China Timber Market

Lu Wenming

Professor on Timber Trade

Chinese Academy of Forestry





General Overview of Asian Softwood Markets

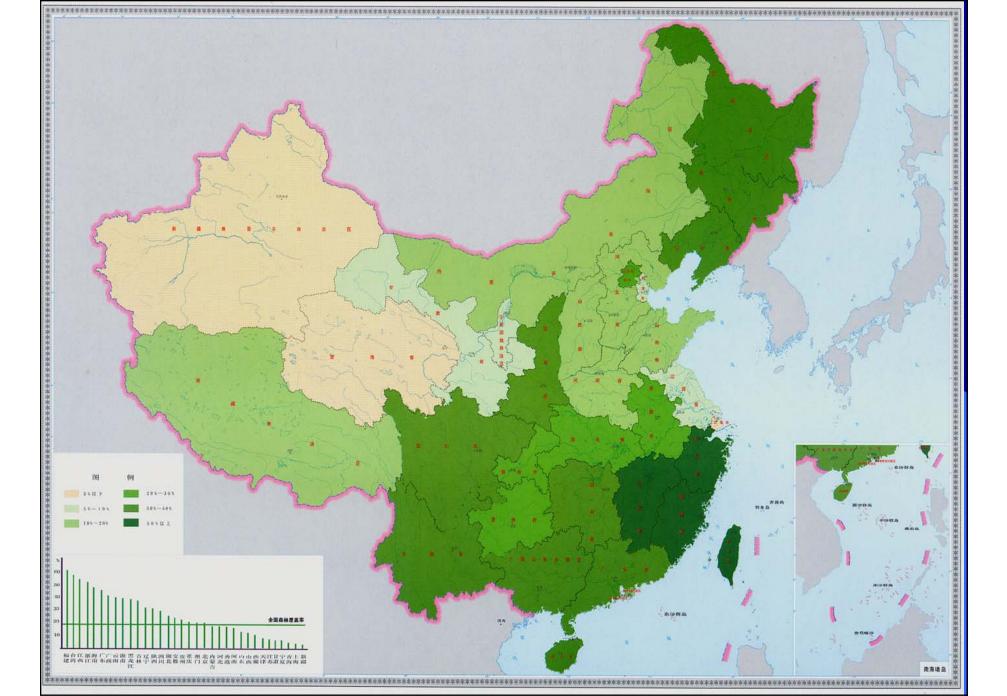
- Key softwood producers: China, India, Japan and Turkey
- Key softwood consumers: China, India and Japan
- Key softwood importers: China, Japan and Korea, mainly from Russia, and then New Zealand, US and Canada
- Other countries: Not significant, mainly tropical hardwood



Timber Market in China

- China is one of the leading producers, importers and exporters of timber and timber products
- Production: Government data is quite inaccurate
- Government data: Around 66 million cum
- Demanding: Sharp increase due to economic growth, and big gap remains
- Import: Number 2 in the world, following US, mainly softwood from Russia and tropical hardwood from Malaysia, PNG, African countries
- Export: Plywood, other panels, furniture

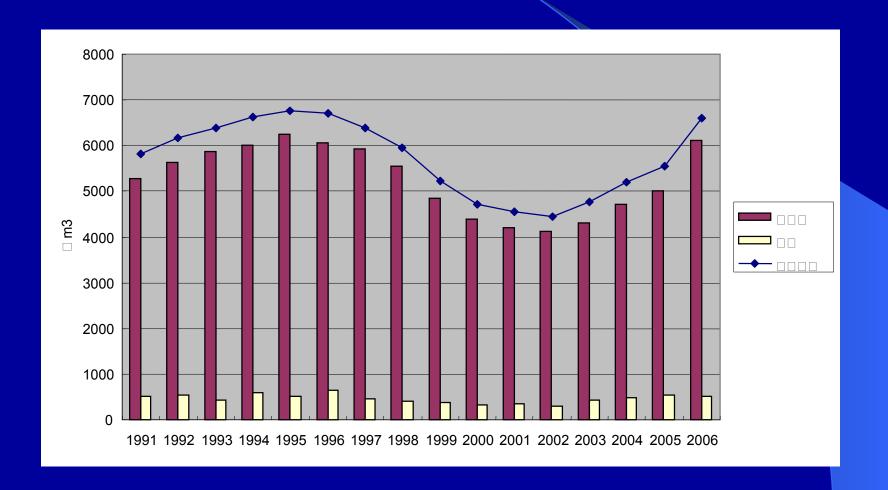




Government data for timber production (10,000 cum)

