



## Trade & Logistics. The need to change a lineal model into a circular one.



# SUSTAINABLE DEVELOPMENT GOALS





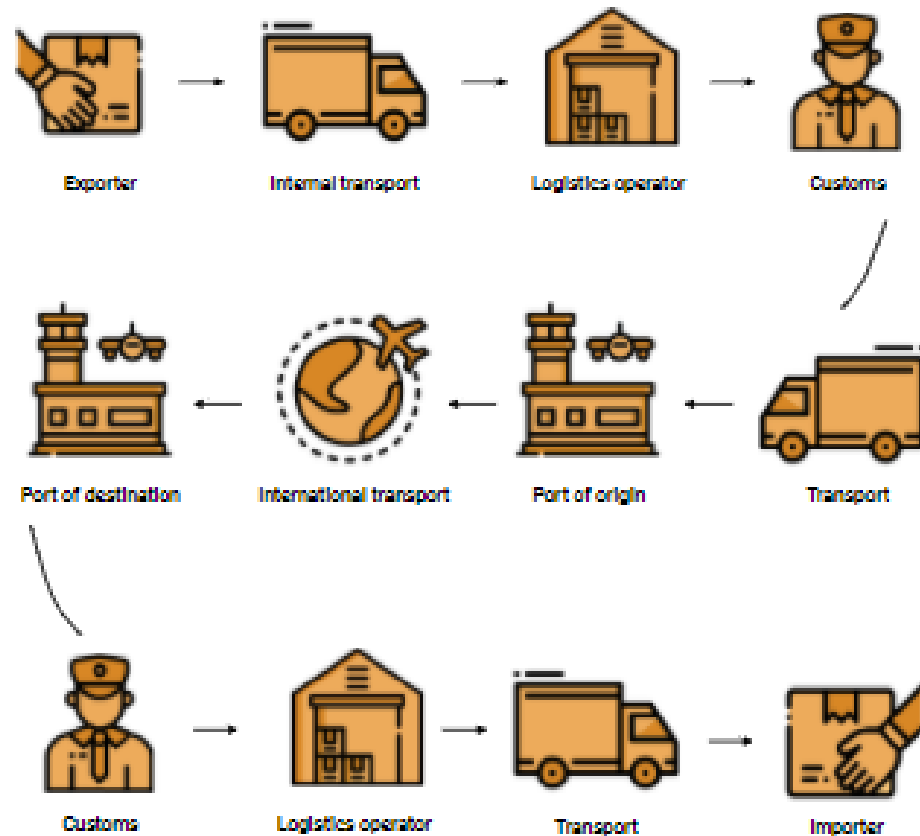
# Actual synchronization Model In Global Trade.

