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Topic (iii): Innovation

Innovation at Statistics Netherlands

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I. Introduction

- 1. We notice several trends in society that ask for an appropriate response from statistical offices. A few examples: the political pressure to reduce the administrative burden, respondents (both households and companies) who are less willing to respond to time consuming questionnaires, the high volatility of information and the increasing need for rapid, to-the-point and easily accessible information, the shift to mobile devices and finally, the increasing importance of internet.
- 2. It is the challenge of statistical offices to use their knowledge and innovation power to the optimal extent, in order to remain able to respond pro-actively and in a creative way to these developments. This paper describes how Statistics Netherlands has developed an Innovation programme. A three-stage funnel approach plays a key role in this programme. This approach gives maximum room for bottom-up development of ideas, while it focuses at the same time on maximum contribution to the goals of the organization. The Innovation Lab is an important instrument for the Innovation programme. It offers a suitable environment to support the generation of ideas and test their feasibility.

II. The Road to Innovation

- 3. In January 2012, Statistics Netherlands formally started its Innovation programme in order to accelerate innovation and thus facilitate dealing with the trends signalled in the Introduction. Both an approach for channelling the stream of ideas and infrastructural facilities for experiments have been established.
- 4. Before the programme actually started, a number of study visits were paid to government institutions and private companies renowned for their innovative character in order to see how they deal with innovation. This gave a lot of inspiration for our own Innovation programme. Many best practices from other institutions could be copied and incorporated into our own Innovation programme. This gave the programme a head start, saved the investment of inventing an own approach and increased the chances of success.

A. Three Drivers

- 5. The Innovation programme is driven from three sides:
 - (a) External developments. New output channels are emerging that require attention. One example is the move towards Open Data. All Dutch government institutes are required to make their public information available in open data format. Since information production is the core activity of Statistics Netherlands, we are expected to play a leading role in this movement. Another challenge is the reduction of administrative (response) burden in particular for companies;
 - (b) Technological challenges. Increasingly, many new so-called 'big data' sources are becoming available, which need new processing techniques and also provide new output opportunities. Examples include data from social media like Twitter, mobile positioning data, prices collected from internet and traffic detector loops (over 10,000 measure points built in highways in the Netherlands to measure traffic intensities on a minute-to-minute basis);
 - (c) Internal ideas. Many employees at Statistics Netherlands have ideas to improve existing statistical processes, create new output based on the re-use of existing material, or generate synergies across different subject matter domains. A proper outlet for this creativity was lacking. Many ideas could therefore not sufficiently be explored, to the disappointment of their inventors.
- 6. All three drivers generate innovative ideas, where an idea is to be understood in the broadest sense possible. These ideas can be explored and tested using the approach sketched below.

B. Three-Stage Approach

- 7. *'The best way of having a good idea is having a lot of ideas'*. A three-stage funnel approach was introduced in order to manage the stream of ideas and select the most fruitful and promising ideas. The funnel approach was inspired by a model that is successfully implemented by other organizations.
- 8. The first stage of an innovation track consists of "Idea Generation". People having a rough idea are stimulated to submit it to the Innovation programme, which then helps to enrich the idea into something that appeals to a possible sponsor. Enrichment may mean either better articulating the idea, improving its focus or combining similar ideas. When the idea is sufficiently clear, a sponsor is sought who is interested in the idea and has the intention to implement the idea when it is proven successful. The sponsor is often a manager of a production unit.
- 9. The second stage is the "Proof of Concept". When a sponsor has been found and the idea is sufficiently clear, concrete and focused, a proposal for a Proof of Concept (PoC) is formulated. The PoC is a well-defined experiment that can be conducted in a limited time (three months as a rule of thumb) and uses limited resources (500 working hours at most). Both the sponsor and the inventor of the idea are expected to contribute resources to realise the PoC. The Innovation programme has a supporting and facilitating role.
- 10. The third stage is that of "Implementation". It is mainly the responsibility of the sponsor to decide on implementation, based on the results of the PoC. This may for example mean that a regular development project is started. The innovation track can also stop after a PoC, if the results are considered not fit for implementation. Other outcomes may be to start a further PoC or start a research project to improve the theoretical foundation of a PoC's results.
- 11. The funnel aspect means that our aim is that about half of the ideas are developed into a PoC, and that roughly half of the PoCs give rise to an implementation project or other follow-up activity. This differs from the traditional approach for research and development projects, where basically all projects started are expected to deliver applicable results. It also implies that we have to accept the risk that an idea will not lead to implementation. We must learn not to consider this as a failure. Exploring an idea in itself is worthwhile, even though it is not further pursued.