	Production	Of w	/hich	Vaar	Year Production	Of which	
Year	Floduction	Industrial	Fuelwood	i cai		Industrial	Fuelwood
1991	5 807.30	5 289	518	1999	5 236.80	4 848	388
1992	6 173.60	5 627	547	2000	4 723.97	4 396	328
1993	6 392.20	5 861	431	2001	4 552.03	4 197	355
1994	6 615.10	6 010	605	2002	4 436.07	4 127	309
1995	6 766.90	6 247	520	2003	4 758.87	4 320	439
1996	6 710.27	6 073	637	2004	5 197.33	4 712	485
1997	6 394.79	5 935	460	2005	5 560.31	5 023	537
1998	5 966.20	5 556	410	2006	6611.78	6 112	500

Government data for timber production 1991-2006 (10,000 cum)

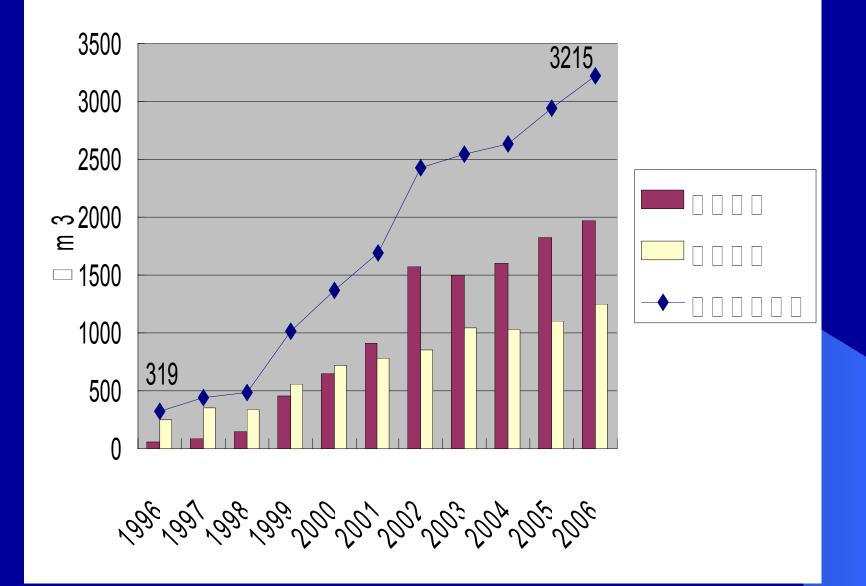


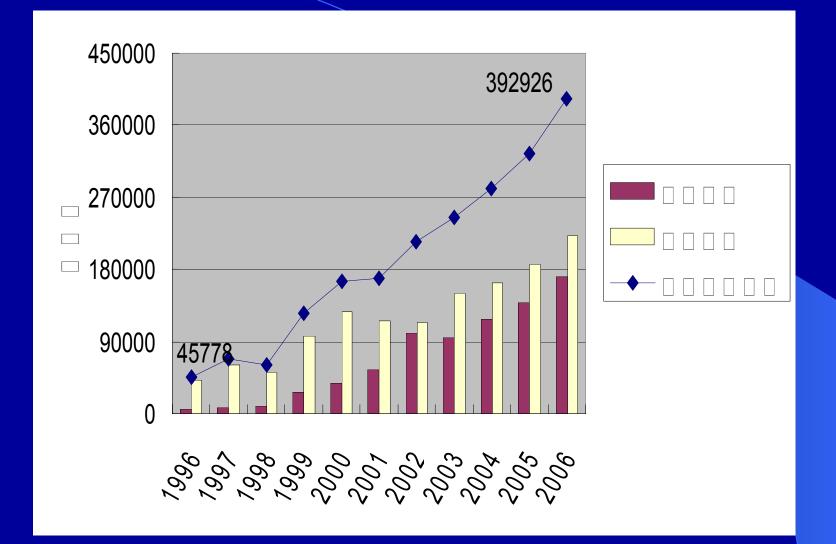
China's Timber Consumption (Excluding export; 1,000 cum)

