

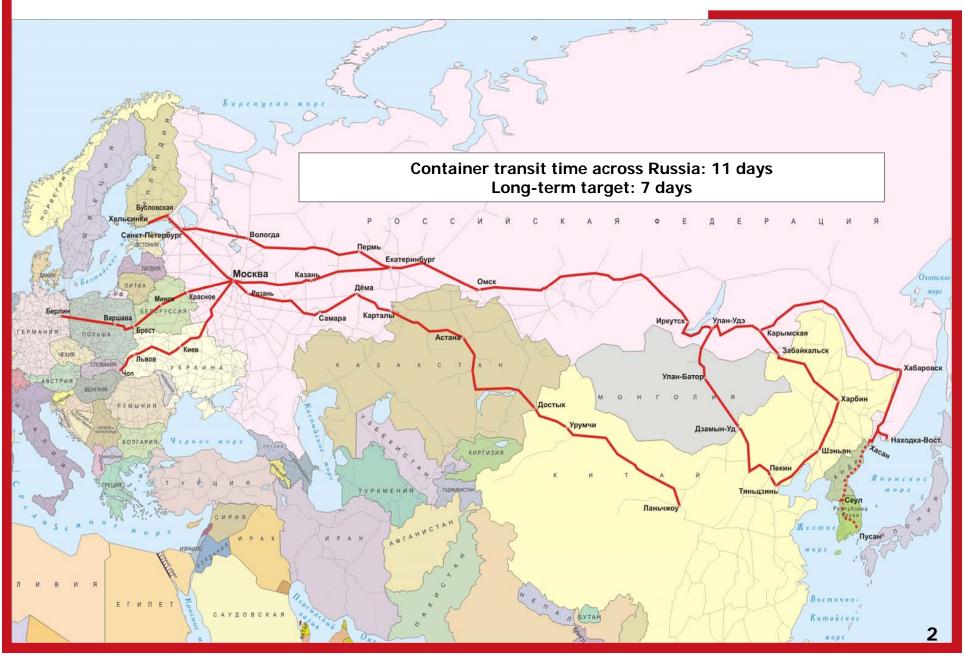
Eurasian transport link development by RZD

Remarks by RZD President Vladimir Yakunin

Geneva, Switzerland, 24 February 2010

EAST – WEST INTERNATIONAL TRANSPORT CORRIDOR

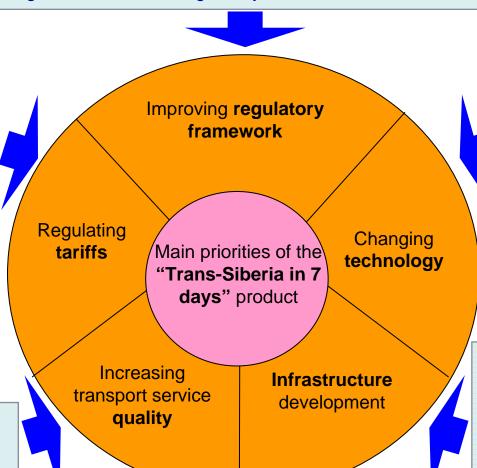




MAIN PRIORITIES OF THE "TRANS-SIBERIA IN 7 DAYS" PRODUCT



- Adopting the Rules for container train transport
- Improving the international regulatory framework
- Competitive tariffs
- Stable tariff policy
- Stabilising tariffs' period of operation to 2 – 3 years
- Establishing container transport tariffs per wagon, and later per container train



- •Increasing speed to 1,400-1,500 km per day
- Updating rolling stock
- •Introducing modern information systems

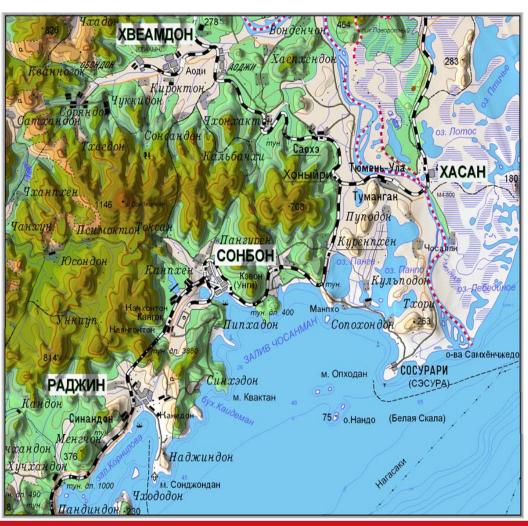
- Simple documentation systems
- Adherence to timetable
- Regular service

Removing infrastructure restrictions on speed
Constructing new container terminals

