

“SWI Business Needs” Discussion Paper

- The scope for Rec36 SWI covers the mechanism required for interconnectivity of two or more SW facilities that require the B2G and G2G exchange of regulatory information/data beyond the domain of national Single Window
- The Business Needs Discussion Paper outlines the basic requirements to be fulfilled in order to justify the inception and implementation of SWI projects, including the needs of traders and government

Outline of “SWI Business Needs” Discussion Paper

- Why interoperability?
- Pre-requisites for establishing SWI
- Limitation/Constraints/Challenges for SWI
- Levels and Stakeholders of SWI
- General business/sustainability analysis
- Analysis of SWI parties/stakeholder’s business needs

Why Interoperability

List and background of reasons why interoperability would be important/beneficial for participating countries to implement SWI initiatives/project

- Risk analysis
- Preparation of border volumes
- Combatting illicit activity
 - fiscal fraud, illegal merchandise
- Trade facilitation

Pre-requisites for establishing SWI

What is needed in order to start establishing and implementing Single Window Interoperability?

- Political will / identify driving force
- Sustainable transaction volume
- Coherence of business processes
- Existence of National Single Window services

Limitations/Constraints/Challenges

The challenges and constraints foreseeable for business needs of SWI initiatives/projects

- Business process will constantly evolve
- Two or multi-level conception of SW (national & regional)
- Constraints in existing national operational requirements/governance

Levels and Stakeholders of SWI

Analysing the roles and benefits for parties in relation to the cross-border trade facilitation process.

- Governments (top/deciding level)
- Lead Agency (implementation level)
 - Single Window Service Provider
- Traders/Declarants (information source level)
- Other interested parties involved in the business process
 - Participating Government Agencies
 - Chambers and associations
 - IT Service Providers
 - Financial institutions
 - Port Operators

General Business/Sustainability Analysis

Analysing the trade relationship and capacity between the participating countries and their readiness & preparedness for SWI. The paper proposes methods and tools that could be utilised in SWI initiatives/projects.

- Trade volumes between economies involved
- Strong political will
- “Local” interoperability (national agencies to the NSW)
- Internal review of national readiness for SWI
- Stakeholder needs
- Sustainability National SW & international interoperability
- Environmental sustainability evaluation / analysis

Conclusions

- Business Needs analysis is pre-requisite for decision on inception of SWI
- Business Needs definition and analysis are important to understand the goals and create motivation to SWI establishment
- Business Needs analysis help to define and clarify the roles and responsibilities for SWI stakeholders