Year	Production	Import	Consumption	Percent
1989	92880	14500	107380	13.0%
1998	113526	43184	156711	27.6%
2004	142350	99109	241459	41.0%
2006	150000	100198	250198	40.0%
(Fstin	nated for 200	6)		

China's timber import (main countries) (10,000 cum)

					318.55	
					446.23	67 702.9
					482.30	59 909.1
					1 013.57	124 863.1
						165 564.1
						169 397.7
						213 826.0
						244 714.9
						280 4 31.8
						324 354.0
						392926.2
						758.3
						7 30.3





China's Timber Import in 2006 Top 10, 1,000 cum

Russia	21826	67.9%	+8.8%
PNG	2046	6.4%	+12.5%
Malaysia	1412	4.4%	-24.1%
Myanmar	1027	3.2%	-9.4%
Gabon	958	3.0%	+17.7%
NZ	905	2.8%	+41.1%
Solomon	775	2.4%	+18,7%
Germany	468	1.5%	+5.3%
<u>Australia</u>	390	1.2%	+65.3%
Equ. Gene	era 381	1.2%	+25.3%

□ 1996□ 2006 □ □ □ □ □ □ □ □ □ m³□ □ US\$□

93.85	
133.15	26 811.0
	34 826.0
	66 193.6
	98.203.1
	98 851.8
	116 746.2
	119 878.9
	138 714.4
	150 7 78.8
	1697715
	842.7

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	19.3	
	16.8	
	11.7	-7.2
		-37.5
		13.7
		-20.8
		21.8
		29.5
		-44.5
		-7.7

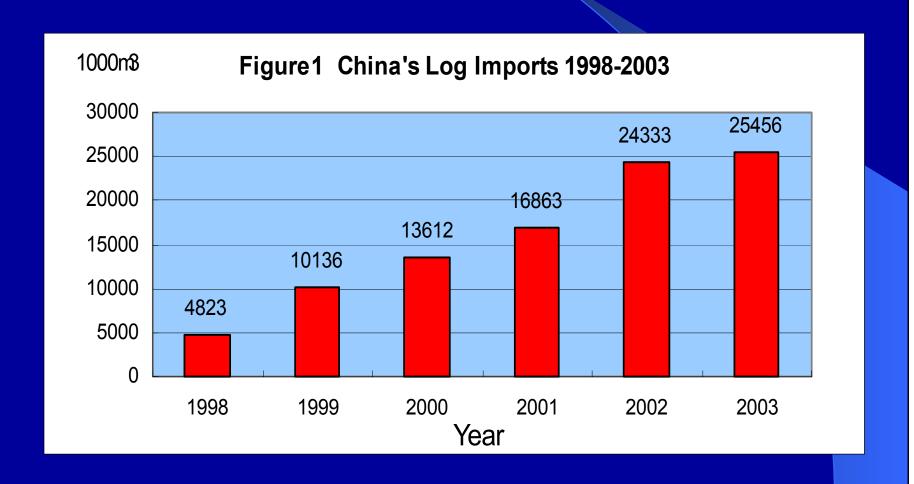
Wood Consumption in China Wood Gross Consumption (2001)

- Wood used for construction and decoration: 5400, 21.6%
- used for furniture manufacturing: 2700, 10.8%
- Wood used for paper making: 7500, 30%
- Wood used for agriculture and housing in rural area
- The rest: 3600, 14.4%
- Total: 25000, 100%

