Timber Trade Federation Growing the Use of Wood



Wood for Who's Good?

Some UK experience in the timber market

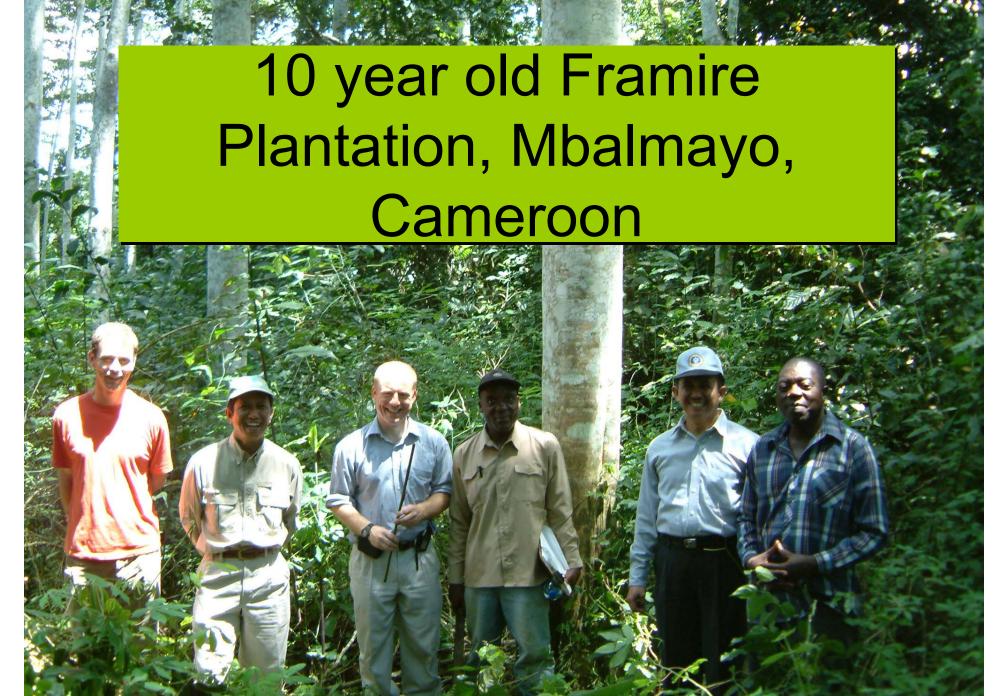
Andy Roby
Head of Environment and CSR



Presentation

- 1. Good wood v. bad wood
- 2. CSR in the UK timber trade
- 3. UK Market for Certified Timber
- 4. CSR and the Timber industry









Some Assumptions....

- All wood is good
- It must be good, it grows on trees!
- Timber exporting is good for development
- "Trust me I'm a trader!"







... the bad wood

- Illegal logging
- Deforestation in Indonesia, Brazil, Philippines, Africa, Siberia
- Not just a hardwood issue!
- Conflict Timber
 - Burma
 - Congo-Kinshasa
 - Cambodia
 - Liberia.....







Release

"London, International — A criminal trail of illegally logged timber from the world's last rainforests, which is 'laundered' in China before arriving in Europe, the USA and other consumer countries, has been uncovered by a major Greenpeace investigation.

Admiralty Arch, Nelson's Column, House of Commons....





the only building material that grows on trees.

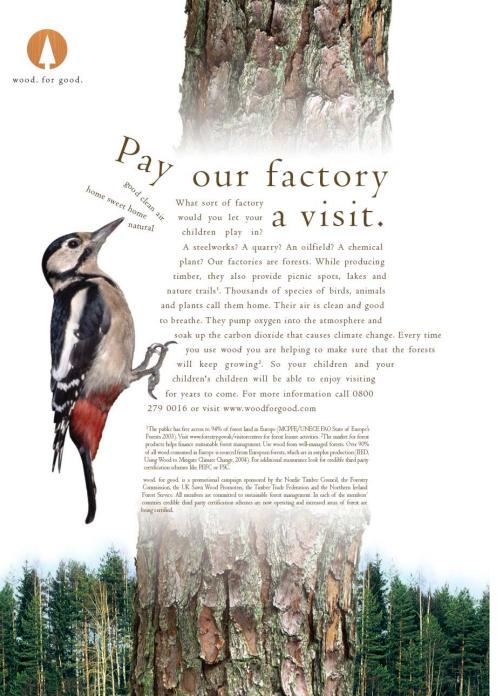
the earth, can never be replaced.

