

**GENERAL CONDITIONS OF SALE AND STANDARD CLAUSES DRAWN UP
UNDER THE AUSPICES OF THE UNITED NATIONS ECONOMIC
COMMISSION FOR EUROPE**

<i>General Conditions of Sale</i>	<i>Special doc ref. No.</i>	<i>UN Symbol or sales code</i>	<i>Lang. *</i>	<i>Year of adoption</i>
<i>INDUSTRIAL PRODUCTION</i>				
General Conditions for the Supply of Plant and Machinery for Export; and	188	ME/188 bis/53	EFR	1953
Commentary on the General Conditions for the Supply of Plant and Machinery for Export	-	E/ECE/169: E/ECE/IM/WP.5/9	EFR	1953
General Conditions for the Supply and Erection of Plant and Machinery for Import and Export	188A	57.II.E/Min.3	EFR	1957
Additional Clauses for Supervision of Erection of Plant and Machinery Abroad	188B	64.II.E/Min.19	EFR	1964
General Conditions for the Erection of Plant and Machinery Abroad	188D	63.II.E/Min.22	EFR	1963
General Conditions for the Supply of Plant and Machinery for Export; and	574	ME/574/55	EFR	1955
Commentary on the General Conditions for the Supply of Plant and Machinery for Export	-	E/ECE/220: E/ECE/IM/WP.5/16	EFR	1955
General Conditions for the Supply and Erection of Plant and Machinery for Import and Export	574A	57.II.E/Min.4	EFR	1957
Additional Clauses for Supervision of Erection of Plant and Machinery Abroad	574B	64.II.E/Min.20	EFR	1964
General Conditions for the Erection of Plant and Machinery Abroad	574D	63.II.E/Min.21	EFR	1963
General Conditions of Sale for the Import and Export of Durable Consumer Goods and of other Engineering Stock Articles	730	61.II.E/Min.12	EFR	1961
Commentary on the General Conditions of Sale for the Import and Export of Durable Consumer Goods and of other Engineering Stock Articles	-	62.II.E/Min.29	EFR	1962

AGRICULTURAL PRODUCTS

Contracts for the sale of cereals	-	65.II.E/Min.15	EF	1964 (Rev.)
Contracts for the sale of cereals	-	(AGRI/133/Rev.1 (AGRI/141/Rev.1 (AGRI/179/Rev.1 (AGRI/192/Rev.1 (AGRI/238	R	
UN/ECE General Conditions of Sale for Fresh Fruit and Vegetables including Citrus Fruit	-	ECE/AGRI/40: 79.II.E.21	EFR	1977 (Rev.)
UN/ECE General Conditions of Sale for Dry (Shelled and Unshelled) and Dried Fruit	-	ECE/AGRI/41: 79.II.E.15	EFR	1977 (Rev.)
UN/ECE General Conditions of Sale for Potatoes	-	ECE/AGRI/42: 79.II.E.30	EFR	1979 (Rev.)

TIMBER

General Conditions for Export and Import of Sawn Softwood	410	ME/410/56	EFR	1956
General Conditions for the Export and Import of Hardwood Logs and Sawn Hardwood from the Temperate Zone	420	62.II.E/Min.1	EFR	1961

Other General Conditions of Sale

General Conditions for the Export and Import of Solid Fuels	-	59.II.E/Min.1	EFR	1958
General Conditions for International Furniture Removal	-	62.II.E/Min.15	EFR	1962

Guides for drawing up contracts

Guide for use in drawing up contracts relating to the international transfer of know-how in the engineering industry	-	TRADE/222/Rev.1 70.II.E.15	EF	1970
Guide on drawing up contracts for large industrial works	-	ECE/TRADE/117 73.II.E.13	EFR	1973
Guide on drawing up international contracts for industrial cooperation	-	ECE/TRADE/124 79.II.E.14	EFR	1976
Guide for drawing up international contracts between parties associated for the purpose of executing a specific project	-	ECE/TRADE/131 79.II.E.22	EFR	1978
Guide for drawing up international contracts on consulting engineering, including some related aspects of technical assistance	-	ECE/TRADE/145 83.II.E.83	EFRS	1983
Guide on drawing up international contracts for services relating to maintenance, repair and operation of industrial and other works	-	ECE.TRADE/154 87.II.E.2	EFR	1987

East-West Joint Venture Contracts	-	ECE/TRADE/165 E.88.II.E.30	EFR	1989
International Counterpurchase Contracts	-	ECE/TRADE/169 E.90.II.E.3	EFR	1990
International Buy-Back Contracts	-	ECE/TRADE/176 E.90.II.E.35	EFR	1990
<i>International Commercial Arbitration</i>				
Final Act and European Convention on International Commercial Arbitration	-	E/ECE/42: E/ECE/TRADE/48	Tril.	1961
Arbitration Rules of the United Nations Economic Commission for Europe	-	70.II.E./Min.14	EFR	1966
UN/ECE Arbitration Rules for certain categories of perishable agricultural products	-	ECE/AGRI/43 79.II.E.13	EFR	1978
<i>Guide for the economies in transition</i>				
Guide on Legal Aspects of Privatization in Industry	-	ECE/TRADE/180 E.92.II.E.2	EFR	1991
Management Development in East-West Joint Ventures: A Guide for Managers in the Economies in Transition	-	ECE/TRADE/185 E.93.II.E.18	EFR	1993
Financing Private Enterprises and Trade: A Guide for the Transition Economies	-	ECE/TRADE/191 E.94.II.E.9	EFR	1994

* Languages: E = English, F= French, R = Russian, S = Spanish