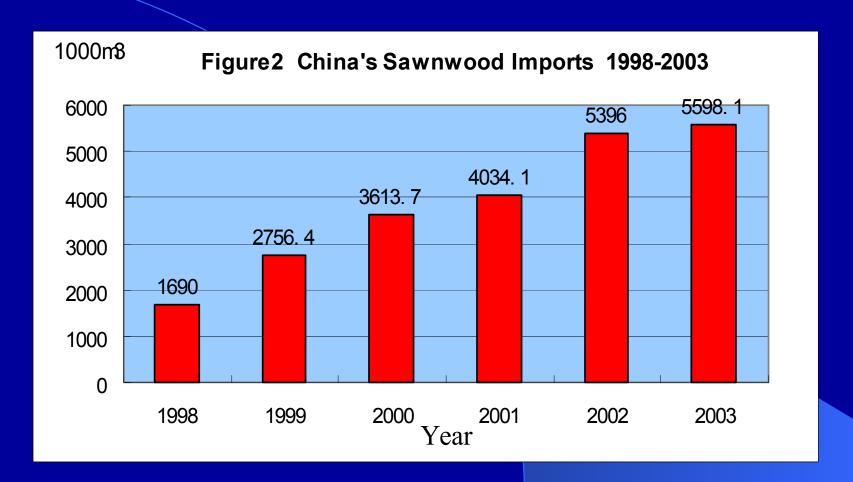
Wood Consumption in China Wood Production (2002)

- Logs: 4436.07, -2.55%
- Sawnwood: 851.61, +11.49%
- Wood-based panel: 2930.18, +38. 79%
 - Plywood: 1135.21, +25.51%
 - Fibreboard: 767.42, +34.61%
 - Particleboard: 369.31, +7.19%
 - The other WBP (blockboard etc): 658.24, +125.33%
- Wooden furniture: 54.9532 million pieces, +9.94%
- Machined paper and paperboard: 35.0134 million ton, +23.29%
- Wooden pulp: 2.14 million ton, +7.00%