48%





# Transition – Lineal to Circular





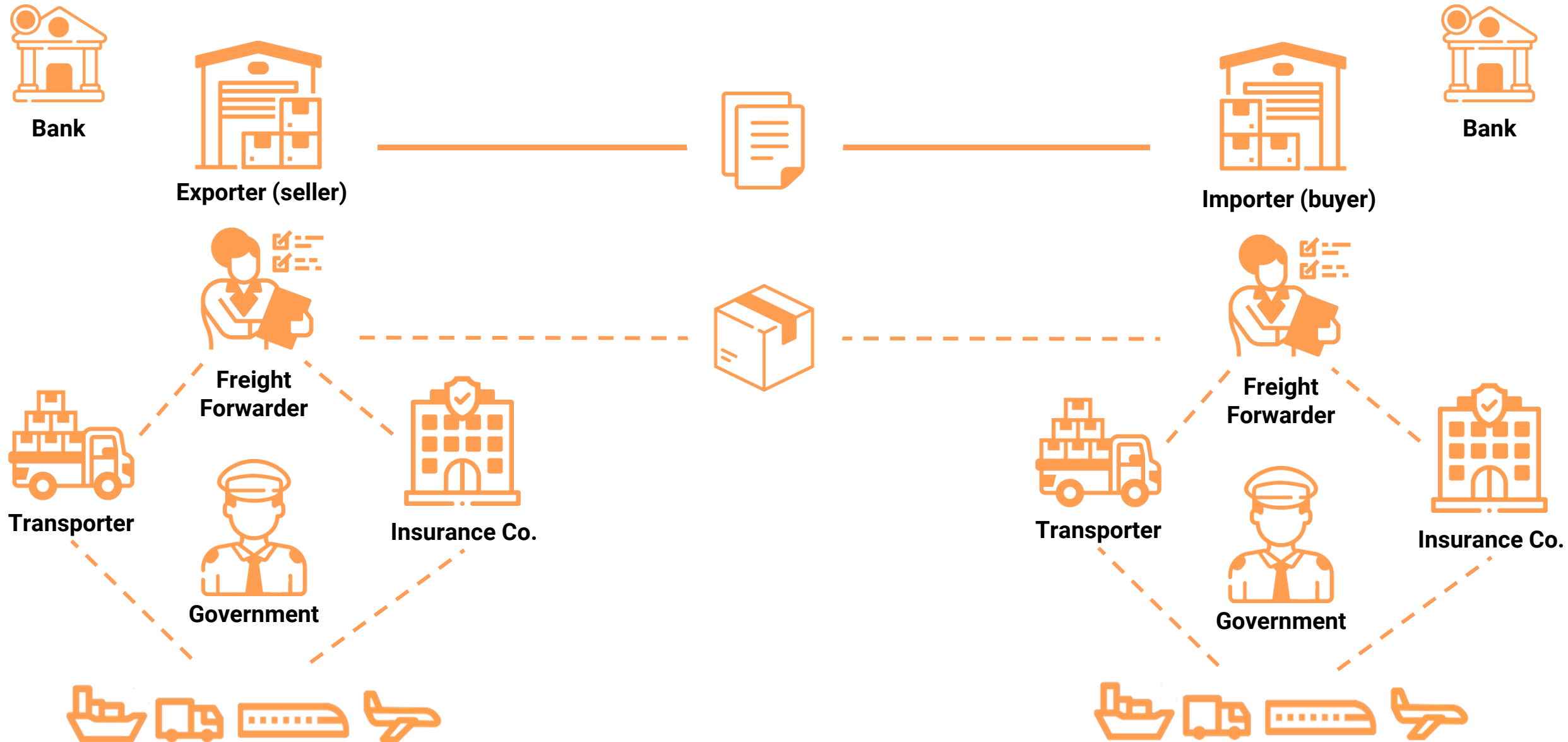
- **Circular supply.**
- **Product Life extension**
- **Sharing Platforms,**
- **Product As a Service**



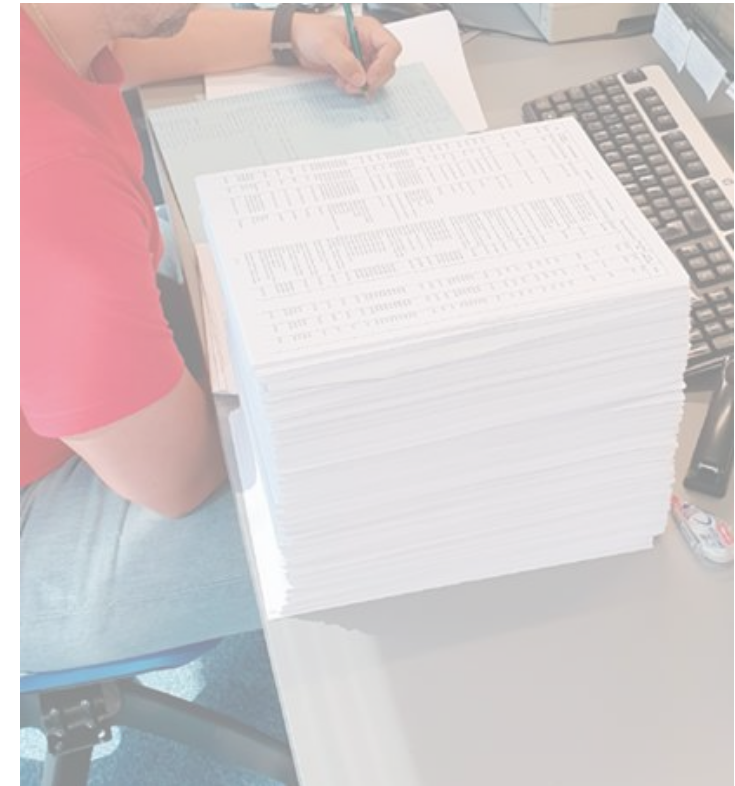
**RE-DESIGN**  
**SHARE**  
**COLLABORATE**  
**SaaS models**