KHASAN - RAJIN PROJECT



The RasonKonTrans joint venture was established in April 2008 to reconstruct the railway line from Rajin to Tumangan and build a sea port container terminal



Project goal: creating a new competitive route for container cargo transport linked to the Trans-Siberian mainline

The project provides for:

- Reconstructing a 54km section of the Tumangan – Rajin railway line
- Building a container terminal with a capacity of 100,000 TEUs per year in the Rajin port
- Organising international East West cargo freight based on the new infrastructure

COOPERATION FOR MONGOLIAN RAILWAYS DEVELOPMENT



<u>The basis for cooperation is</u> transfer of Russia's share stake (50%) in Ulan-Bator Railways into Russian Railways trust management for 5 years (Decree of the President of the Russian Federation No. 965 dated 22 August 2009)

Cooperation in boosting the efficiency of Ulan-Bator Railways

within the framework of the Agreement on Expanding Cooperation between Russian Railways and Ulan-Bator Railways (February 2008):

- > Providing Mongolian Railways with the necessary rolling stock
- > Renovation of the track superstructure
- Introduction of innovative transport and information technology on Ulan-Bator Railways
- Integration of the IT systems of Russian and Mongolian Railways
- > Development of transit from China to Europe and back
- Training and retraining of highly-qualified personnel in professions in urgent demand by Ulan-Bator Railways In 2009, 2 Russian Railways representatives joined the Ulan-Bator Railways Management Board

<u>Development and implementation of the concept for</u> Mongolian Railways' development

In May 2009, the government of Mongolia and RZD established an Infrastructure Development company (with an RZD stake of 50%)

as a site for developing the Concept for implementation of the joint project with Ulan-Bator Railways and construction of a new railway infrastructure in Mongolia

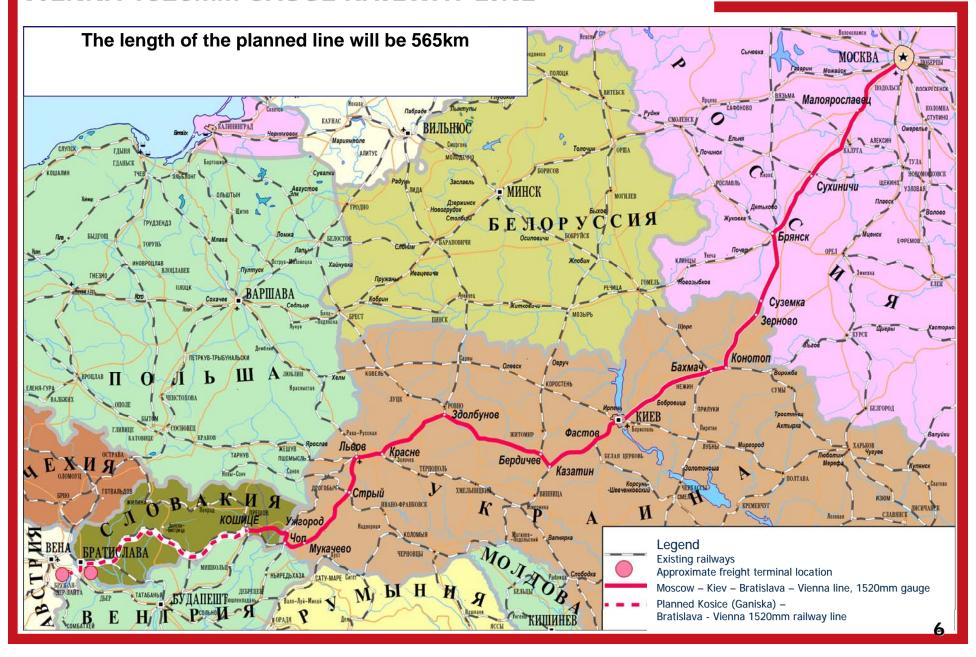
on the principles:

- Unified network (on the basis of Ulan-Bator Railways)
- Single gauge track (1520mm)
- Financing of the project by Russian Railways (the funds) and the government of Mongolia (deposit development rights) on a parity basis