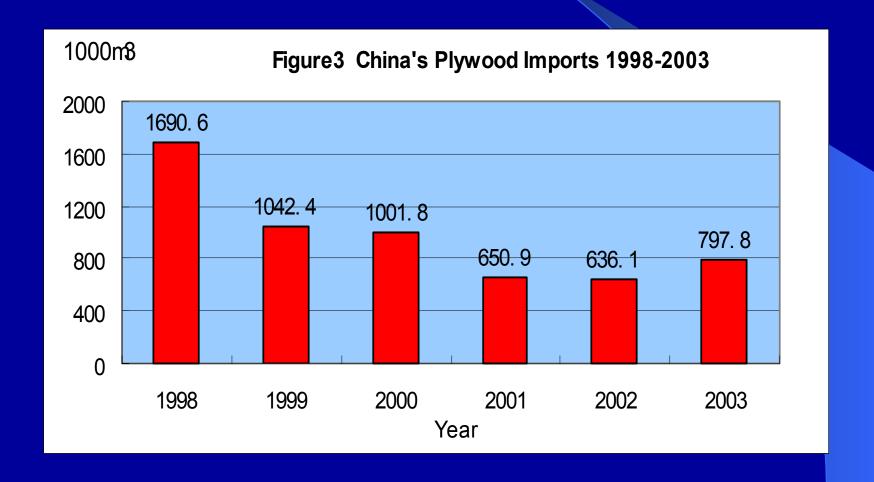
Wood Consumption in China Import



Wood Consumption in China Import

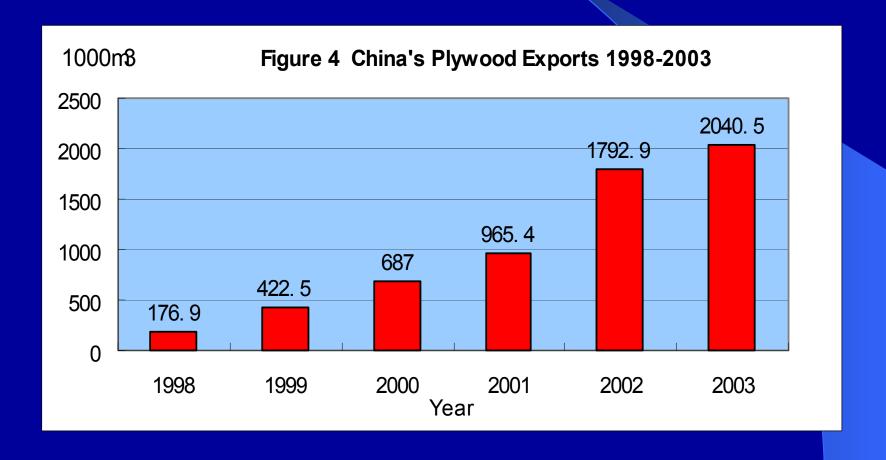


Wood Consumption in China Import

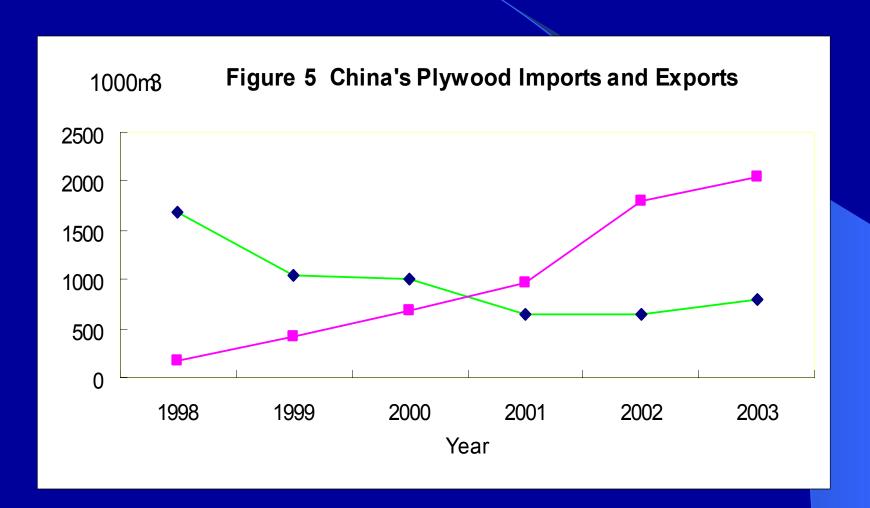


Wood Consumption in China

Export



Wood Consumption in China



Prices in Wood Market in China

- General situation wood market is maturing gradually, imported wood is becoming the main supply source for domestic wood market, and the regional characteristic is appearing gradually.
- Price: fluctuating continually, generally increasing
- Detail: vary with production area, marketing area and time

Trends in Wood Market in China

- The demand is increasing steadily and continually
- Domestic supply will decrease continually, then become steady, then increase (plantation)
- Import will increase continually
- Exports of plywood and furniture will increase continually
- Wood price will fluctuate continually, but not rise dramatically
 - The decrease of forestry taxation will reduce the price of domestic wood
 - The price of imported wood will increase (money ☐ transportation etc. ☐



Softwood Market in China

- Domestic production: No classification on softwood or hardwood
- Main species:
 - Northeast: Pine (Korean pine, Mongolian Scotch pine), fir, birch etc; popular
 - South: Pine (Monson pine), fir (Chinese fir); eucalyptus etc
- Price: Increase, partially due to demand, and partially due to inflation
- Import of logs: Mainly from Russia (Larix and Mongolian Scotch pine, 21.6 m, 68% total or 90% softwood), New Zealand (Radiate pine, 0.9 m) and Australia and US
- Import of sawnwood: Russia, US, Canada, NZ and Chile
- Uses: Construction, furniture and decoration

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Softwood Market in China

- Some cases of softwood price
- February 2007
 - Radiate pine: 1300 yuan, or US\$ 175
 - Larix: 1200 yuan or US\$ 160
 - Mongolian Scotch pine: 1300 yuan, or US\$
 175
 - Korean pine: 1600 yuan, or US\$ 210
 - Monson pine: 900 yuan, or US\$ 120
 - Chinese fir: 950 yuan, or US\$ 125

