



July 2009

Issue No. 1

Forthcoming Events

Bridging the Gap in PPP Knowledge and Skills: Creating a PPP Centre 14 September 2009, London, United Kingdom

It is proposed to create a PPP Centre to exchange information on best practice and to promote research, education and training activities in the area of PPPs. The PPP Centre will provide a platform for the systematic sharing of best practice, establish and maintain contacts between countries with a track record of PPPs and those countries whose PPP programmes are just starting, and develop an extensive dialogue between the private and public sectors on key issues of common interest.

The consultative meeting, organized by the UK's PPP Forum in cooperation with the UNECE Team of Specialists, will include representatives from private companies, PPP clubs, members of the Team of Specialists and other interested stakeholders, and will be held in London on 14 September 2009. A roundtable discussion on the "Prospects for emerging market PPPs in the current economic climate" will be organized as part of the meeting. The meeting will be hosted by Fulbright & Jaworski International LLP (85 Fleet Street, London, EC4Y 1AE, near Temple Tube station). For those who would like to attend the meeting please contact Ms. Caroline Jeunet by email: caroline.jeunet@unece.org. [\[More info\]](#)

International Forum: PPPs for Municipal Infrastructure Development 17-18 September 2009, Aktau City, Republic of Kazakhstan

A high level international forum on the practical aspects and perspectives of using public private partnerships for developing municipal infrastructure is to be held in Aktau city, Kazakhstan. The Forum is expected to have among its participants the Mayor of Moscow and President of IAC Mr. Yuri Luzhkov, mayors of different cities around the world which have experience in implementation of PPP projects, high level officials of international organizations and Kazakhstani state bodies as well as potential investors.

For any additional information please contact: pppcenter@gmail.com, Tel: +7 7172 70 17 40. [\[More info\]](#)

South Eastern Europe Ministerial Conference on PPPs 25 September 2009, Hotel Europa, Sarajevo, Bosnia and Herzegovina

The regional Ministerial Conference "Public-Private Partnerships in Strategic Infrastructure Networks: Developing the PPP Enabling Environment in Southeast Europe" is being organised by the Regional Cooperation Council (<http://www.rcc.int/>) on 25 September 2009 in Sarajevo. This high level event aims to bring together top level Southeast European policy makers, international experts, and private investors in a discussion of the possibilities for generating PPPs in the region. It will assess the opportunities, risks, constraints, and the potential role of PPPs in the context of both national and regional development strategies, in particular in the context of the current global economic crisis.

The conference will launch an SEE network of PPP experts with a view to facilitating future interaction and knowledge exchange between existing and emerging PPP units in Southeast Europe. UNECE will present its capacity-building approach and progress with the training toolkit development as part of an effort to create a tailor-made PPP capacity-building program for the region. More information on the venue and agenda may be found on the RCC website: www.rcc.int or email directly to elvira.ademovic@rcc.int.

UNECE Meeting of Team of Specialists on PPPs 3-4 December 2009, Palais des Nations, Geneva

The Team will review the progress in the implementation of its work plan, including the preparation of the toolkit, collection and dissemination of good practices, and advisory and project support activities undertaken at both sub-regional and national levels.

Past events

Keynote interview

UNECE cooperation with the Second Astana Economic Forum "Economic Security in Eurasia in the System of Global Risks", 11-12 March 2009

A special PPP session Promoting Public-Private Partnerships in global uncertainty was organised jointly by the UNECE and Kazakhstan PPP Centre under the aegis of the Second Astana Economic Forum "Economic Security in Eurasia in the System of Global Risks". The panel agreed a set of recommendations reflecting PPP developments in emerging PPP countries and the impact of the current economic and financial crisis. *

The UNECE PPP Business Advisory Board held its first consultative meeting with senior members of the Kazakhstan government on the prospects for undertaking Public-Private Partnerships (PPPs) in Kazakhstan on 13 March 2009.

[\[More...\]](#)

* **Panelists at the PPP session at the Second Astana Forum included:** Dulat Kuterbekov, Vice Minister of Transport and Communications, Republic of Kazakhstan; Kira Lukyanova, State Duma, Russian Federation; Alexander Bazhenov, Director, PPP Center, Vnesheconombank, Russian Federation; Bolat Smagulov, Chairman, Kazakh PPP Center; Bernhard Müller, Counselor on PPP projects, Federal Ministry of Finance, Germany; Alexei Zverev, Senior Counsel, EBRD; Javier Encinas, Manager, Partnerships UK; Anthony Pearce, Honorary Director General, International Road Federation; Darryl Hadaway, Member of the Executive Committee, Managing Partner, Caspian region, Deloitte; Anthony Richard Smith, Legal Expert, Farne Project Consultancy; Neil Tindell, Partner, Pinsent Masons LLP and Bernard Gracia, Director of the European Institute of Purchasing Management.