Europe we are growing many more trees than contribute less to climate change and cause less we use. This is very good news, because, air and water pollution. of all building materials, wood makes the lowest impact on the environment, consuming less energy to fell, transport and process**. The Building Research

Most building materials, once taken from Establishment's Green Guide to Housing demonstrates that timber walls, floors and Wood is different. It grows on trees. And in windows have lower environmental impact,

> Isn't it a good thing we'll never run out of trees? Find out more about the good wood can do by calling 0800 279 0016, or visiting www.woodforgood.com

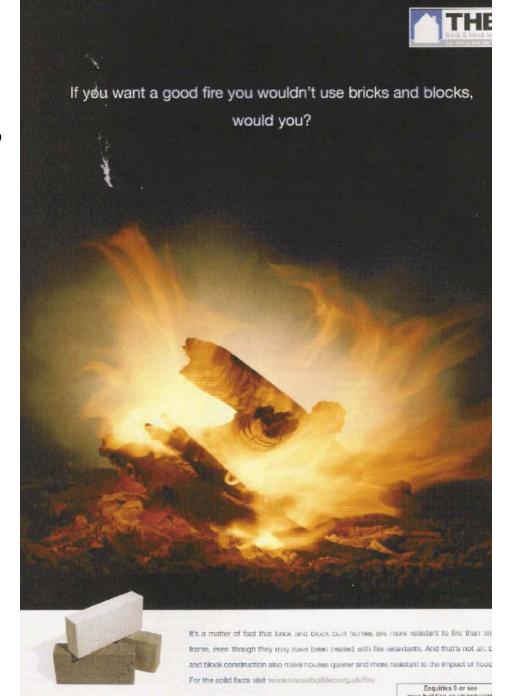
wood, for good. 'wood, for good' is a promotional campaign sponsored by the Nordic Timber Council, the Forestry Commission, the UK Sawn Wood Promoters, the Timber Trade Federation the Forestry & Timber Association, and the Northern Ireland Forest Service. All sponsors are committed to sustainable forest management and encourage independent certification. Europe enjoys an annual surplus of growth over harvest of 252million cubic metres (source: UN-ECE FAO TBFRA 2000). That's almost 30 times the annual UK consumption of wood, ** The energy required to produce one tonne of building material: Timber 2,000 kW/HRS; Aluminium 25,000 kW/HRS; PVC 45,000 kW/HRS (source: Centre for Alternative Technology)



"Save a tree use PVC"

"As a tree, timber does symbolise environmental goodness. However, the processes necessary to make it a viable building material removes much of it's assumed green credentials."

www.concretecentre.com



2. CSR in the UK Timber Trade: What to do about the bad wood!



CSR in Action in the TTF

A. Code of Conduct



TTF Code of Conduct

New: TTF will issue specific guidance on buying complying with the Code of Conduct for purchases from high risk countries

TTF ACTION

- A. Code of Conduct
- B. €7m EU Timber Trade Action Plan with the Tropical Forest Trust – verified legal timber from 150 mills and forests in Indonesia, Malaysia, Gabon, Congo-Brazzaville, Cameroon, China, Brazil, Guyana, Bolivia



TTAP – Supply Chain Management









Long and complex







A verified legal supply chain







TTF ACTION

- A. Code of Conduct
- B. €7m EU Timber Trade Action Plan verified legal timber from 147 mills and forests in Indonesia, Malaysia, Gabon, Congo-Brazzaville, Cameroon, China, Brazil, Guyana, Bolivia
- C. Responsible Purchasing Policy



