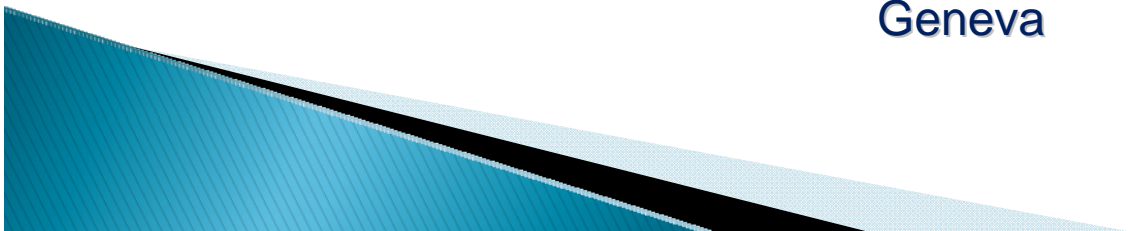


# International cooperation and collaboration- a view from FASIE

Olga Levchenko, Director of International Department,  
Foundation for Assistance to Small Innovative Enterprises

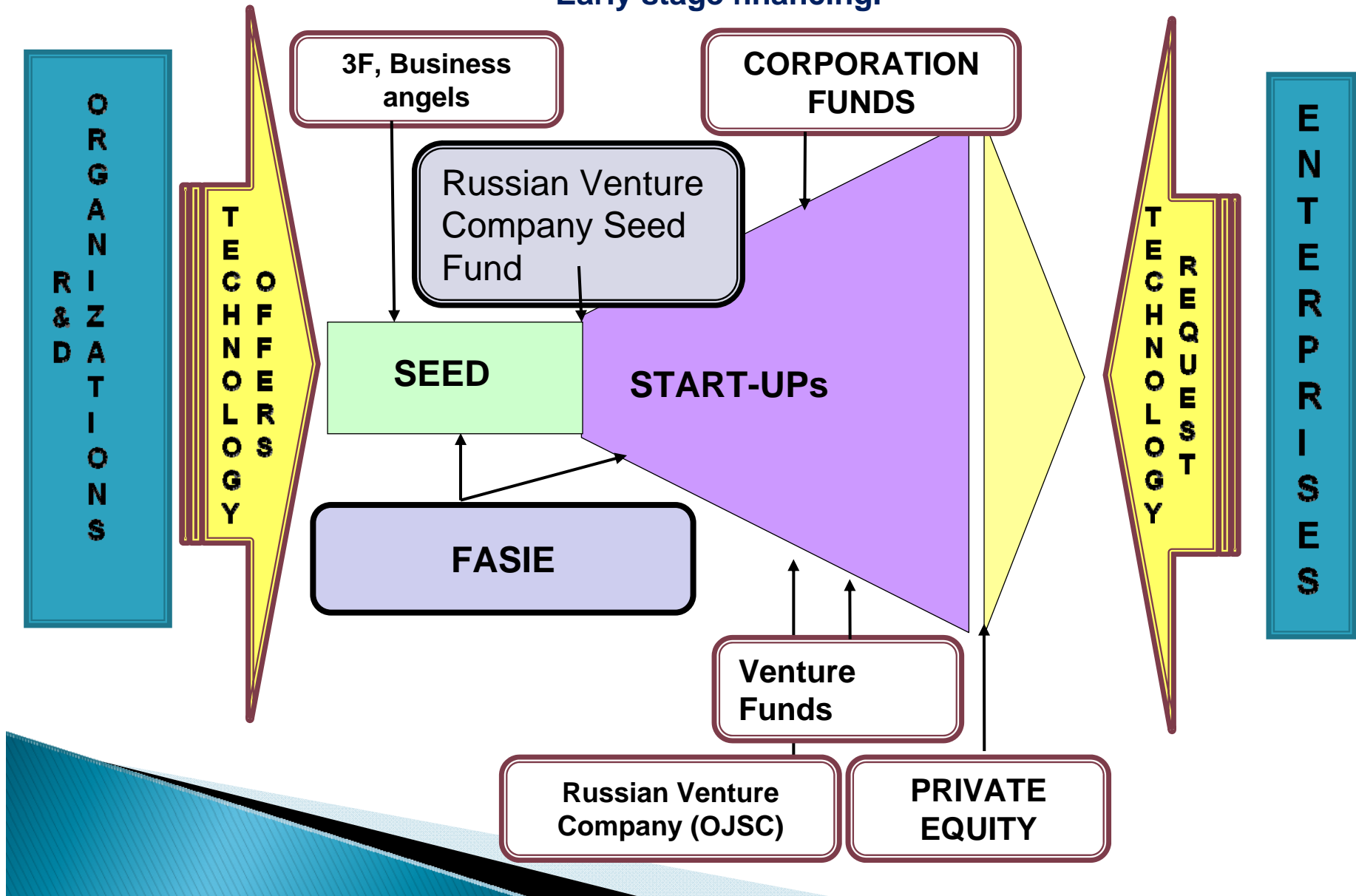


13 May 2011,  
Geneva

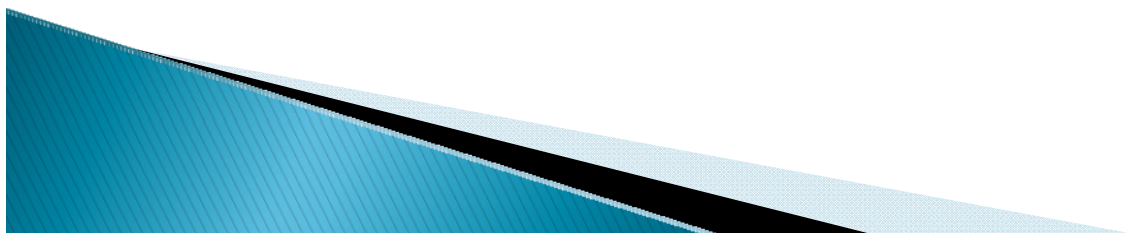


**FASIE Mission: to implement the government policy for the support of SME's in the area of commercialization of new knowledge into products and services.**

**Early stage financing.**



# Foundation's Programs

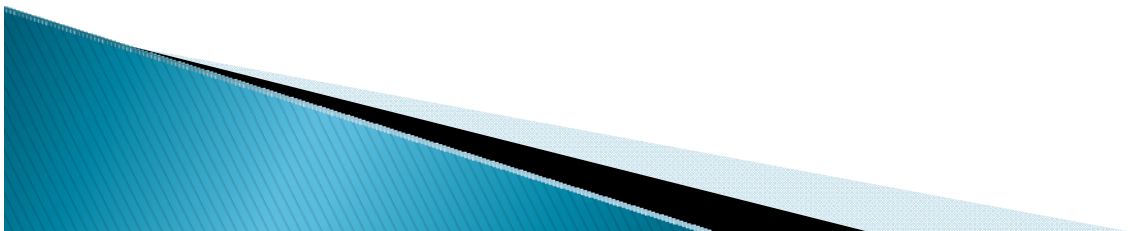