CONSTRUCTION OF THE KOSICE - BRATISLAVA - VIENNA 1520MM GAUGE RAILWAY LINE





NORTH – SOUTH INTERNATIONAL TRANSPORT CORRIDOR





Expected NorthSouth ITC
commodity market
volume: 25m-26m
tonnes

Legend

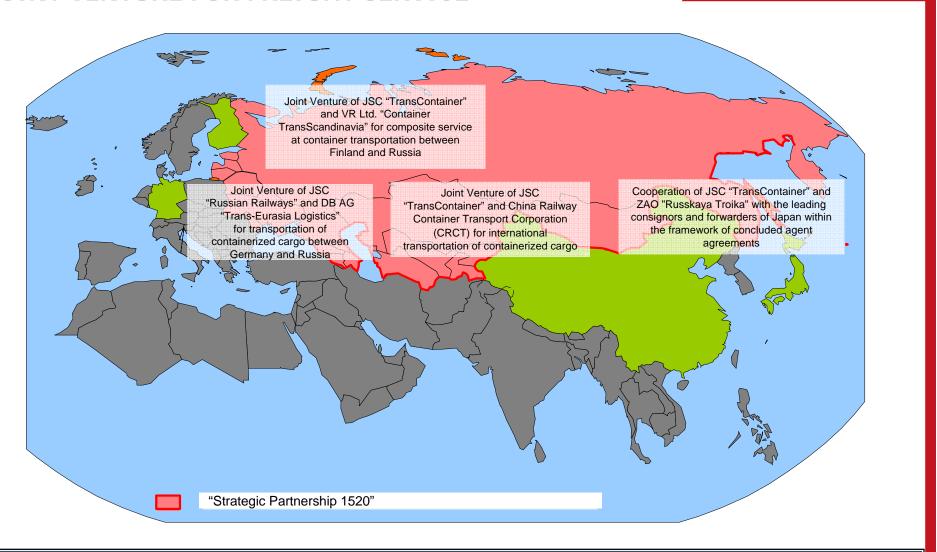
- -North-South corridor
- -European cargo flows linked to the corridor

Freight routes within the North-South corridor

- 1. Trans-Caspian
- 2. West (via Azerbaijan)
- 3. East (via Kazakhstan and Turkmenistan)
- 4. Traditional sea route vie the Suez Canal
- ■■■-Planned Astara Rasht railway line
- -----Qazvin Rasht and Uzen Bereket Gorgan lines under construction
- ••••-Potential North South corridor lines

COOPERATION OF JSC "RUSSIAN RAILWAYS" WITH FOREIGN TRANSPORTATION COMPANIES TO SET UP JOINT VENTURE FOR FREIGHT SERVICE

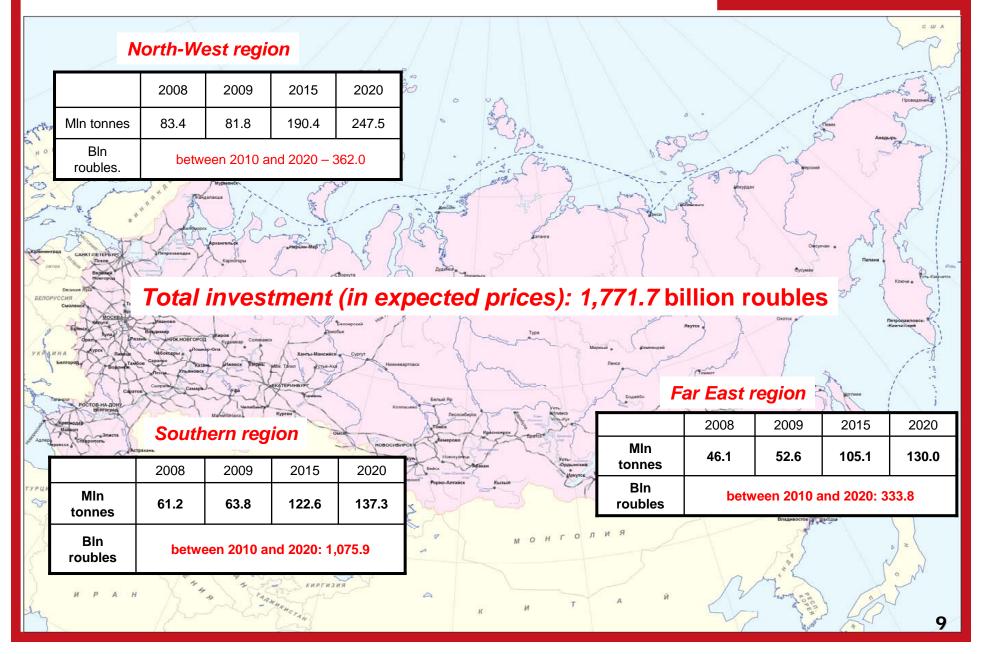




Strategic aim: Strengthening of JSC "Russian Railways" position at the Eurasian freight service market

Freight volume and investment in railway infrastructure around Russian ports until 2020





FERRY SERVICE UST-LUGA – BALTIYSK – GERMAN PORTS



