





# What is the Digital Economy?













- ➤ It is part old, new, distribution, product, platform, international, national...
- ➤ The digital economy is pervasive touching most aspects of the national accounts.
- The digital economy is a particular challenge for national accountants because our traditional data sources and methods need a fundamental rethink.

## Digital Economy

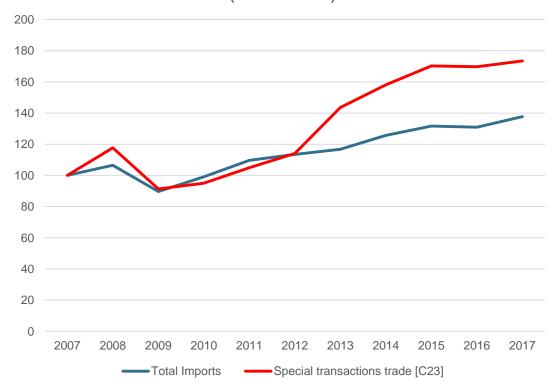
- ■The change in the nature of the product, the way they are delivered / consumed and who delivers them are having a significant impact on national accounting.
- •From the perspective of the Canadian national accounts these changes can be grouped into the following broad categories:
  - √The emergence of global consumers
  - √Substantial increases in household production
  - √The emergence of new digital platforms and products
  - ✓ An increase in **data driven** business models with data increasingly becoming a revenue generating asset.

### Global Consumer

 The digital economy facilitates global consumption.

 Local retailers now need to compete internationally.

•Households are becoming direct importers and are importing more and more digital services and small items (e.g gambling, gaming, travel services) Total imports and special transactions imports (2007=100)





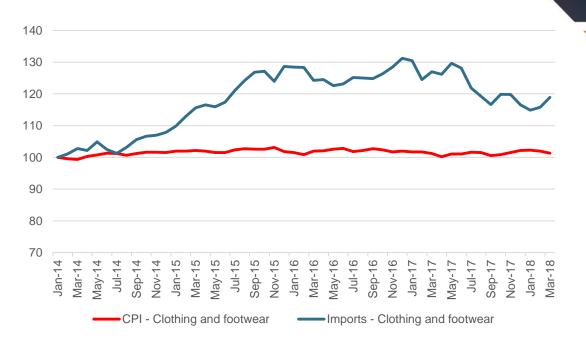


### Global Consumer

 Global consumers now face both domestic and international prices.

•A global purchase often bundles goods and services together (such as financial services, transportation services and the cost of the good). What is the appropriate price of the 'good' and 'service'.

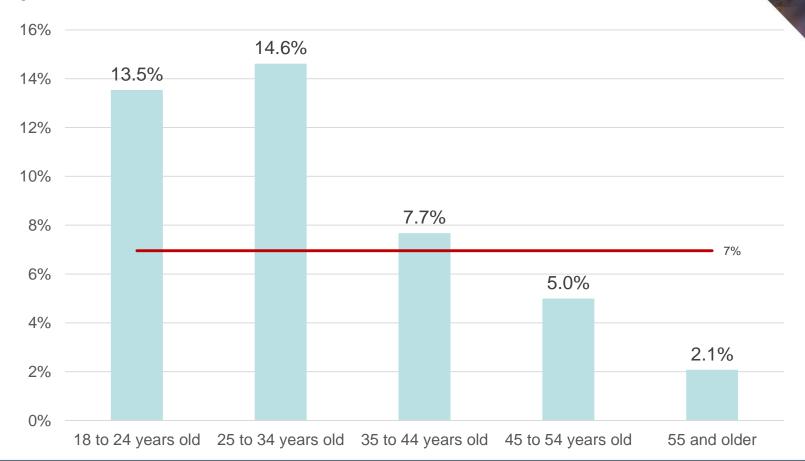
Import prices and Consumer Prices
Clothing and Footwear





### **Household Production**

Proportion of the adult population who used peer-topeer ride services, Canada









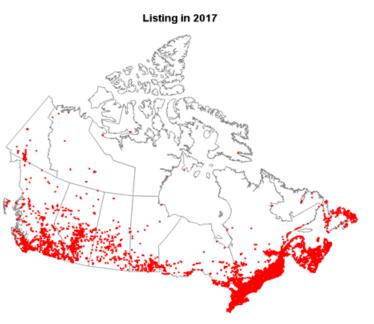


### **Household Production**

AirBnB listings in Canada – 2014 and 2017









### **Household Production**

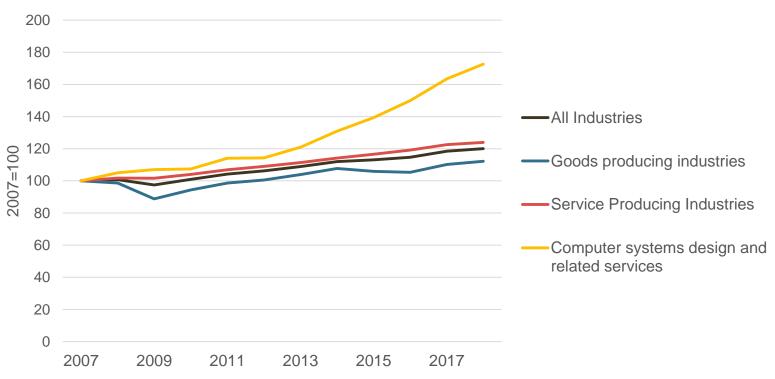
Canadian household accommodation sales revenue by province and territory