# U.M.N.I.K. Program



The aim:  
Stimulation of mass participation of young scientists in scientific and technical innovative activity by organizational and financial support.

- ✓ A nominee should be a physical person from 18 to 28 years
- ✓ good scientific background behind each idea is an important criteria
- ✓ Each winner of the Program receives 200 thousand rubles a year
- ✓ No need to organize enterprise for first two years
- ✓ Since 09/2006 till 04/2011 **670 conferences** were organized and **4800 winners** chosen.



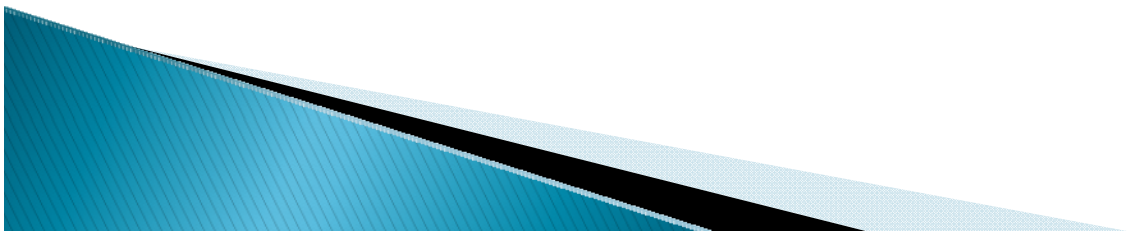
# START Program



The aim:

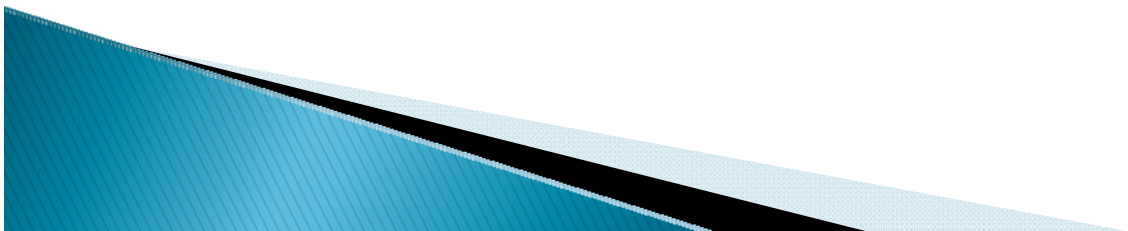
To assist those innovators who implement new businesses based on their scientific research & development with high commercial potential in the initial level of the startup process.

- ✓ Financing of innovative projects which are at the initial stage of development
- ✓ 3 year project, 1 mln. Rubles for Phase I, 2 mln – for Phase II, 3 mln. – for Phase III
- ✓ 50/50 co-financing for Stages II and III
- ✓ Support provided only to applicants which have rights to the confirmed intellectual property



## START's results (2004-2011)

- ✓ **12400** applications
- ✓ **3000** projects were supported
- ✓ **2400** new innovative SME's
- ✓ **500** innovative SME's passed on to the second year,  
**120** passed on to the third year
- ✓ **82** innovative SMEs finished a three-year cycle



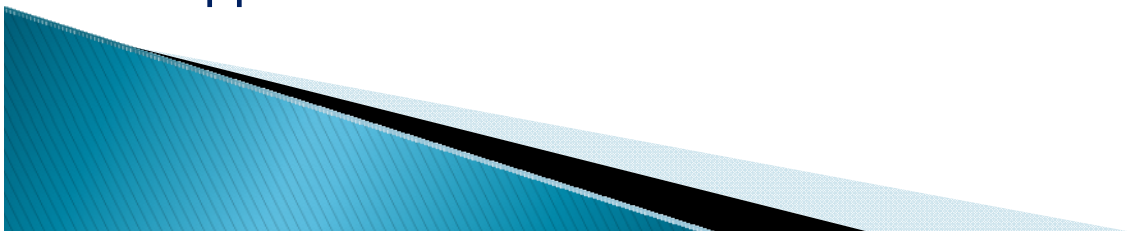
# Anticrisis Program



The aim:  
To support successful small innovative enterprises during the period of economic crisis. Realization of the anti-crisis program of the Government of the Russian Federation.

## Results of the program:

- ✓ **428** applications
- ✓ **151** projects were supported
- ✓ more than **3000** workplaces created
- ✓ For 60 % of the supported projects, state financing has allowed to reduce terms of realization before the planned innovative projects and to increase functionality of end-products.
- ✓ 40 % of projects essentially couldn't be realized without the state support.



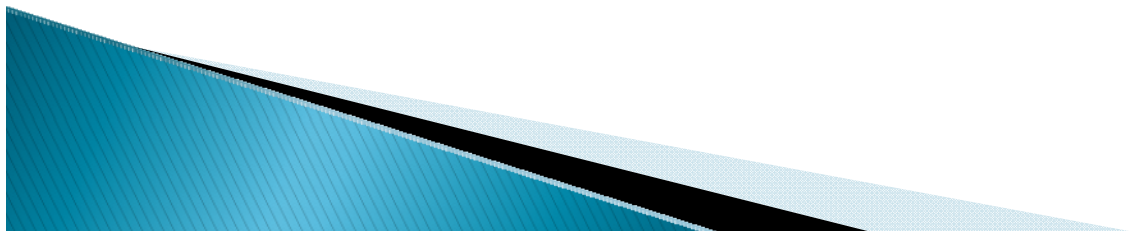
# PUSC and TEMP Program's

## PUSC

- **Partnership of Universities and Small Companies**
- To assist rather matured Enterprises when they need "package" - new technology and highly trained personnel for it's commercialization
- FASIE assists technology commercialization by innovative SMEs
- Joint Programme with Rosnauka

