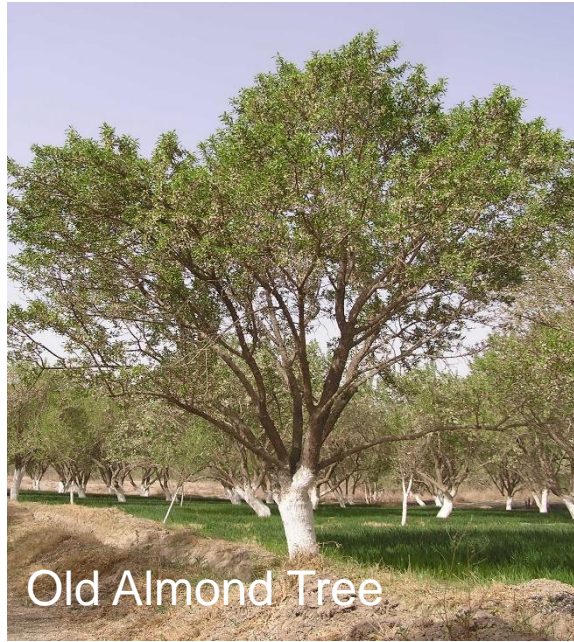


Macadamia Farms

Chinese Almond Growing Area:



Chinese Almond Farms



Chinese Pine Nut Growing Area:



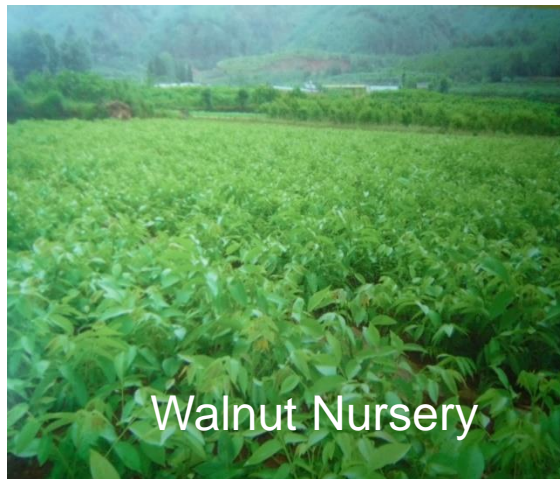
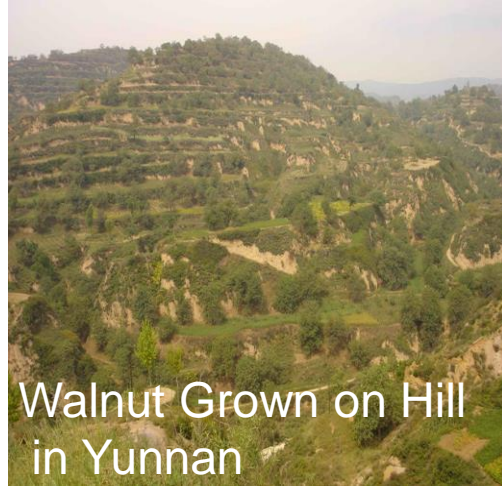
Chinese Pine Nut Cultivation



Chinese Walnut Nut Growing Area:



Chinese Walnut Cultivation



Chinese Cashew Growing Area:



Chinese Cashew Farms in Le Dong county, Hainan Province:



Cashew Farms



Cashew Tree



Cashew Bearing



Eating Cashew Fruit

The Exportation of Chinese Tree Nut

Chinese tree nut export is mainly concentrated on Pine Nut Kernel and Walnut Meat. This is because China is a biggest grower of these two nuts in the world.

Product	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Pine Kernel	9,948	7,873	4,194	7,862	7,026	9,633	11,579	10,683	11,428	13,444
Walnut	13,915	11,517	10,659	4,465	5,199	7,353	7,225	7,355	7,005	5,440

Export of Chinese pine nut is increasing and walnut is declining. Even that China is still a big buyer of these two nuts because of strong demand which is over supply and different varieties that China need to import to balance the market and meet the demand.

