



**NATIONS UNIES**  
COMMISSION ÉCONOMIQUE  
POUR L'EUROPE

**ОБЪЕДИНЕННЫЕ НАЦИИ**  
ЭКОНОМИЧЕСКАЯ КОМИССИЯ  
ДЛЯ ЕВРОПЫ

**UNITED NATIONS**  
ECONOMIC COMMISSION  
FOR EUROPE

Telephone: +41 22 917 2773  
Fax: +41 22 917 0041  
E-mail: Douglas.Clark@unece.org  
Website: <http://www.unece.org/timber>

Palais des Nations  
CH-1211 Geneva 10  
Switzerland

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**To:** Heads of Timber Committee delegations

Dear Head of Delegation

**Subject:** Country market statements for annual Timber Committee Market Discussions

You are invited to submit a written country market statement to be considered as part of the joint UNECE Timber Committee (TC)/FAO European Forestry Commission Market Discussions, which will be held this year in Antalya, Turkey on 12/13 October 2011.

This year's theme is, "Forest products – contributing to the green economy," which will also be the theme of the soon-to-be-published *UNECE/FAO Forest Products Annual Market Review, 2010-2011*. It would be most helpful if you could keep this theme in mind when drafting your market statement.

Country market statements contribute greatly to the success of the Market Discussions. There is a recommended format at Annex 1 that is intended to help in preparing your market statements. Annex 2 lists people and organizations that may be able to help with information for the market statements. You might also find it helpful to look at previous market statements, which are available at: <http://live.unece.org/forests/fpm/marketreports.html>

Please e-mail your market statement to [info.timber@unece.org](mailto:info.timber@unece.org) to reach us **not later than 12 September 2011**. This will allow us to post the statements on the website so that delegates can read them before the Market Discussions. Statements may be submitted in any of the official UNECE languages: English, French or Russian.

Thank you in advance for taking part in the 2011 Market Discussions and for preparing your market statement and forecast. I look forward to seeing you in Antalya.

Yours sincerely

Douglas Clark  
Forest Products Marketing Specialist  
UNECE/FAO Forestry and Timber Section  
Trade and Sustainable Land Management Division

## Annex 1

### REQUESTED FORMAT FOR COUNTRY MARKET STATEMENTS

Written market statements have tended to follow the format of the market discussions. For further information on the organisation of the discussions, please refer to, “Market developments in 2011 and Prospects for 2012” (ECE/TIM/2011/6), which you will find with other relevant documents at: <http://live.unece.org/index.php?id=16262>

It would be helpful if your statement covered the following subjects and that it reviews developments in 2011 as well as looking ahead to how you think markets might develop in 2012.

1. General economic trends affecting the forest and forest industries sector (brief description)
2. Policy measures taken in your country over the past 18 months, which might have a bearing on trade and markets of forest products or forest management. The UNECE/FAO *Forest Products Annual Market Review, 2010-2011* is a background document for the Market Discussions (see <http://timber.unece.org/index.php?id=25244> - not yet available). It discusses the following policy measures, which you too may wish to address in your report:
  - Economic stimulus policies and forest products markets
  - Climate change and forest-related markets;
  - Trade policy issues affecting markets;
  - Corporate social responsibility;
  - Russian forest sector reform and domestic and export market effects; and,
  - Research and development policies.
3. Market drivers - including wood and paper procurement policy developments, targeted incentives for green building, renewable energy and so on. How these market drivers are affecting the market for forest products in your country, whether good or bad.
4. Developments in forest products markets sectors (major emphasis)
  - a. Wood raw materials (e.g. roundwood: sawlogs, pulpwood and fuelwood)
  - b. Wood energy, with a focus on government policies promoting wood energy
  - c. Certified forest products
  - d. Value-added wood products
  - e. Sawn softwood
  - f. Sawn hardwood (temperate and tropical)
  - g. Wood-based panels (particle board, fibreboard and MDF, OSB, plywood)
  - h. Pulp and paper
  - i. Carbon markets in the forest sector (if there is anything to report)
5. Tables
  - a. Economic indicators
  - b. Forest products production and trade in 2010, 2011 and 2012 (this is the Timber Committee forecast questionnaire and will be mailed separately).

The market statements for 2010 at: <http://www.unece.org/forests/fpm/countrymarketstatements2010.html> may be useful as a model for your statement.