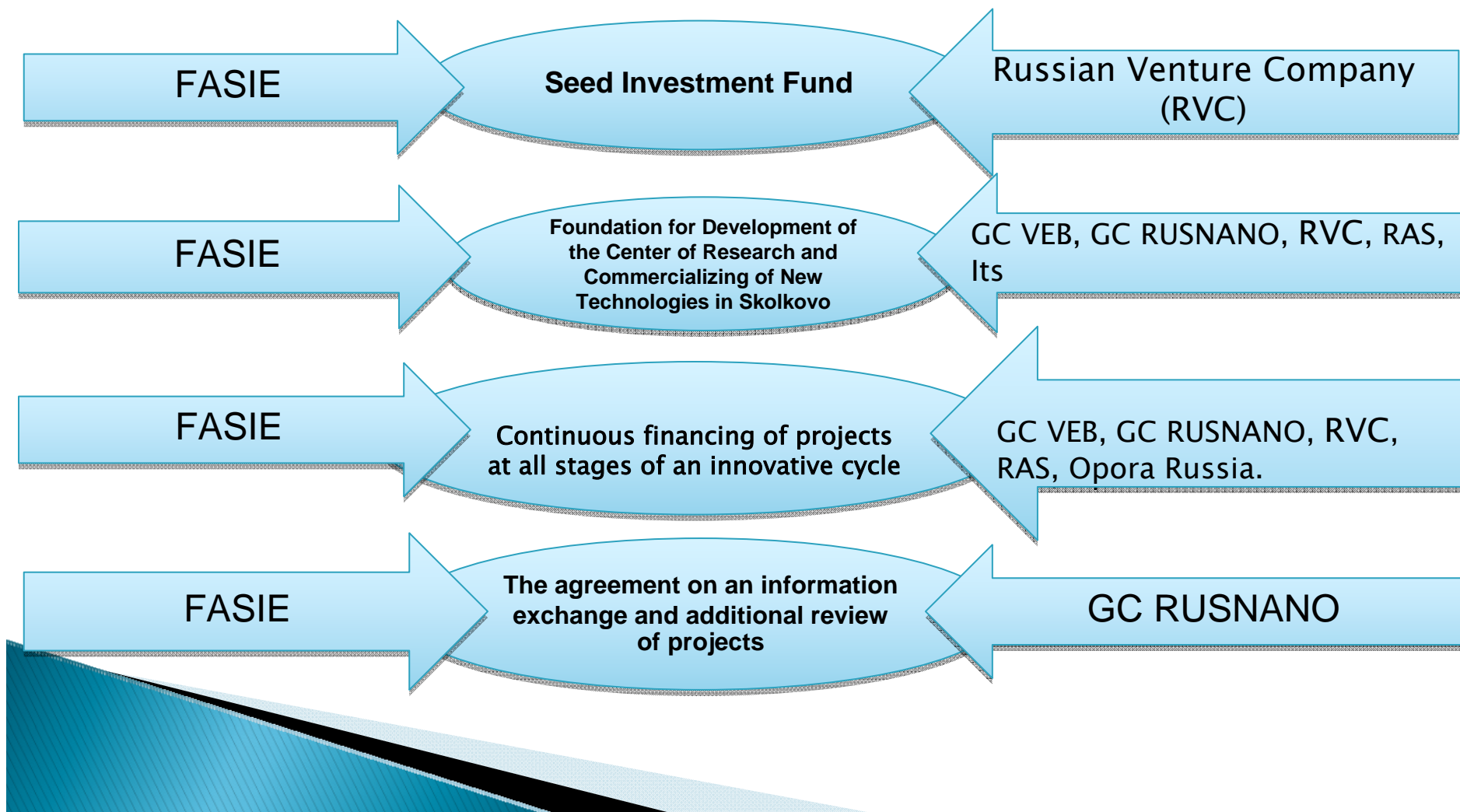
## TEMP

- **Technology to Small Enterprise**
- To assist licensing of IPR from Universities and research Institutes of RAS
- Controlled by royalty paid to scientists
- FASIE assists R&D by innovative SME
- Innovative SME invests heavily into machinery, marketing etc.





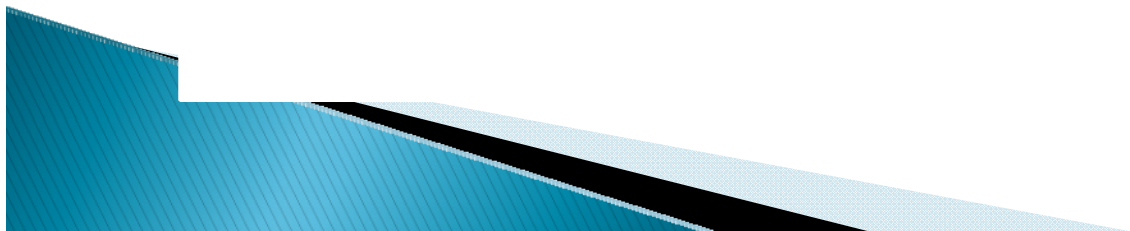
## Interaction with development institutes