Chinese pine nut export variety: Pinus koraiensis, Pinus yunnanensis, Pinus pumila, Pinus massoniana

Chinese pine nut import variety: Pinus griffithii from Afghanistan and Pakistan.

Chinese walnut export variety: Local cultivated variety, mainly 55 varieties.

Chinese walnut import variety: Chandler, Howard, Hardley, Serr, Tulare from U.S.A, Australia, Chile that China do not grow.

China is also a big buyer of tree nuts from different parts of the world.

Reasons:

- 1) Historical and traditional trade and consumption on tree nuts.*
- 2) Big demand on tree nuts that over supply.*
- 3) Living standard is improved that goes into massive family.*
- 4) Lack of cultivation in some tree nuts such as cashew, pistachio, almond, pecan, brazil nut, macadamia that China is just developing.*
- 5) Health benefit well known to most of citizen.*
- 6) Import duty has been reduced from high to low.*
- 7) Good promotion from medical doctor and media.*
- 8) Reasonable price attracts consumption that people could afford to pay.*
- 9) No contradiction against Chinese production due to different varieties that China do not grow. Since these varieties are well promoted in China's market the importation of these varieties will never stop.*

Importation of tree nuts from 2011 till 2016(1-5) to China

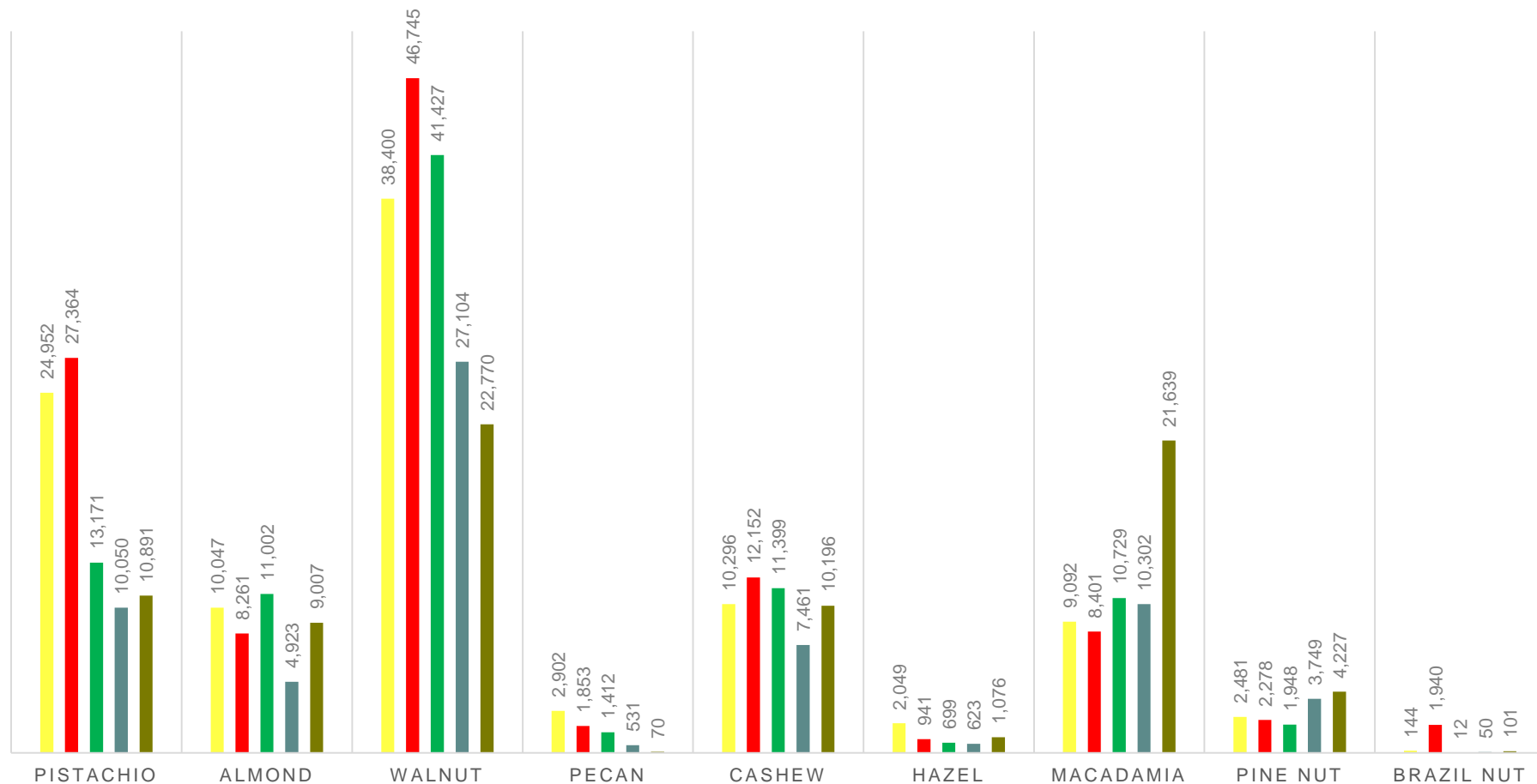
Unit: metric ton/in shell & kernel

Product	2011	2012	2013	2014	2015	2016(1-5)
Pistachio	24,952	27,364	13,171	10,050	10,891	3,924
Almond	10,047	8,261	11,002	4,923	9,007	2,486
Walnut	38,400	46,747	41,427	27,104	22,770	n/a
Pecan	2,902	1,853	1,412	531	70	21
Brazil Nut	144	1,940	12	50	101	0
Hazel Nut	2,049	941	699	623	1,076	2,182
Cashews	10,296	12,152	11,399	7,461	10,196	663
Macadamia	9,092	8,401	10,729	10,302	21,639	3,909
Pine Nuts	2,481	2,278	1,948	3,749	4,227	2,770