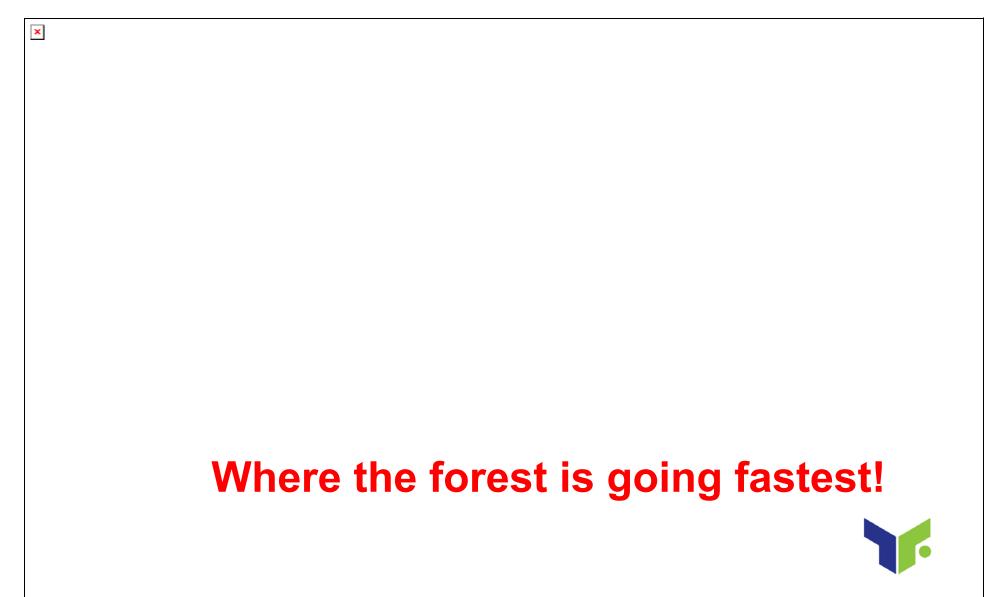
36 audited RPP Companies in 2007

- AW Champion Ltd,
- Arnold Laver & Co Ltd,
- Brooks Brothers
- BSW Timber plc
- Caledonian Plywood
- Capricorn Timber
- Channel Woodcraft Ltd
- Crown Timber
- Danzer
- DLH
- Finnforest UK Ltd
- Finnish Fibreboard
- Flatau Dick (UK) Ltd
- Frank Gresham
- Gill & Robinson Ltd
- Hanson Plywood
- Hollanden Timber Ltd
- Hoppings Softwood Products

- Howarth Timber
- International Plywood
- James Donaldson
- James Latham plc
- John Boddy
- John Robertson
- John Wright
- Howie
- Medite (Coillte)
- Morgan & Co
- Premier Forest Products
- •PT Agencies Ltd
- •SCA Timber Supply Ltd
- Snows Timber
- •T Brewer & Co Ltd
- Timber Connection Ltd
- Wolseley UK
- Wood International (Far East)

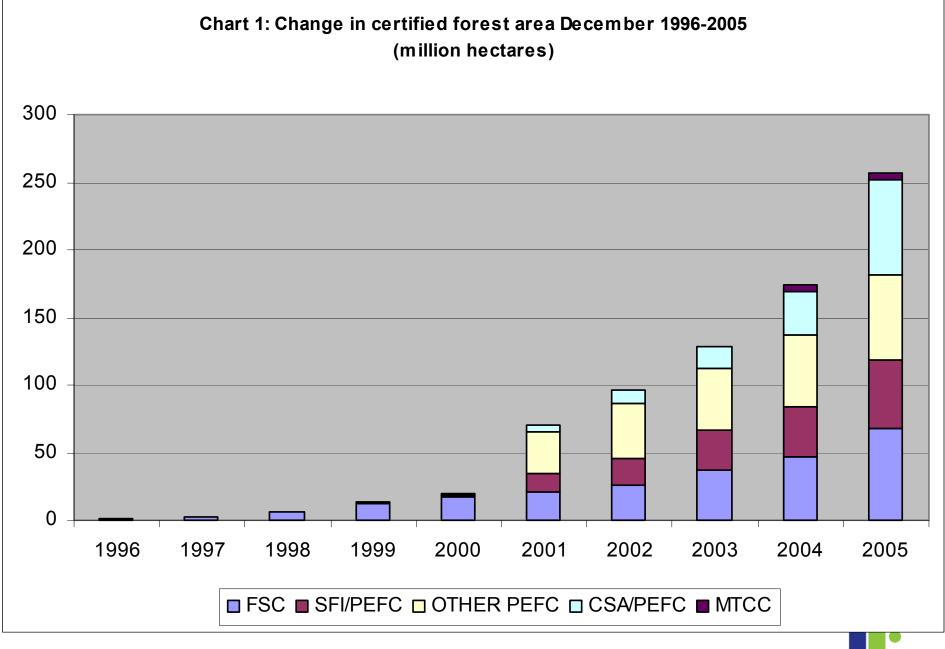


Where is the risk greatest?



3. UK Market for Certified Timber: the results of CSR Policies

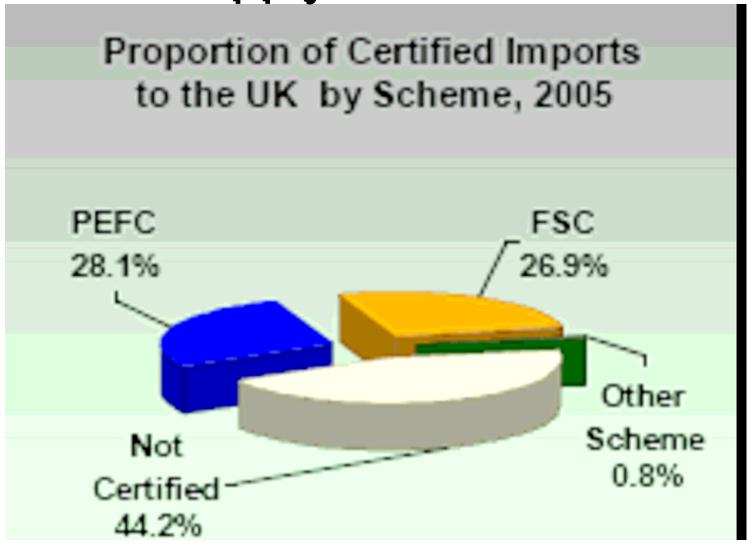




- Certified supply is increasing
- UK imports;
 - 60% certified in 2006
 - rising by 5% p.a.