**Annex 2****COLLABORATION IN PRODUCING MARKET STATEMENTS**

The lead responsibility for preparing and submitting the country market statement lies normally with the head of delegation to the TC. In 2007, the Market Discussions were held jointly with the International Softwood Conference (ISC). Since then we have encouraged countries to call on people working in the industry for help in preparing softwood market statements and forecasts. The attached list gives some suggestions about who might be approached. We cannot guarantee that the list is up to date but it is the best information we have currently. You might find it helpful to contact the secretary of the European Softwood Association (UCBR) Mr. André de Boer, Vereniging Van Nederlandse Houtondernemingen, Netherlands at info@vvnh.nl. or the European Organisation of the Sawmill Industries eos@cei-bois.org or via [http://eos-oes.eu/site/index.php?option=com\\_content&task=view&id=30&Itemid=29](http://eos-oes.eu/site/index.php?option=com_content&task=view&id=30&Itemid=29)

**EUROPEAN ORGANIZATION OF THE  
SAWMILLING INDUSTRY – HEADS OF  
MEMBER AND INVITED DELEGATIONS**  
(Producers/exporters)

Mr. Stefan Pichler  
Fachverband der Holzindustrie Österreichs  
Vienna, **Austria**  
office@saege.at

Mr. François Ruchenne  
Fédération Nationale des Scieries  
Bruxelles, **Belgium**  
F.ruchenne@houtinfo Bois.be  
francois.ruchenne@swing.be

Mr. Glen Meehan  
Quebec Wood Export Bureau  
Quebec City, **Canada**  
gmeehan@quebecwoodexport.com

Mr. Ingra  
Czech Association of Entrepreneurs in Forestry  
Prague, **Czech Republic**  
info@caph.cz

Mr Mikkel Mørch  
Dansk Traeindustri  
Copenhagen, **Denmark**  
mimo@di.dk

Ms. Aila Janatuinen  
Finnish Forest Industries Federation  
Helsinki, **Finland**  
aila.janatuinen@forestindustries.fi

Mr. Pierre Verneret  
Fédération Nationale du Bois  
Paris, **France**  
pierre.verneret@fnbois.com  
pvport@fnbois.com

Mr Norbert Buddendick  
Bundesverband Säge- und Holzindustrie DE  
Berlin, **Germany**  
norbert.buddendick@bshd.eu

Mr Gianfranco Mainardi  
Federlegno-Arredo  
Milano, **Italy**  
assolegno@federlegno.it

Mr Kristaps Klauss  
Latvian Timber Producers and Traders  
Riga, **Latvia**  
kristaps.klauss@latvianwood.lv

Mr. Knut Einar Fjulsrud  
Treindustrien  
Oslo, **Norway**  
knut.fjulsrud@trelast.no

Mr. Ioan Sbera  
Asociatia Forestierilor Din România  
Bukarest, **Romania**  
ion.toader@asociatiaforestierilor.ro

Ms. Olga Shupenia  
Union of Timber Manufacturers and Exporters  
Moscow, **Russian Federation**  
olga.shupenia@telecall.ru

Mr. Frolov  
Union of Timber Manufacturers and Exporters  
Moscow, **Russian Federation**  
avfrolov@hotmail.ru

Mr. Bertil Stener  
Swedish Forest Industries Federation  
Stockholm, **Sweden**  
bertil.stener@forestindustries.se

Mr. Hans R. Streiff  
Holzindustrie Schweiz  
Bern, **Switzerland**  
streiff@holz-bois.ch

Mr. Dudley Morgan  
Southern Forest Products Association  
Kenner, Louisiana, **USA**  
dmorgan@sfpa.org

Mr. Michael O'Halloran  
Western Wood Products Association  
Portland, Oregon, **USA**  
info@wwpa.org

**EUROPEAN TIMBER TRADE  
FEDERATION – HEADS OF MEMBER AND  
INVITED DELEGATIONS**  
(Users/importers)

Mr. Guillaume Daelmans  
Belgium Timber Importers Federation  
Brussels, **Belgium**  
info@boisimport.be

Mr. Jakob Klaumann  
Danish Timber Federation  
Naerum, **Denmark**  
dktimber@dktimber.dk

Mr. Eric Boilley  
Le Commerce du Bois  
Paris, **France**  
lecommercedubois@wanadoo.fr

Mr. Yannis Capralos  
Timber Importers Association of Greece  
Elefsis, **Greece**  
info@xylemboria.gr

Mr. Klaus Schwarz  
Gesamtverband Deutscher Holzhandel E.V.  
Berlin, **Germany**  
schwarz@gd-holz.de

Mr. G. Papanastasiou  
Timber Importers Association of **Greece**  
info@xylemboria.gr

Mr. M. Meoli  
Federazione Nazionale del Commercianti del  
Legno  
Rome, **Italy**  
michele.meoli@federlegno.it  
fedecomlegno@federlegno.it

Mr. Andre de Boer  
Vereniging Van Nederlandse Houtondernemingen  
BJ Almere, **Netherlands**  
info@vvnh.nl

Mr. Thor Linberg  
De Norske Treimportorerers Forening  
Jar, **Norway**  
Unn.hauge@uhconsult.no

Vicaima Industria  
Vale de Cambra, **Portugal**  
vicaima@vicaima.pt

Mr. Alberto Romero  
Asociacion Espanola de Importadores de Maderas  
Madrid, **Spain**  
aeim@aeim.org

Mr. Mats Baath  
Svensk Traimportforening  
Malmo, **Sweden**  
elisabet.esbensen@skanditra.com

Mr. Nick Boulton  
Timber Trades Federation  
London, **UK**  
nboulton@ttf.co.uk

Mr. Nicholas Kent  
North American Wholesale Lumber Association  
Rolling Meadows, Illinois, **USA**  
nrkent@nawla.org