




Mobilizing Wood Resources
Geneva, 11 January 2007

Union of Foresters of Southern Europe


« Mobilizing Wood Resources in Mediterranean Countries »

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ESTRUCTURE OF THE PRESENTATION:

- ✓ WHAT IS THE USSE?
- ✓ SOCIOECONOMIC FRAMEWORK IN THE ATLANTIC ARC
- ✓ HOW THE WOOD IS MOBILIZED NOWADAYS
- ✓ IS IT POSSIBLE TO MOBILIZE MORE WOOD?




By initiative of Associations of Private Forest Owners of Galicia, Basque Country and Aquitaine, the Union of Foresters of Southern Europe was created in 1998, nowadays unites forest owners from Portugal to Aquitaine, passing through Cataluña, Poitou Charentes, Italy and Greece



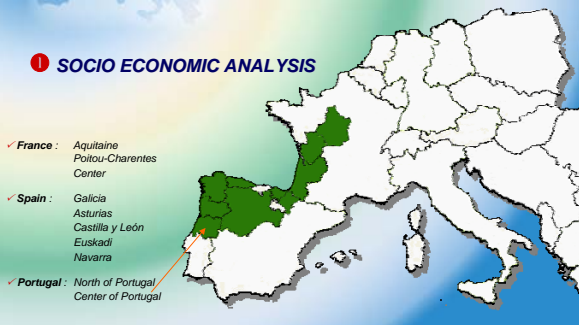

Main objectives of the USSE

- To provide and to circulate between its members the technical, economic, tax, law and regulatory information regarding forest issues.
- To unite, economically-speaking the forest cover represented by each member.
- To contribute to the prevention of forest fires by developing silviculture through the spreading of forest techniques and wood market knowledge.
- To develop training for the benefit of the members and to promote scientific and economic research by encouraging exchanges.




