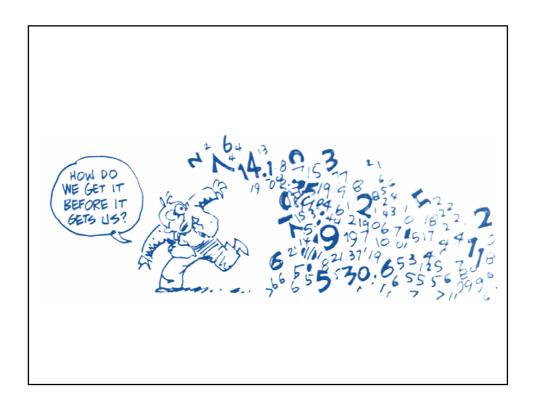
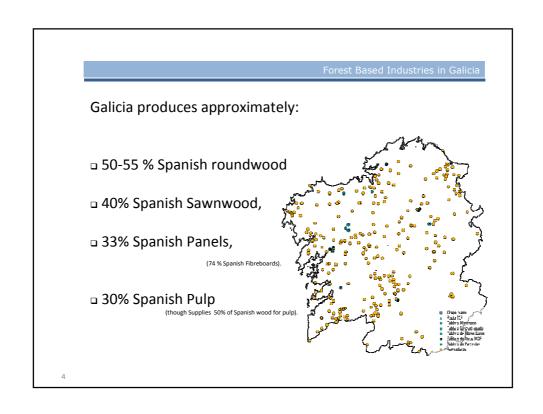
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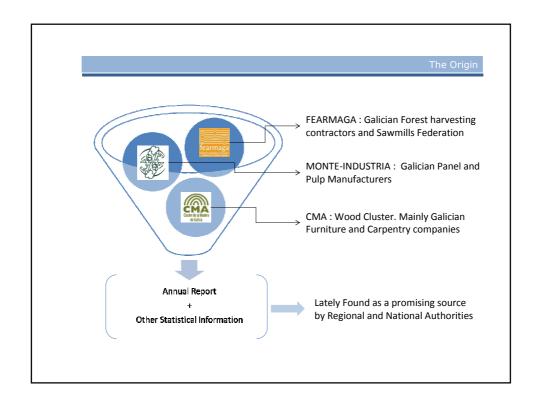
## Improving data on wood used by the industry in Spain the example of Galicia

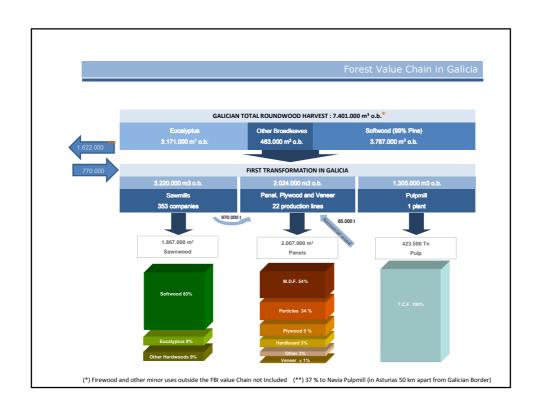
Juan Picos Martín, Monte Industria, Galicia, Spain

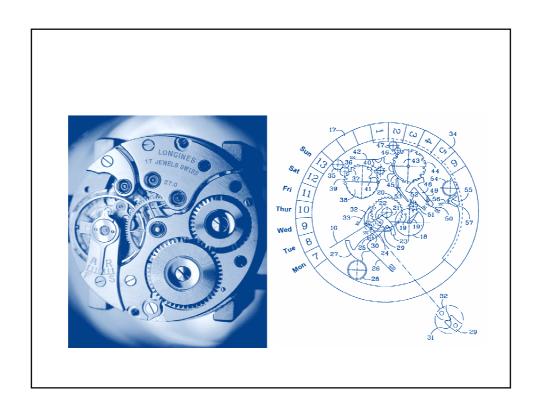


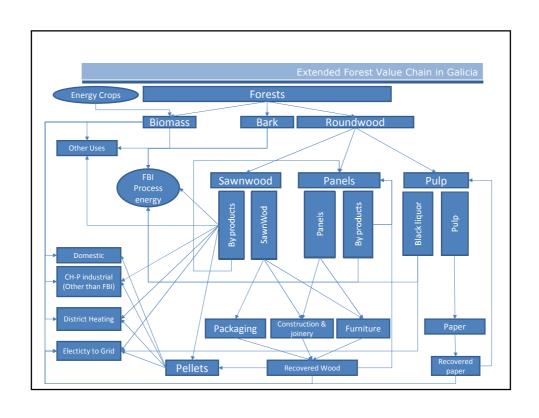


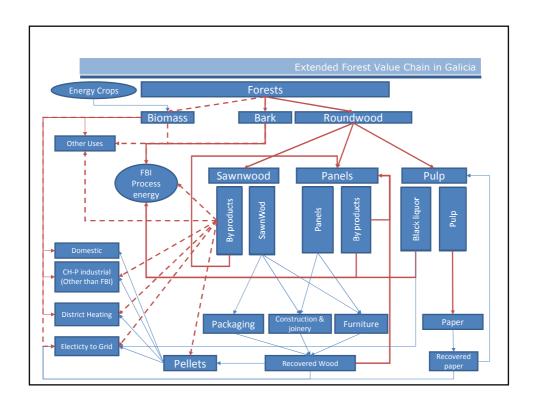










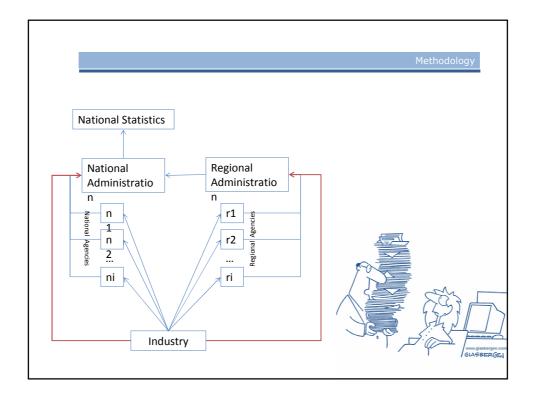


Methodology

- Direct Survey to Companies (Pulp & Panels)
- Survey to a Sample of Companies (Sawmill)

65 % - 75 % Volume

- Personal, Consistent, Confidential
- Input Output Tables
- Indicators
- Conversion Factors



Lessons Learned in Galicia

- Paradigm has Changed: Industry is Willing to be Active.
- Classifications, terms and units must be those used in the market.
- Consumptions and Productions out of the main Value Chain have to be taken carefully into account.
- Information on Forest Areas must be improved and must be updated more fequently.

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## Improving data on wood used by the industry in Spain the example of Galicia



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