









## **International Training Course** on Business Planning for Energy Efficiency Projects



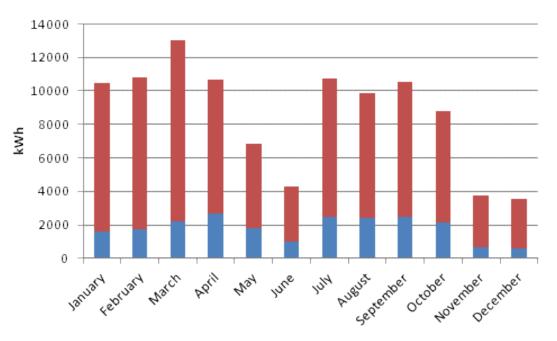


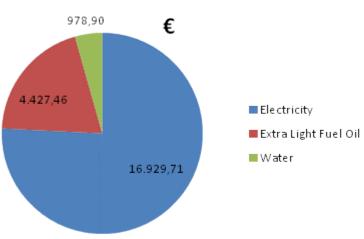






## Consumption







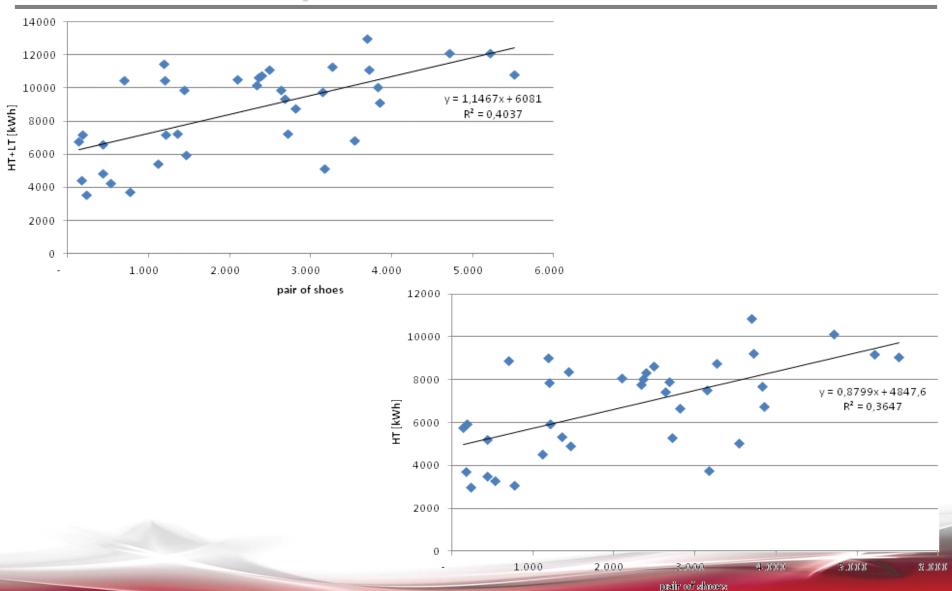








## Consumption















- Measure energy and water consumption via automatic meter readings and analyse the data
- Educate and motivate employees and implement soft energy efficiency measures
- Integrate new energy efficient technologies and install renewable resources of energy
- Certify new energy performances
- Extend our actions towards finally achieving nearly zero energy consumption











### **Cost and results**

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<u> </u>		<u> </u>	<u> </u>

(energy audit, thermography, Feasibility study, Main design, Project documentation)

Land/infrastructure

Equipment

(remote metering system, network equipment, PV's, inverters, T5 light bulbs,...)

Construction

(instalation, work,..)

Operation cost

**Others** 

(programming, web aplication,...)

Total investments and revenues

12.300,00

60.000,00

7.700,00

1.500,00

4.500,00

86.000,00€

- 40% lower energy expanses
- $40,000 \text{ kWh} = 13.4 \text{ tCO}_2$











## **Outline financing plan**

	Type	<u>EUR</u>	<u>% of</u>	Interest rate	
	<u>(in</u>		<u>Total</u>	(cost of	
	kind/equity/cash)			capital)%	
Owner's Equity	In kind	21,500.00	25	7	
Other Equity	Cash	4,300.00	5	10	
Bank Loans	Cash	47,300.00	55	7	
Other Loans	-		-	-	
<u>Grants</u>	Cash	12,900.00	15	0	

What kind of guarantees are available (bank/utility/government)? Governmental guarantees – HAMAG INVEST (Croatian Agency for SMEs and Investment)



cost 6. Other costs









1.87

1.82



1.53

1.49

1.57

1.61

1.65

1.69

1.73

1.78

Outilité initationing plans										
<u>Year</u>	<u>0</u>	1	<u>2</u>	3	4	<u>5</u>	<u>6</u>	7	8	9
1. Capital investment	86	0	0	0	0	0	0	0	0	0
2. Revenue	0	10.00	10.25	10.51	10.77	11.04	11.31	11.60	11.89	12.18
3. Energy generation or savings	0	10.00	10.25	10.51	10.77	11.04	11.31	11.60	11.89	12.18
4. Other benefits and income	0	0	0	0	0	0	0	0	0	0
5. Operation & Maintenance cost	0	0.30	0.31	0.32	0.32	0.33	0.34	0.35	0.36	0.37
6. Other costs	0	1.20	1.23	1.26	1.29	1.32	1.35	1.39	1.42	1.46
<u>Year</u>	<u>10</u>	<u>11</u>	<u>12</u>	<u>13</u>	<u>14</u>	<u>15</u>	<u>16</u>	<u>17</u>	<u>18</u>	<u>19</u>
1. Capital investment	0	0	0	0	0	0	0	0	0	0
2. Revenue	12.49	12.80	13.12	13.45	13.79	14.1	14.13	14.48	15.22	15.60
3. Energy generation or savings	12.49	12.80	13.12	13.45	13.79	14.1	14.13	14.48	15.22	15.60
4. Other benefits and income	0	0	0	0	0	0	0	0	0	0
5. Operation & Maintenance	0.37	0.38	0.39	0.40	0.41	0.42	0.43	0.45	0.46	0.47











# **THANK YOU!**

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