# Globalization and National Accounts: on-going work in Italy (ISTAT)

Meeting of the Group of Experts on National Accounts

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## Context



Measuring globalization has challenged official statistics

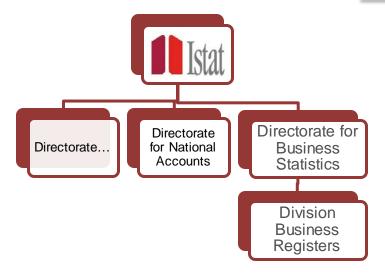


Among main issues: guarantee consistency of different statistics domains (STS, SBS, SBR, NA, BoP)



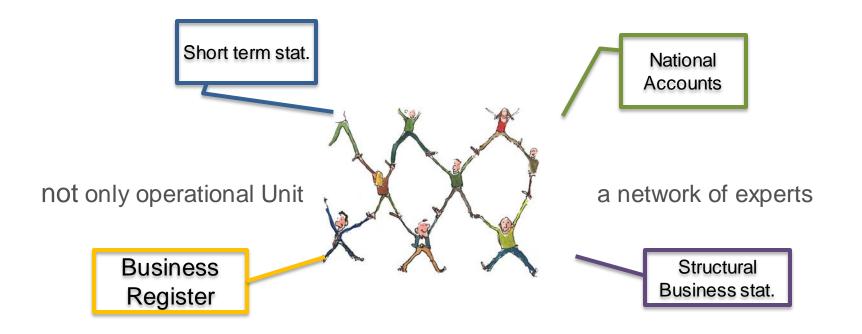
LARGE CASES UNIT and NA team: ISTAT tool to improve consistency in the treatment of Multinational Enterprises (MNEs)

## LCU – the organizational structure



- New Born (operative from 2017)
- Included in the official mandate of the Directorate for Business Statistics
   Division of Business Register

## LCU – the model



LCU manages cross-cutting activities inside the Business Statistics (BR, STS, SBS) co-operating with the National Accounts with the purpose to have a common and coherent treatment for specific and complex cases

## LCU – the mission



Increase Istat capability to consistently manage incoming information flows from large multinational enterprises



Identify potential inconsistencies in the early stages of the statistical production process



Support the data collection balancing better quality and burden on large businesses

## LCU – the team

- ☐ Includes experts from different business statistics domains in order to ensure both an appropriate mix of skills and an extensive network across different divisions (man/hour allocation to the LCU is defined on a part time basis)
- Members of the LCU team are appropriately trained to face complex MNE operations



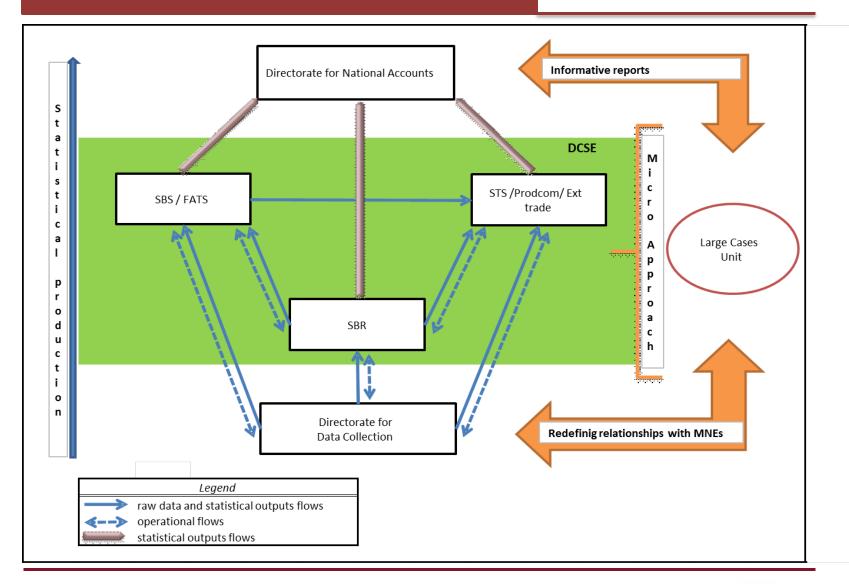
## LCU – main tasks

- Analysis of signals of changes within business
  - Istat Business Portal (web device dedicated to managing data collection and contacts with enterprises)
  - Newspaper and specialized magazines
  - Foreign trade data analysis
- ☐ Establishing a permanent contact with key professionals inside MNEs in order to support a quick reaction in case of sensitive issues. An expert from the LCU is responsible for contact with the MNE in order to build trust and efficiency in data collection

## LCU – main tasks

- Looking for the **best strategies for data collection**, redefining the relationships with top MNEs
- ☐ Identifying and solving inconsistencies in information collected from the MNEs; sharing the results with all the statistical domains potentially involved
- □ LCU is the reference point for the Early Warning System (Eurostat): ESS network to share information and activate triggers among NSOs for restructuring of MNEs, ensuring consistent treatments of global events