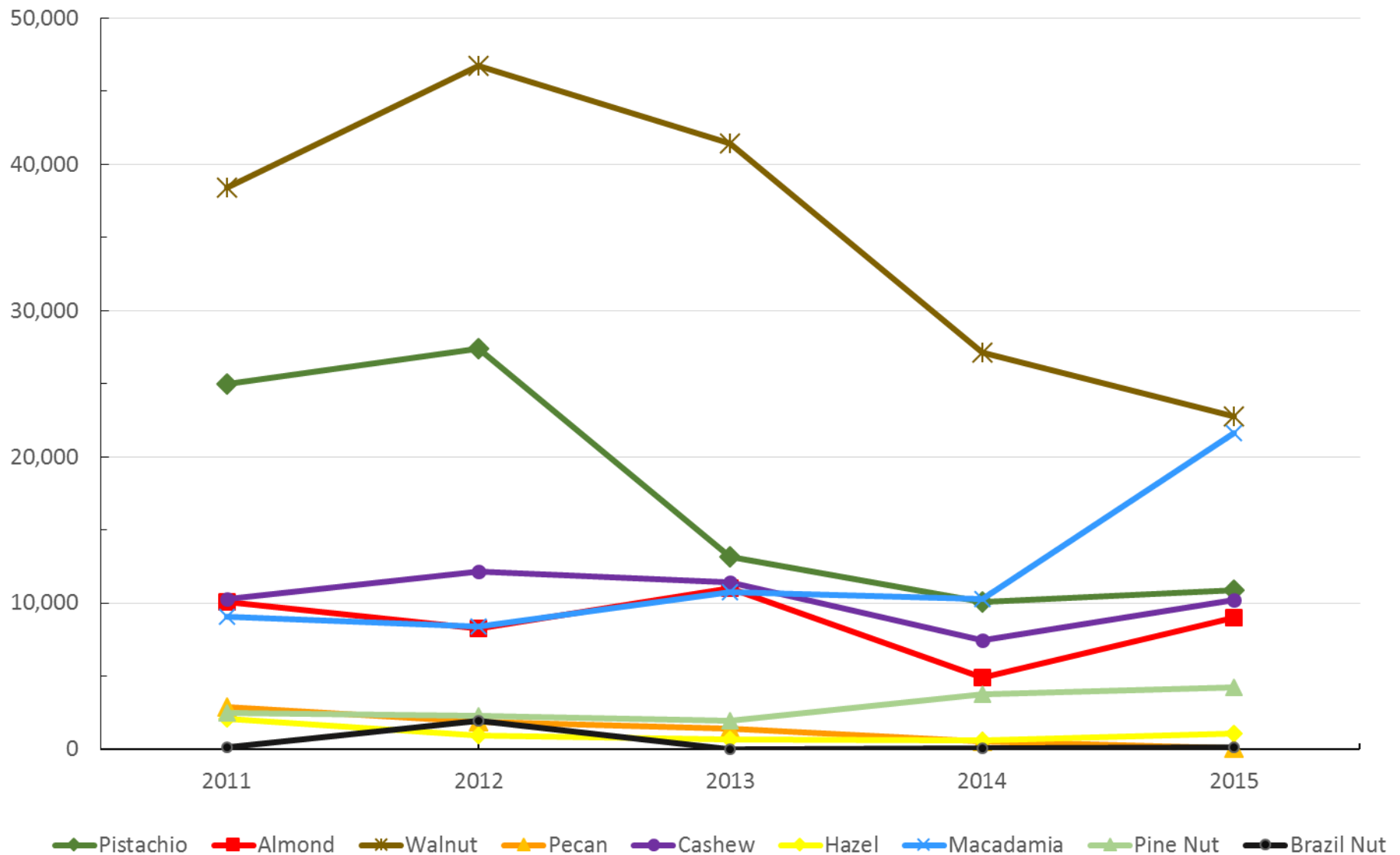
Source: CCCFNA

IMPORTATION OF TREE NUTS INTO CHINA FROM 2011 TILL 2015 (METRIC TON)

2011 2012 2013 2014 2015



Comparison of Import of Each Tree Nut into China From 2011 till 2015



Source: CCCFNA

China is an active cross-border trader with all neighborhood countries on tree nuts.

Reasons:

- 1) Long history on cross-border trade on tree nuts.
- 2) Demand is strong and over local production
- 3) Health benefit is more and more recognized
- 4) Traditional eating habit in tree nuts, especially nuts in shell
- 5) Full range of tree nuts consumption

China is actively importing tree nuts through cross-border trade from neighborhood countries where there are tree nuts cultivation and production

- 1) Cashew nut and macadamia with South East Asian countries such as Vietnam, Thailand and Myanmar.
- 2) Cashew nut, almond, pistachio and apricot kernel with mid-Asian countries Vietnam, Afghanistan, India, Kazakhstan, Tajikistan, Kyrgyzstan
- 3) Pine nut and walnut with Northern and Northern-Eastern Asian countries North Korea, Mongolia, Russia,

China provide a special duty on cross-border trade and encourage this kind of trade.

*Import duties on tree nuts have been reduced year after year.
The current tree nut import duty (until 2016):*

Pistachio: 5%

Almond: 10%

Macadamia: 19%

Pecan: 10%

Walnut: in shell 25, shelled 10%.

Cashew: 10%.

Brazil nut: 12%

Hazel nut: 10%

There is a great possibility to export different tree nut to China

The background of the image is a close-up, high-density shot of various nuts. It includes almonds with their characteristic light tan, pitted skins, hazelnuts with their smooth, rounded, reddish-brown shells, and walnuts with their deeply textured, brown, brain-like husks. The nuts are piled together, creating a complex pattern of shapes and textures. The lighting is even, highlighting the natural colors and textures of the nut shells.

Thank you