1 SOCIO ECONOMIC ANALYSIS

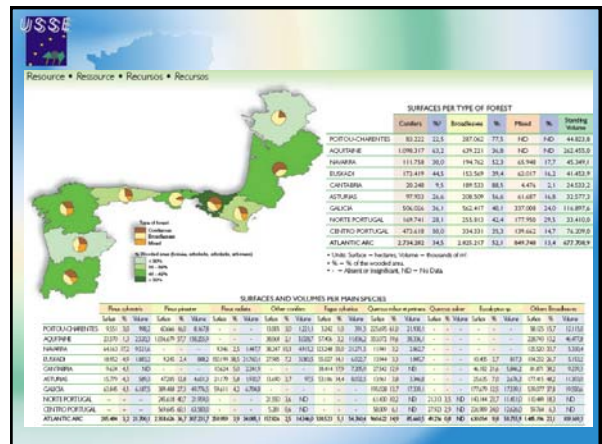
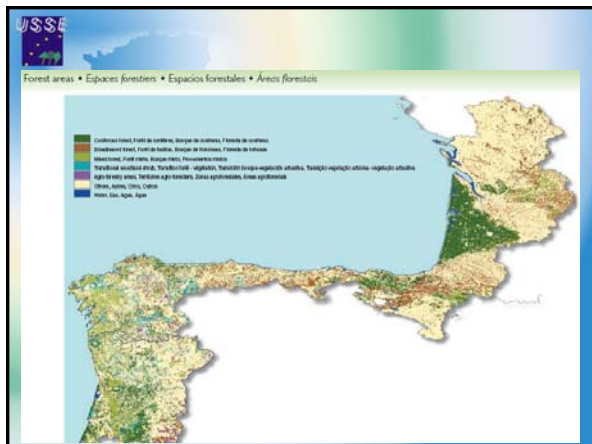
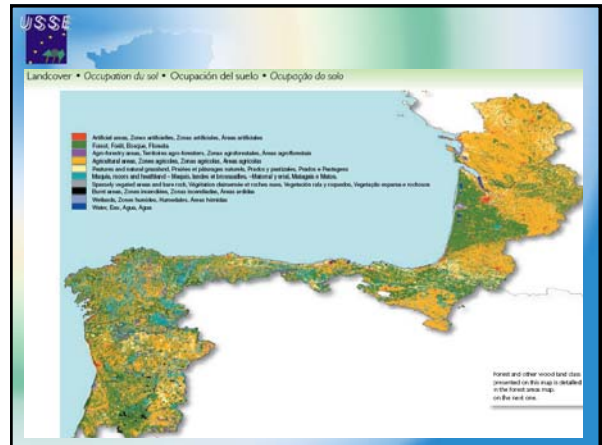
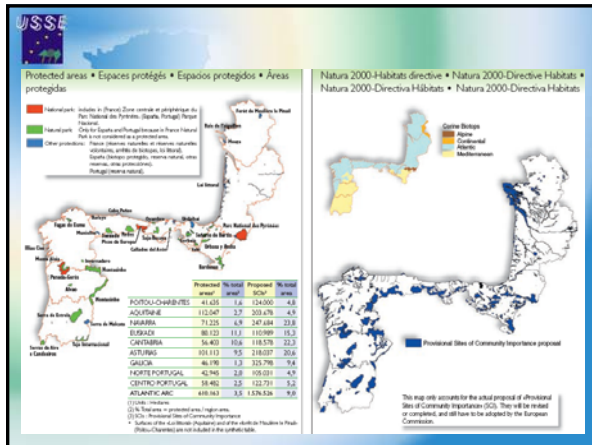
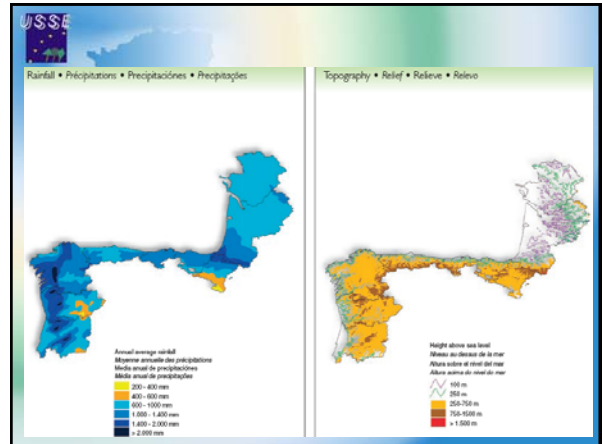
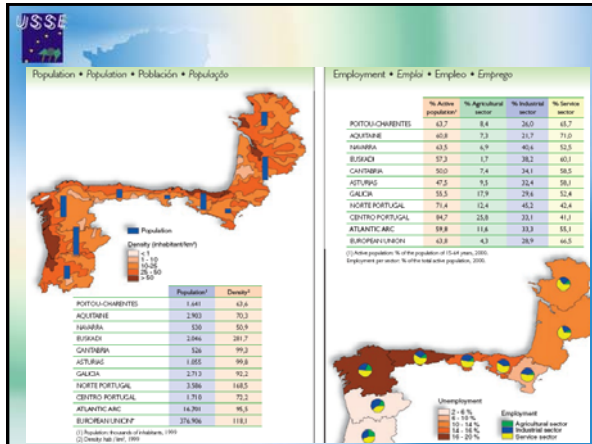
- ✓ France : Aquitaine
Poitou-Charentes
Center
- ✓ Spain : Galicia
Asturias
Castilla y León
Euskadi
Navarra
- ✓ Portugal : North of Portugal
Center of Portugal