	2015	2016	2017		
Canada	206,575,000	635,219,000	1,496,258,000		
Newfoundland	-	2,022,000	14,139,000		
Prince Edward Island	-	5,337,000	14,933,000		
Nova Scotia	_	14,537,000	34,711,000		
New Brunswick	113,000	3,075,000	9,524,000		
Quebec	50,882,000	171,122,000	362,721,000		
Ontario	74,194,000	199,067,000	487,108,000		
Manitoba	1,220,000	3,447,000	7,585,000		
Saskatchewan	634,000	1,904,000	5,012,000		
Alberta	6,079,000	22,389,000	75,169,000		
British Colombia	73,222,000	211,018,000	481,049,000		
Yukon	226,000	820,000	2,152,000		
Northwest Territories	9,000	464,000	1,981,000		
Nunavut	_	24,000	180,000		



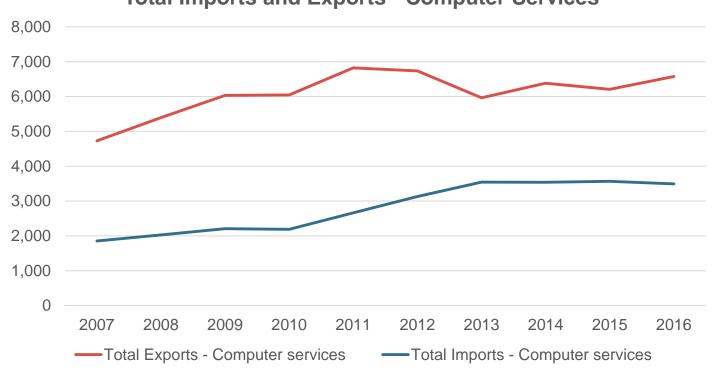
### Digital Products -Clouds

Value Added Index (2007=100) - Computer systems design and related services



## Digital Products – Clouds

#### **Total Imports and Exports - Computer Services**



## Digital Products – Clouds

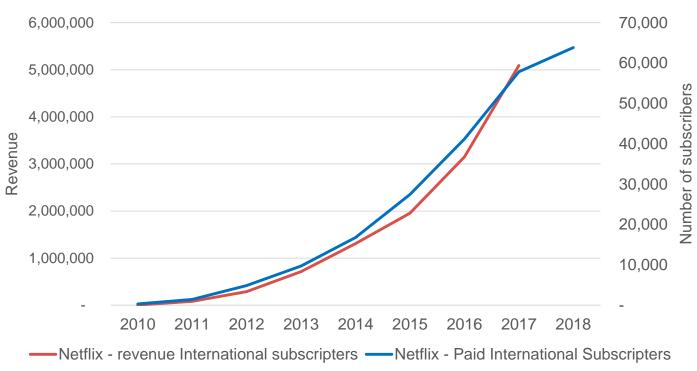
ICT share of GFCF in Canada is declining





## Digital Products – Subscriptions

## Netflix International Revenue and International Subscribers





## Data Driven Business - Data as an asset

Some back of the envelope estimates for Canada

			•	
		2015		2015
Estimated total cost of investment on own-account software development		9,239	\$	9,239
Of which: DB development (NOC = 2172)		828	\$	844
Adding capital service costs (Option 1) - 3% interest rate			\$	185
Total		9,239	\$	9,424
Estimated total cost of investment on own-account database development				
1422 - Data Entry Clerks and 2172 - Database analysts		2,434	\$	2,434
Adding capital service costs (Option 1) - 3% interest rate			\$	49
Total		2,434	\$	2,483
Incremental effect on DB development by adding auxiliary professions			\$	927
Adding capital service costs (Option 1) - 3% interest rate			\$	19
Total \$ 92			\$	946

## What's Next – Financial Industries

Are we prepared for when/if the financial services industry is disrupted?

- How would we classify crypto-currencies in the national accounts?
- •What production is associated with crypto-currencies?
- •How do we account for electronic wallets on the household balance sheet?
- •What if individuals start to develop their own digital currencies by creating a bid for their own services or what do we make of Initial Coin Offerings (ICOs)?





## What's Next – Canadian Digital GDP

#### Pulling it all together

- The Canadian study will replicate the BEA study for the years 2010-2017.
- •The Canadian study will also attempt to develop estimates for known data gaps in the area of household provision and consumption of transportation, accommodation and cultural services.
- •The main sources of data will be Canadian Supply and Use Tables along with a number of administrative data acquired by Statistics Canada and results from a special household survey on the digital economy.