Expert meeting on the UNECE PPP Toolkit, Deloitte, London, United Kingdom, 14 May 2009

The UNECE held an expert meeting to review work already accomplished and to discuss the modules still to be started as part of the collective work to elaborate its toolkit on "How to do PPPs". The meeting confirmed the persons and organisations that have kindly agreed to prepare new training modules on inter alia, water, communications, schools and hospitals as well as on cross sectoral issues such as selecting consultants for PPPs. Representatives from countries that will be the eventual users of the modules also attended and provided valuable feedback. It was further agreed that these modules would be 'peer reviewed' by different agencies, including business associations, the academic community as well as governments before they are finalised by the end of April 2010.

[\[More...\]](#)

[Contributors to the Modules](#)

Conference on "Knowledge Sharing on Infrastructure PPPs in Asia", Seoul, 19-21 May

A conference on "Knowledge Sharing on Infrastructure Public-Private Partnerships in Asia" was held in Seoul on 19-21 May 2009. The conference was co-hosted by Korean Development Institute and the Asian Development Bank's Regional and Sustainable Development Department, in collaboration with the Asian Development Bank Institute and the World Bank Institute. Around 100 participants attended the conference from the

Sir Adrian Montague answers questions on the first consultative meeting of the Board with the Government of Kazakhstan.



Sir Adrian Montague, Chairman of the UNECE PPP Business Advisory Board



[\[FULL INTERVIEW\]](#)

Regional focus

The value of regional cooperation in PPP capacity building: the case of South East Europe



by Kamilo Vrana, CEO of the PPP Unit of the Republic of Croatia

The Regional Cooperation Council, as the international co-ordinating body within the South East European Cooperation Process, has a key role in organising high level events, like the forthcoming PPP Ministerial Conference in Sarajevo on 25 September this year that will issue an important statement regarding PPP developments and further regional actions.

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Greece: A new dynamic PPP market



by Leonades Korres, CEO of the PPP unit of Greece

Executives from neighbouring countries, such as Egypt and Jordan, have been trained by the Greek Special Secretariat in PPP techniques, while at the same time, delegations from countries such as Bosnia, Bulgaria, Latvia, Cyprus and Ukraine expressed an active interest in the Greek PPP initiative. These delegations have visited Greece in an effort to obtain the necessary skills and expertise to implement their own PPP programs.

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UNECE PPP training modules updates

Enhancing professional skills in PPPs in the Russian Federation

Asian-pacific region, mainly from the public sector.

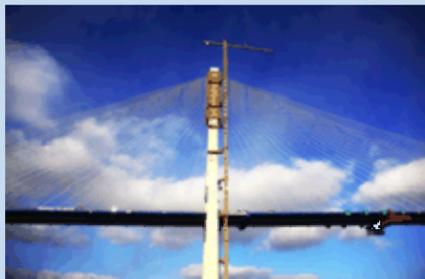
The conference shared global PPP practices and lessons learned among PPP policymakers and program managers in order to improve the design and implementation of PPP programs across the Asia Pacific region and to achieve greater access and more cost effective infrastructure service delivery. It profiled an in-depth assessment of the Korean PPP experience and contrasted Korea's PPP policies and sector approaches with practice from selected countries globally. It also organized a site visit to a number of actual ongoing PPP projects in Korea that demonstrate this country's impressive progress with the PPP model, including the "Incheon Bridge" which provides direct access between Songdo and Incheon International Airport.

The UNECE secretariat gave a presentation on the impact of the financial crisis on public private partnerships. The presentation argued that the critical affect of the crisis was the difficulties to receive long-term funding from the banks. Remedial actions to bring back the banks into PPPs through stimulus packages had not appeared as yet to be working. It also argued that the crisis had presented an opportunity to mainstream PPPs as a more social orientated tool and with more emphasis on accountability, transparency and sustainable development.

Note: the background information of the meeting comes from the Conference's official website <http://www.pimac.org/> or <http://www.adbi.org/event/2965.korea.ppp>



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by Dr. Vladimir Korolev, State University-Higher School of Economics, Deputy Director of the Institute of Public Administration and Municipal Management

One of the primary reasons for the relatively slow development of the PPP model in the Russian Federation is a shortage of public servants in state and municipal management with the appropriate knowledge and skills to undertake public-private partnerships. With no lifetime memory of PPPs in the Russian Federation, this knowledge and the new skills required among the country's civil servants will have to be built, virtually from scratch.