12. The approach described here serves as a guideline and is not adhered to very strictly. If another approach seems more suitable to follow up on an idea, we will choose this other approach. This is in line with the philosophy of the Innovation programme, which tries to facilitate and enable ideas without too much hassle. The one thing we adhere to strictly, however, is that we only follow up ideas for which a sponsor has been found. If nobody is willing to consider using the idea, we do not want to invest in it.

C. Research vs. innovation

- 13. When the Innovation programme started, one of the recurring questions was what distinguishes innovation from (methodological) research. This is indeed a non-trivial question, and in some cases there is overlap between research and innovation. Moreover, often the same people work on both research and innovation activities.
- 14. The main characteristic of methodological research is that it starts from a theoretical perspective and tries to solve an abstract problem. This is often not straightforward and the results are uncertain. The abstract problem may or may not be inspired by a specific situation. Usually, only after the abstract problem is solved, one tries to find practical applications and possibly implementation through a development project.
- 15. The main characteristic of innovation is that it starts from a concrete, practical problem, including an idea how to solve it. A Proof of Concept serves as an experiment to demonstrate that the proposed solution actually works. Of course, when carrying out a PoC many smaller and bigger (methodological) issues may arise which need to be addressed along the way.
- 16. Given the above distinction, both methodological research and innovation have their own *niche* and are valuable in their own right. There are many opportunities for cross-fertilization. For example, the practical applicability of a research project may be demonstrated by a PoC. On the other hand, the outcome of a PoC may be that more in-depth research is needed for what at first looked like a straightforward idea with a clear-cut solution. Moreover, a PoC may use existing methodology or the results of a PoC may suggest methodological research topics.

D. Organisation and governance

- 17. The Innovation programme is essentially run by three people: the Programme Director for Knowledge and Innovation, the Innovation Programme Coordinator and a Programme Assistant. All three people devote about half of their working hours to the Innovation programme. Their main tasks are to make sure the Innovation programme and facilities run smoothly and to support the innovators where needed.
- 18. The actual innovation work is done in the various activities like PoCs. Usually the original inventors of an idea work on their innovation tracks, together with representative from their sponsors and, when needed, people from the methodology and/or IT departments. A pre-set annual budget is available from which methodology and IT resources may be drawn.
- 19. Efforts are made to keep the overhead and paperwork, associated with running an innovation track, as light as possible. For example, the PoC is formulated using a one-page template to describe its main characteristics. An elaborate project plan, to be approved by a steering committee, is not required. Upon completion, each PoC is expected to deliver a short report explaining its approach and results.
- 20. The Innovation programme falls under the direct responsibility of the Director General of Statistics Netherlands. It follows the normal Planning and Control cycle of Statistics Netherlands, which means that an annual work plan and quarterly progress reports are submitted to the Board of Directors for discussion, before formal approval by the Director General.

III. Infrastructure and facilities

A. The Innovation Lab

- 21. The Innovation Lab is a physical space (actually two rooms: one in The Hague and one in Heerlen, connected by video conferencing facilities) that encourages quick elaboration and testing of innovative ideas and collaboration. It was officially opened by the Director General and Deputy Director General in May 2012. The Innovation Lab is now being used to work on several innovative ideas. Some examples are given in Chapter IV below.
- 22. Many ideas need the so called "attic environment" to grow. The Innovation Lab offers this facility. In the Innovation Lab, statisticians can work on laptops and desktop PCs without the restrictions imposed by the closed internal network and its standard workstations. This makes it easier to test new methods, try out non-standard software, and simulate alternative statistical processes.



Figure 1. The Innovation Lab in The Hague

23. The Innovation Lab can also be used as a collaboration space. Every piece of furniture is on wheels, which makes the use of space very flexible. It can be used either as a single space or divided in up to three separate workspaces. This makes the Innovation Lab a suitable environment for brainstorm sessions, workshops, informal presentations and open coffees etc. The Innovation Lab stimulates collaboration between different fields of expertise. It is an inviting and inspiring environment.