## LCU – in practice



## LCU – in practice

#### **LCU TARGET**

#### 140 groups:

Top groups in terms of turnover and employment + specific MNEs -> digital economy + signals

About 3400 resident LeUs

Analyses of the signals: statistical and others; ex post and following the MNE news

Reports (real cases and theoretical aspects)

#### **FOCUS**

20/30 groups years 2018-2019

Business Portal Signals	N in 2017	
Change Nace	153	1
Restructuring	259	
Change Legal form	55	
Change		
Address	208	
Change Status	78	
Other	324	
Total	1077	

Main starting point for business cases and in depth analyses

## LCU - in practice

## Example: a simple business case

**SIGNAL** 

 Enterprise in the services sector, included in the panel for Services turnover index, in Q2-2017 reported a strong increase

**ACTION** 

- Survey team contacted the enterprise
- LCU analyzed available accounting documents

UNDERS TANDING

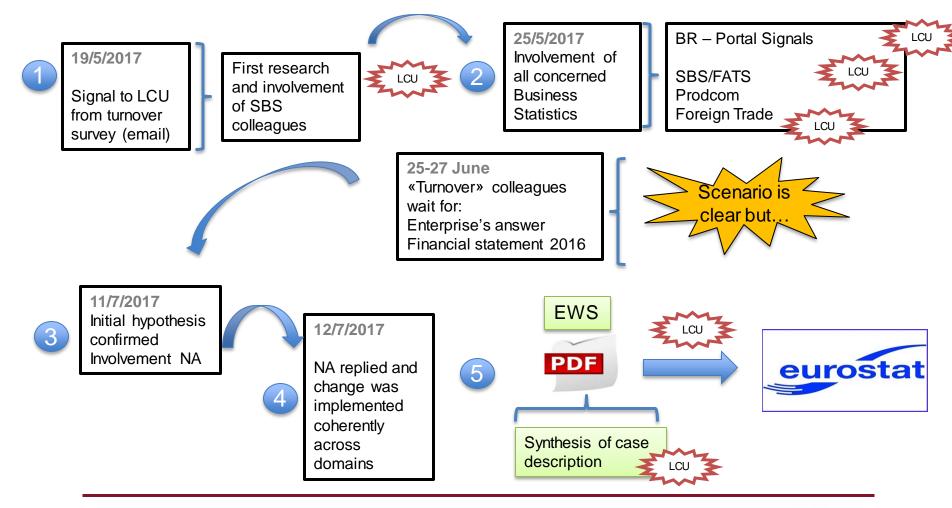
- The observed increase was due to a tax settlement that the company has signed with Italian Revenue Agency (may 2017). Also total 2016 turnover will be revised
- 100% of this company turnover is with other group companies. Turnover is linked to expenses, hence with major withholding tax in Q2 also the turnover grew up (transfer pricing)

CONSEQUENCES

 Analysis of potential impact: "turnover" Business Register, structural business statistics, specific methodology to eliminate the effect due to transfer pricing as the enterprise belongs to a panel and hence does not represent only itself

## LCU – in practice

## Example – operational flow



### National Accounts Team

A new project line (launched in 2017): Measuring globalization in National Accounts



#### Team:

Supply of goods and services, Flows with RoW, Sector account, Labour input / compensation of employees



Connecting NA, LCU, Business register, Balance of Payment to ensure consistency across domains

### Collaborating with LCU



- Profiling activity
- Identifying HO, HC, branches of companies, SPEs
- Assigning the appropriate economic activity (NACE)
- Properly identify economic flows
- Participates in visits to companies

## National Accounts and Beyond

#### **Balance of Payment compilers (Bank of Italy)**

ISTAT and the Bank of Italy have a long history of cooperation and data exchange for statistical productions

A Committee regulates cooperation for research and exchange of statistical information

A system of specific working groups is involved in the work to improve consistency between Balance of Payments and National Accounts

- Provision of the data necessary for the compilation of GDP and the transition to GNI
- Cooperation in identifying and classifying MNEs activities and analyzing their organizational transformation

## The results achieved so far

- ✓ Economic Ownership of the IPP: Design, implementation and assessment results of an ad hoc module in a large scale survey questionnaire;
- ✓ LCU & NA\_team: training activities/knowledge sharing;
- Exploring new administrative sources in order to gather relevant information not available elsewhere (BEPS);
- ✓ Developing a data base that includes all the relevant and available information on MNEs :
  - I. highlight any possible shortcomings of the available sources;
  - II. develop more efficient use of existing information;
  - III. identify possible inconsistencies in the data;
  - IV. explore new data sources;
  - V. identify the information gap that needs to be filled through a direct contact with the relevant enterprises (information visits).

## Taking part to the Eurostat activities in the Area of the MNE

#### **Early Warning System**

Italy actively cooperates with this network

#### **MNEs Pilot Exercise**

Italy has undertaken the exercise since the start, and is going to act as Lead Country for 3 cases and as partner country for 21 cases



#### For further contacts

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## Thanks for your attention