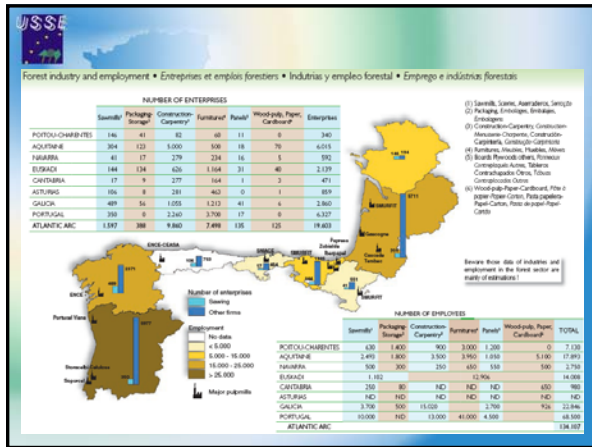
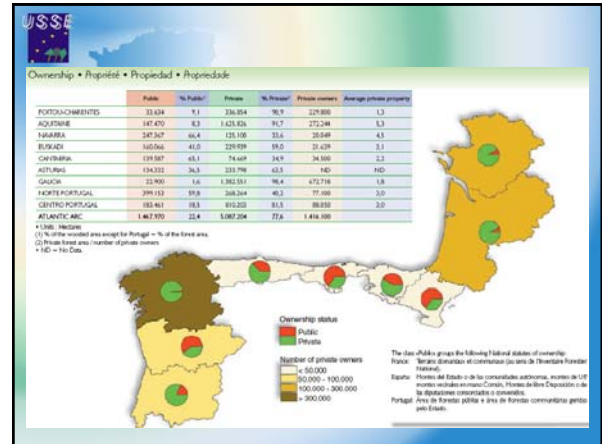
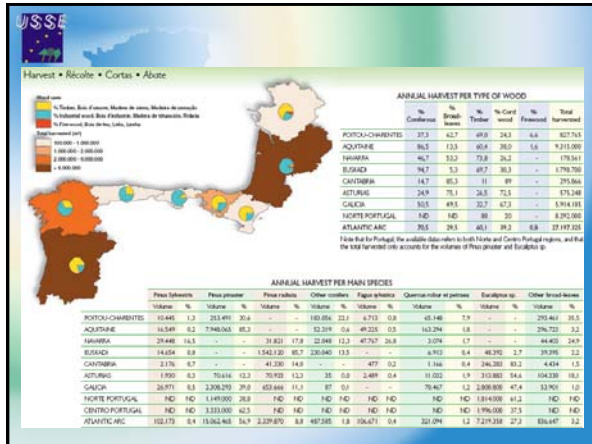



The Atlantic Arc • L'Arc Atlantique • El Arco Atlántico • O Arco Atlântico



Legend:
 Regional capitals
 Other main cities
 Home
 Mountains
 Fisheries
 Highways
 Rivers
 Major ports





System of Wood Mobilization

- As we have seen the property structure is very atomized and it is mainly in private hands.
- The industry of Pulp and Paper and the Board Industry very often has its own staff to buy wood to the owners or has contracts with small companies or entrepreneurs that buy wood to the owner. Some big companies have their own forests in the region and often too in South America.
- The small sawmills often have their own small harvesting capacity and contact directly with the forest owner.
- The administration do auctions to sell the public wood.
- Very often the owner sells standing wood without even knowing the amount of cubic meters he/she has and trusting the buyer.

System of Wood Mobilization

- The last year with the raise of fuel prices many projects have come up from the blue, but the majority of them still they have not materialized, they are likely to have an impact in the future but at this stage we have not notice any influence in the marketplace.
- We expect an increased competition for small wood, and no so much for bigger dimensions.
- Only around the 60% of the Net Annual increment is harvested, so there is room on the market for new players.
- We expect that the increased demand for biomass will enable the owner to get rid of some under-storey biomass and therefore it will diminish the number of fires and there will be more wood available for wood supply.

System of Wood Mobilization

- For an increased mobilization it would be advisable to gather the forest owners to get bigger units of exploitation and to increase the mechanization of the companies of exploitation.
- There have to be agreements between the forest administrations, the industries and the forest owners to optimize the logistics in the harvesting and transport. A geographical information system would be an important tool to allow win win situations and to give transparency to a market that is only mastered by the industries.



End of the presentation

Union of Foresters of Southern Europe



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