B. Other infrastructure

24. Apart from the Innovation Lab, the Innovation programme has a number of state-of-the-art stand-alone laptops and desktop PCs available. They may be used to carry out experiments that cannot be easily done on the standard closed network environment. This may be either due to the fact that specific software is not available on the network (which allows for obvious reasons only extensively tested and approved software), or that the standard virtualised desktop PCs have limitations in storage, memory or processing power which makes it awkward to use them for experiments with for example big datasets. Since some of the data being processed are sensitive and should be stored securely, safes are available to store for example data DVDs, laptops or hard

disks. The Innovation programme has a limited budget to buy specialised software for testing purposes. This budget may be applied to buy specialised hardware as well.

IV. Innovation Tracks

A. Priority areas

- 25. The Innovation programme is loosely organised in five priority areas.
 - (a) Data Collection Innovation
 - (b) Efficient Processes
 - (c) Output Innovation
 - (d) Big Data
 - (e) IT Innovation

Here, 'loosely' means that we do not simply dismiss ideas that do not fit in either of these areas. We do, however, stimulate ideas that do fit in these areas and in practice all ideas submitted so far fit in one of them (some fit in several categories at once). The areas are chosen because they correspond with goals of the strategic multi-annual statistical plan. The first four areas agree with areas in the methodological research programme, which is natural given the strong interaction between research and innovation described above.

26. All five areas are rather active. Below we elaborate some innovation examples in the area of Data Collection Innovation and briefly discuss the area of Big Data.

B. Internet as a Data Source

- 27. The internet has become an indispensable infrastructure for society. A growing proportion of our day to day communication, information and economic transactions now take place via the internet. 'Internet as a Data Source' or IaD, first of all, concerns innovative techniques for searching and retrieving information available on the internet. The data collected can then be used to produce statistics. An example is the observation of prices of goods and services using specialised software ('internet robots' or 'web crawlers') for calculating inflation figures. However, practice shows that IaD requires much more than just a set of innovative technologies and the collection of data from the internet. In particular, the methodology and processes underlying the technologies need proper attention, in order to translate the unstructured data, collected from webpages, to reliable and representative statistics. This includes, for example, the categorisation and standardization of collected information, de-duplication, visualization and interpretation of internet data. And, finally, IaD has harsh legal dimensions, which have to be met before an IaD-project can be started. Despite these challenges, we believe that IaD has the potential to be integrated into the statistical processes of Statistics Netherlands and contribute to quick and new or improved statistics with less survey burden at lower costs.
- 28. Mid 2010 a two year IaD research programme was set up within Statistics Netherlands. This programme included research projects on internet robots and on the use of datasets that were directly obtained from website owners. When the Innovation programme started, it adopted the Proof of Concept (PoC) parts of the on-going IaD program. The Innovation Lab and its infrastructure supplied the necessary IT facilities for processing the large data sets involved and enabled the use of non-standard software for building internet robots, among other things.
- 29. An example of the use of data from a website owner is that of the data from the Dutch EBay for the years 2006 2011. These data on the consumer to consumer market are analysed in the broader framework of the internet economy. Another example is the use of data from an internet speed measuring site. It offers internet users the opportunity to analyse their actual broadband speed and, simultaneously, collects data on background characteristics, location and provider subscription. This provided possibilities to analyse relations which are very useful for policy reasons.