Supply and Demand

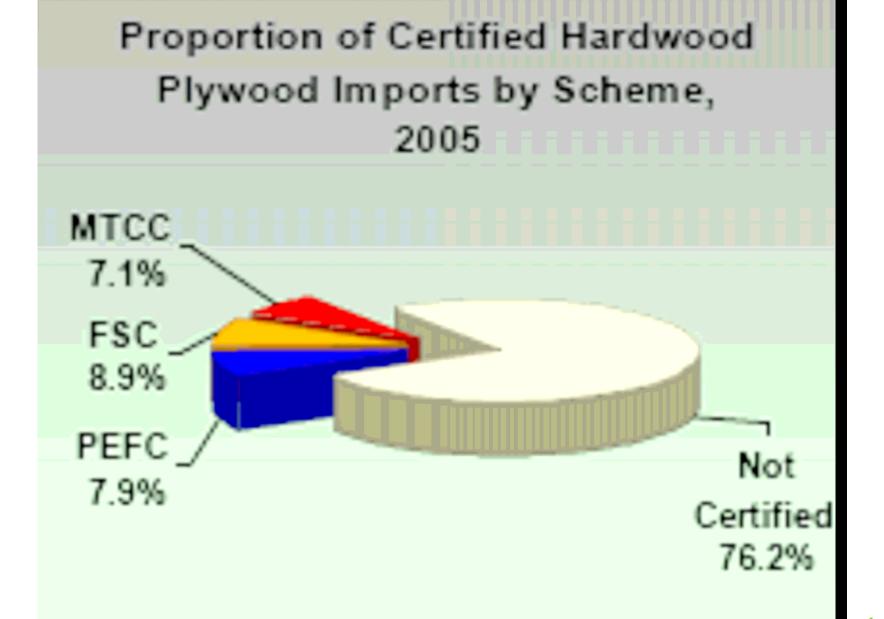




Is certified timber available in all product categories?

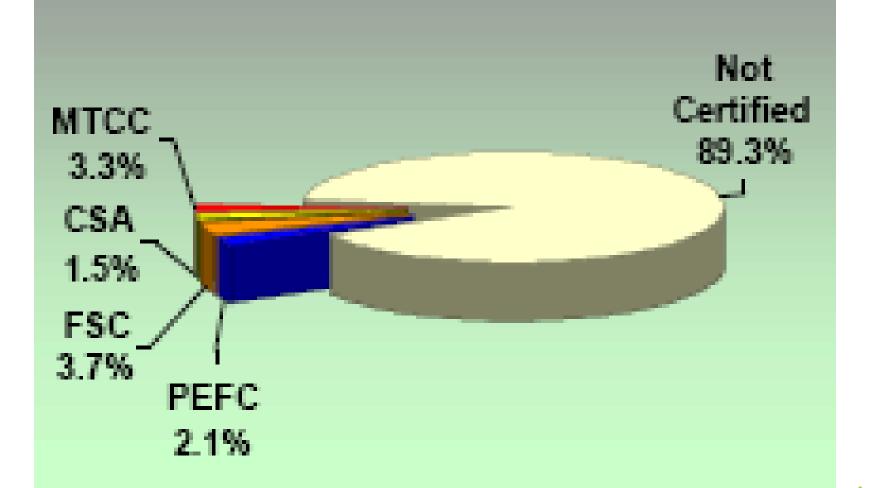
- Yes, but
- Some structural timber is only available in PEFC







Proportion of Certified Hardwood Imports by Scheme, 2005



10.7% of sawn hardwood imports are certified.

UK Market Studies

- Reports by Rupert Oliver and Nick Moore
- Overall demand for certified timber = 10%
- Supply of certified timber = 60%
- SUPPLY is 6x demand
- Key segments have a small (2-7%) premium:
 - Hardwood plywood
 - Hardwood sawntimber
- Steady but low demand for verified legal timber
- It should be rising!



UK Government Procurement (CPET)

- Big push to improve implementation
- Change in policy announced April 2007:
 - From April 2009 government will only purchase sustainable FLEGT licensed timber
 - From April 2015 government will only purchase sustainable timber
- Controversial!
- Consultation now being undertaken
- Likely to be "modified or fine tuned"!



4. CSR and the Timber Industry



Corporate Social Responsibility

- Going beyond compliance with law
- Making sure our industry is having a positive impact on society
- Building confidence in the timber industry
- Strengthening our competitive advantage
- Leadership
- There is a role here for the UNECE Timber Committee
 - Encouraging best practice and working together





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