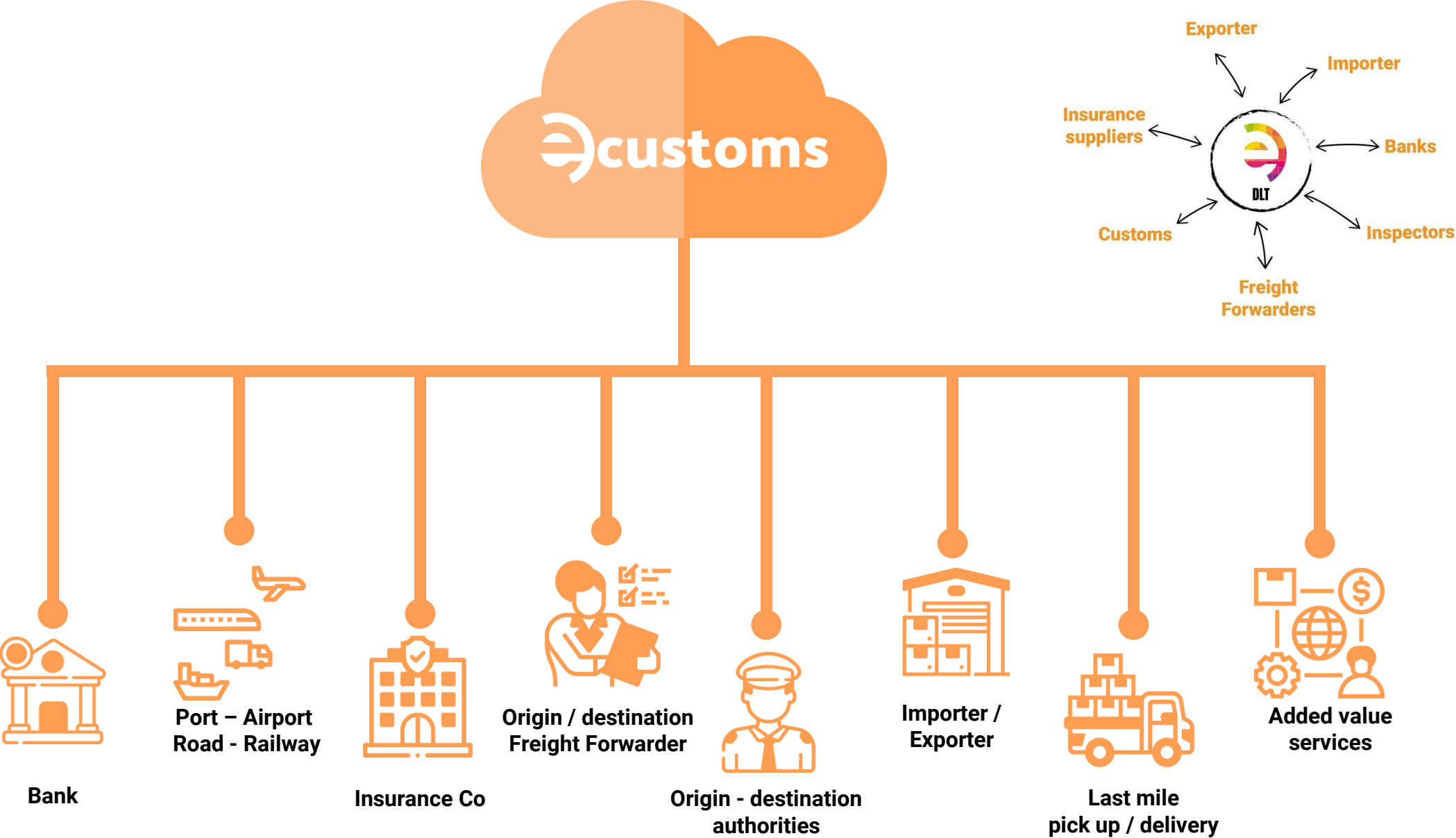
# Global Trade: A complex and fragmented process



**And it happens millions  
of times every single day.**


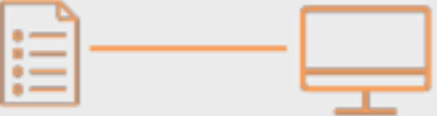






# eCustoms: Cooperate seamlessly from an open and secure platform










# eCustoms: the future is better...

	Without eCustoms	With eCustoms
Location of shipment information	 Confusing and dispersed	 One single platform
Time dedicated per shipments	 Way too much	 Never seen before
Data entry	 Multiple times, slow, manual, archaic	 Once and shared with all the participants

# eCustoms: ...Prepared for what is to come

	Without eCustoms	With eCustoms
Notifications	 Difficult to keep updated all participants	 Automated and personalized
Regulation compliance	 Personal guarantees provided	 Ready for next EU regulations
Added values: financial, insurance, AI services...	— None	 Yes