# General indicators of FASIE's performance (1994 – 2011)



Applications submitted and reviewed	over 24 000
Projects supported	over 8 200
New innovative SMEs created	over 2400
Patents and other IP commercialised	over 3500
New workplaces created	Over 25000

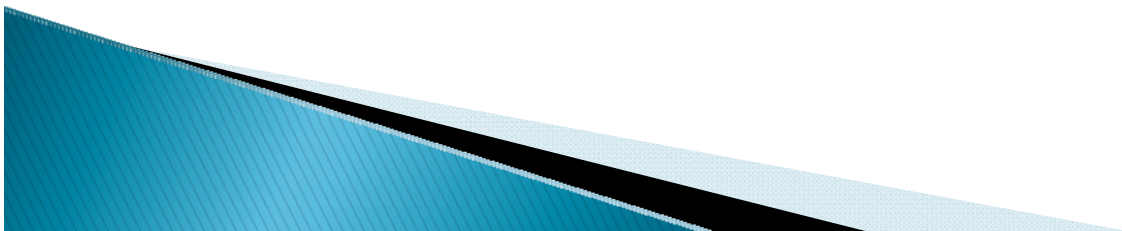




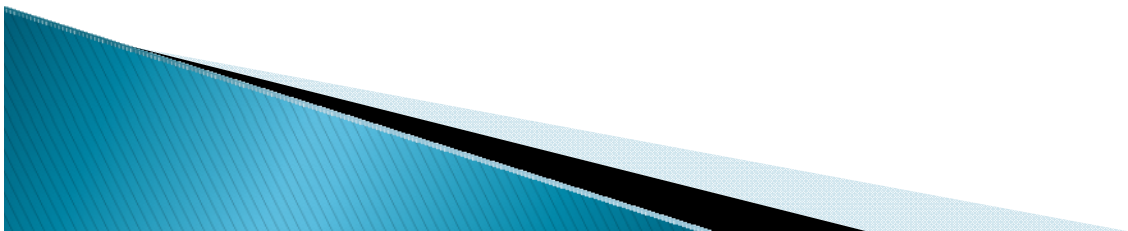
# Innovative-Technological Centers in Russia

## ITCs are organized:

- ▶ To form the favorable conditions for Small Innovative Enterprises development;
- ▶ To stimulate innovation activity in the regions with high concentration of scientific, technical, industrial potential.
- ▶ **29** Information & Technology Centers were established in **14** regions of Russia under the financial support of FASIE



# The international cooperation



## Current emphasis on international cooperation: Co-Financing bilateral programs

**FASIE-BMBF** (Germany) – 1<sup>st</sup> pilot call 2008, 13 projects financed, 2<sup>nd</sup> 2009, 17 projects financed, 3<sup>rd</sup> call 18 projects financed. Currently 100 000 EUR from each side + co-financing, only SME's for Russia, any organization from Germany, limited thematic priorities;

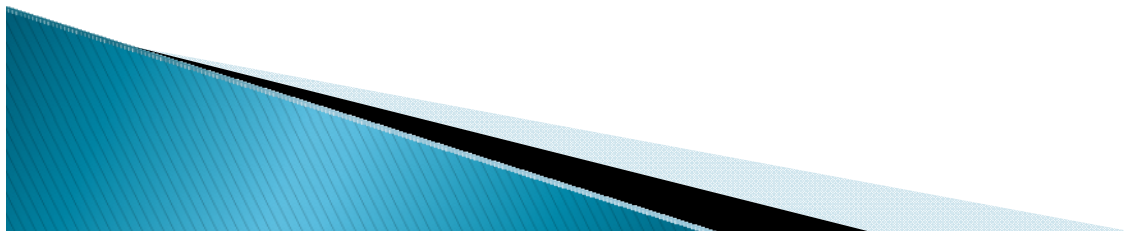


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und Forschung

**FASIE- OSEO** (France)- 1<sup>st</sup> pilot call 2009, 5 projects financed, 2<sup>nd</sup> call 2010, 5 projects financed. Currently on-going collecting of proposals with no deadlines. Maximum amount 175 000 EUR from each side + co-financing, only SME's on both sides, not limited to thematic priorities