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Issue focus

Economic stimulus packages: New opportunities for PPPs



by Sacha Wunsch-Vincent, Economist, Directorate for Science, Technology and Industry, OECD

There is considerable discussion on the impact of the financial crisis on the PPP market. On the one hand are those who argue that the crisis will have a long-lasting deleterious impact on PPPs due to the liquidity crisis. On the other hand, there is also a view that the crisis may not sound the death knell for PPP. The crisis after all does not affect the huge infrastructure deficit around the world. In particular, according to the OECD's recent data, various crisis-driven stimulus packages potentially give a huge boost to the PPP model. The article presents in detail the new opportunities the stimulus packages provide for PPPs in the field of infrastructure and green technology.

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How to meet the challenges of PPP development in the current financial and economic crisis



by Noel Kintanar, Assistant Vice-President for Public Sector Partnerships and Infrastructure Projects, Ayala Land Inc.

Are PPPs still relevant in our current environment, when economic "meltdown" is government's primary concern, and, where people on the street are focused on very basics concerns, such as keeping their jobs? Is there still an opportunity for privately financed infrastructure in a global economy where the financial crisis has led to tightened credit, which is critical to financing these capital intensive PPP projects? In response to these questions, Mr. Kintanar argues that in the face of such adversity PPPs have become all the more relevant!

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Publications

"Public-Private Partnership in Poland"

by Investment Support

With the goal to encourage foreign investors to undertake public-private investment on the PPP market in Poland, this publication presents the opportunity and the prospect of developing PPP projects in various sectors, as well as the legal, institutional, regulatory and financial aspects of the execution of public-private investment projects in Poland. Click [here](#) to download.

"Policy, Finance and Management for Public Private Partnerships"

by Akintola Akintoye (editor), Mathias Black (editor), Wiley-Blackwell

This book examines some of the key policy, financial and managerial aspects of PPPs around the world. It covers a range of specific issues, including the financial realities of using the private sector to finance capital expenditure (Professor Jean Shaoul), government policy on PPP financial issue about bid compensation and financial renegotiation (Dr S.Ping Ho), combining finance and design innovation to develop winning proposals (Dr Colin F. Duffield and Chris J. Clifton), and the application of risk analysis in privately financed projects (Tony Merna and Douglas Lamb). For more information, please click [here](#).

About the eNewsletter

This Newsletter provides information on the work of the UNECE Team of Specialists on Public Private Partnerships (PPPs) as it concerns capacity building and other related activities. By PPPs we mean, modern, long-term, contractual arrangements for developing infrastructure and providing public services by introducing private sector funds and motivation into areas that are normally the responsibility of government. Capacity building is here defined as the building of the skills and knowledge to do PPPs as well as the establishment of the enabling PPP environment, that is the institutions, laws and market conditions. Capacity building initiatives in PPPs have to date been relatively unsuccessful in changing the behavior of government officials and improving working practices.

Currently, the Team of Specialists is addressing 3 main challenges:

1. To elaborate a set of high quality, practical and easy to understand PPP 'training the trainer' modules as part of a Toolkit on 'how to do PPPs';
2. To organize in cooperation with local training institutions, business schools and universities, effective capacity building using these modules and, in parallel to this, to hold consultations between senior members of Governments and the PPP Business Advisory Board on the implementation of national infrastructure development plans;
3. To create a more effective framework for international cooperation on PPPs – a PPP Centre or something like this - that can ensure regular contacts between key stakeholders, that can increase the capacity of governments to deliver PPPs, that can build local training capacity and can keep up to date the PPP training materials.

For our second issue and beyond, the Newsletter will publish articles demonstrating progress towards the achievement of these 3 goals. However your support is vital if we are to achieve these objectives.

- If you would like to contribute to the elaboration of the training modules ;
- If your country would like to host a consultative visit of the Business Advisory Board ;
- If you would like to help in the 'peer review' of the PPP training modules;
- If you would like to contribute an article on any of these three items.

Please email us at ppp@unece.org. For more information on PPPs, please visit our website <http://www.unece.org/ceci/ppp.html>

Feedback:

We would like to invite your comments on what has been written in the newsletter and other PPP issues in the capacity building field. Please send your feedback to: ppp@unece.org.

UNECE wishes to acknowledge the assistance of Ms. Qing Qiu and Ms. Vanessa Holcomb of the Duke's University Internship programme to UNECE in the preparation of the Newsletter.

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