## Team: Our Strategic advantage +50 Years in the market.



OBJETIVOS  
DE DESARROLLO  
SOSTENIBLE



8 TRABAJO DECENTE  
Y CRECIMIENTO  
ECONÓMICO



9 INDUSTRIA,  
INNOVACIÓN E  
INFRAESTRUCTURA



10 REDUCCIÓN DE LAS  
DESIGUALDADES



11 CIUDADES Y  
COMUNIDADES  
SOSTENIBLES



12 PRODUCCIÓN  
Y CONSUMO  
RESPONSABLES



13 ACCIÓN  
POR EL CLIMA



17 ALIANZAS PARA  
LOGRAR  
LOS OBJETIVOS



FEDERACIÓN  
**FETEIA**  
FEDERACIÓN ESPAÑOLA DE TRANSITARIOS



**CLECAT**

**EJE&CON**

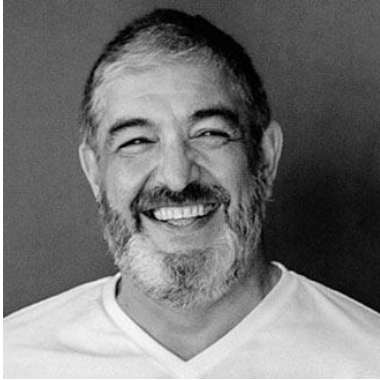


**MADCARGO**  
Foro Madrid Carga Aérea

**DIGITAL  
TRANSPORT  
& LOGISTICS  
FORUM**



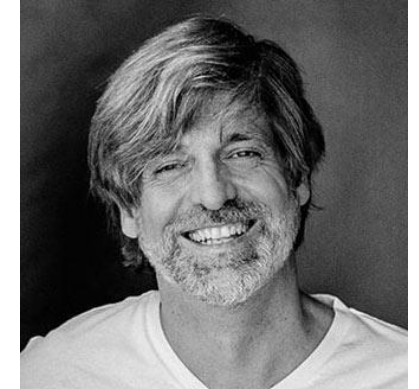
# The dream team of senior experts in international trade & software engineering



**Marcos**  
**CTO & Co-founder**



**Cristina**  
**CEO & Co-founder**



**Manuel**  
**CSO & Co-founder**



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# eCustoms: The Product.



## Smart Contract - N. Y. APPARELS PVT LTD

Mrn: 19ES00280131810197

Buyer/Importer	Provider/Exporter	Deal Details	Transport	Payment	Documents	Notify
<p>Invoice: <div>Seleccionar archivo</div> Ningún archivo seleccionado</p> <ul style="list-style-type: none"><li>• Hash: b7b748da394342aeec8627e8b2f945b0</li><li>• Created at: February 28, 2019 at 2:37:06 PM GMT+1</li><li>• Link: <a href="#">download</a></li><li>• BC Transaction: <a href="#">0x8902ada302834d8fe621fd3ec4714422c645a225981e1a23170fac2c7d5b9edf</a></li></ul> <p>Packing List: <div>Selecciona</div> 'chivo sele.....</p> <ul style="list-style-type: none"><li>• Hash: 66c71594ccaa88068c38478d36b3ed5e</li><li>• Created at: February 28, 2019 at 2:37:06 PM GMT+1</li><li>• Link: <a href="#">download</a></li><li>• BC Transaction: <a href="#">0x2aa487c2b832ba88a2a316900fc9ce7cd4d7bfd959c81eb392a7e3e3b742bb66</a></li></ul> <p>Transportation: <div>Seleccionar archivo</div> Ningún archivo seleccionado</p> <ul style="list-style-type: none"><li>• Hash: c86f909b2770ffbb2f3a6179f97fba6b</li><li>• Created at: March 15, 2019 at 7:15:44 AM GMT+1</li><li>• Link: <a href="#">download</a></li><li>• BC Transaction: <a href="#">0xb6ac5a12e861a2c5597dbd885b114479df2f11a83c9ecdf41d36fb146677ecb</a></li></ul>						

# Success Case: AirCarogo HELP for Covid-19



## eCustoms ALLOWS MANAGING COMPLETELY ON-LINE THE DELIVERY OF **16,000** MASKS FROM CHINA TO SPAIN

The initiative Air Cargo Operation achieves the complete management of sanitary material for COVID19 fight. The initiative has been promoted by the Logistic Industry: Foro MADCargo, Air Cargo Club, AECA, AECL Aeutransmer, ALA, Aseata, BCL, CEIM, Consejo General de Agentes de Aduanas de España, FETEIA-OLTRA, IATA, and UNO in collaboration with Mano a Mano NGO and eCustoms platform







**Join us in digitizing  
Global Trade**



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