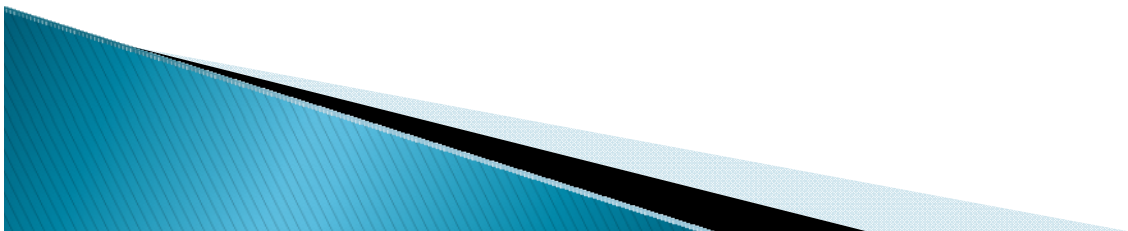
**FASIE- TEKES** (Finland)- 1<sup>st</sup> pilot call to be concluded in May 2011, Maximum amount 150 000 EUR from each side + co-financing, only SME's on both sides, limited to thematic priorities



Current emphasis on international cooperation:  
**Other programs**



Pilot multilateral call on Innovation, Funding Organizations from Russia, Greece, Germany, Turkey, Israel, Switzerland. Minimum criteria: 2 EU/AC + Russia. Maximum amount per funding body per project: 1 00 000 EUR



Current emphasis on international cooperation:

**Other programs**



[www.eureka.be](http://www.eureka.be)

- ▶ Long-term cooperation with EUREKA program
- ▶ 2 projects supported in 2010
- ▶ New office of EUREKA in Skolkovo Foundation, new possibilities (thematic platforms, etc)



# International collaboration: networking is the first step

- ▶ Gate to Russian Business and Innovation Network (Gate2RuBIN) is the Russian “gate” to **EEN**



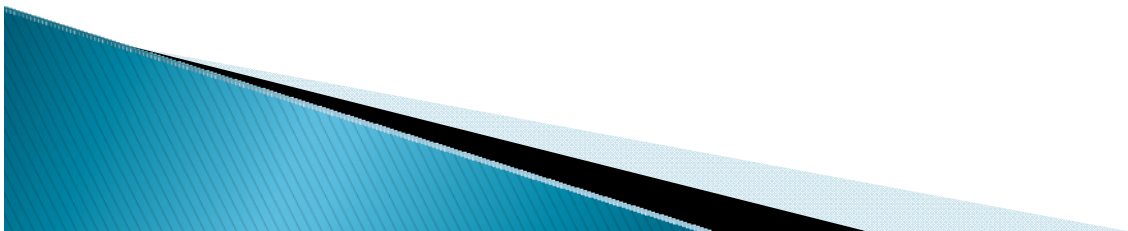
## Results:

- Over 35 partnership agreements with the European companies and the scientific organizations.
- 4 joint applications have been submitted in FP7 and over 20 applications for international cooperation
- Now 26 centers are working.



# International collaboration: various Programs to establish S&T partnerships

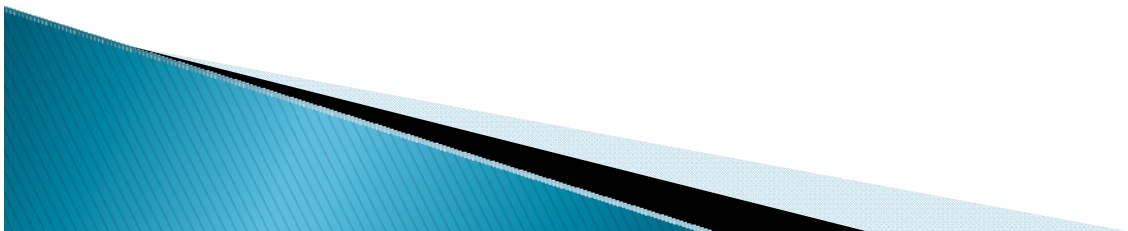
- ▶ IEI- Innovation Enterprises Initiative (France)
- ▶ Russian-German bi-annual workshops
- ▶ CRDF (US) programs



# Added value from international cooperation



- ▶ Added value financing possibilities for SME's
- ▶ Access to new technologies and know-how;
- ▶ Access to international markets;
- ▶ Increasing competitiveness of SME's of partnering countries.





# Contacts

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***Thank you for attention!***