C. Data Collection using Smart Phones

- 30. Another area where data collection can be innovated is the use of smartphones and other intelligent mobile devices. Estimates show that one out of two persons in the Netherlands already owns a smartphone. This makes it worthwhile to investigate their potential as a data collection device. Since 2010, Statistics Netherlands has conducted several experimental smartphone-based data collection studies.
- 31. One series of experiments relates to mobility statistics. In this study, we cooperate with a specialized external partner. They developed a smart-sensing App that measures trips and combined it with a back-end infrastructure that automatically deducts the modality of the trip, for instance a trip by car or by foot. In addition, some extra questions like the purpose of each trip are asked from the user through the App interface. We tested this App with small groups of volunteers, to determine whether it provides data of sufficient quality and a sufficient user experience. Unfortunately, we did encounter problems like insufficient precision of the recorded trips, inaccurate deduction of the modality and increased battery depletion due to GPS use. Test users, however, were still enthusiastic about the potential and we are working with the external partner to try and solve these technical problems. When the technical quality is considered sufficient, we plan to proceed to a large-scale field experiment in the second half of 2013 to test willingness of regular survey participants to start using the App instead of traditional CATI/CAWI/PAPI approaches.
- 32. Smartphone studies are not only conducted because of the possibilities to innovate the data collection process. Equally important is the fact that there is a big need for data which provide insight in the developments and use of mobile services and therewith their social and economic impact. One study in this respect involved tracking 130 volunteer smartphone owners over a period of four weeks in October 2011. They installed a research App on their smartphone, which produced measurements (data logs) for the full observation period. These data logs provided useful insights into aspects such as frequencies and duration of the use of mobile services, visits to websites (surfing behaviour), calling and SMS behaviour, data consumption and traffic and the use of the different internet connections. In addition, the location was recorded every five minutes. In addition to the tracking of the smartphones of the volunteers, two surveys were conducted: one before the tracking period started and one at the end of the study. Experiments were also conducted with pop-up surveys. For example, immediately after the use of a social media application two questions were asked about the reason to participate in social media. The combination of smartphone measurements, pop-up surveys and complementary surveys provided a very rich collection of data on behaviour as well as on motives and background information.
- 33. There are still big challenges with smartphone studies. The main challenge, apart from technical difficulties, is the recruitment of participants. It appears that at the moment only 5-10% of potential participants are willing to participate in these kinds of surveys. The main reason for not participating is privacy concerns. Other reasons include no time, not allowed to download the App because it is a company owned mobile, or the App consumes too much power. For the time being, such a limited willingness limits the investments in smartphone data collection that can be justified.

D. Big Data

- 34. The amount of data produced in our modern world has led to the concept of 'Big Data'. Big Data are characterized by increasing volume, velocity and variety; the famous 3 V's. For example, each day automated sensors generate 80 million traffic loop detection records in The Netherlands. And each day, one million social media messages (Twitter, Facebook etc.) are produced in the Netherlands.
- 35. Big Data are potentially very interesting as input for official statistics; either for use on their own, or in combination with more traditional data sources. However, extracting meaningful statistical information from massive amounts of data poses major challenges. It can either be done by clever selection and transformation processes ('making big data small') or by large scale 'number crunching'. Both approaches require a state-of-the-art IT infrastructure. Moreover, important statistical quality issues concerning coverage, representativity and accuracy need to be addressed and solved. Methods developed for the statistical use of administrative data sources provide a good starting point.

- 36. The data exploration phase for Big Data typically takes considerably more time compared to other, often more structured, data sources. A need for new exploration and analysis methods thus arises. Many of these methods already exist elsewhere, but are new to the field of official statistics. Three groups of methods seem particularly promising. *Visualization methods* like tableplots, 3D heat maps and data movies, can be used to quickly gain insight into the content of a Big Data source. Since many Big Data sources, such as social media and web pages, are largely composed of text, *Text mining methods* are needed. Which text mining method works best is very data source and topic specific. *High Performance Computing methods* like parallel processing and analysis of large amounts of unstructured data on distributed systems (in 'the cloud') naturally are also needed. Unfortunately, it is often difficult to apply such methods within the secure, but rather closed, environment at our office.
- 37. Big Data is an active research area within Statistics Netherlands which is strongly supported by the Innovation Programme and the Innovation Lab. For example, experiments were carried out on sophisticated Innovation Lab equipment, access to external Big Data sources was provided and contacts with external partners were initiated and encouraged.

V. Concluding Remarks

- 38. The Innovation programme has made a successful start. In its starting year 2012 already some 50 ideas have been submitted to the Innovation programme. This is more than what was expected (25 ideas for the whole year 2012). First experiences with the Innovation Lab have also been very positive. For example, in the first few months after the opening already 20 workshops were organised in these facilities. The technical facilities and informal ambiance are highly appreciated.
- 39. The Innovation programme has been very active in organising communication events like an Innovation market, thematic lunch meetings, presentations and open coffees. This has helped to stimulate creation of ideas and raised awareness of the goals and results of the Innovation programme. It has also served as a means to stimulate knowledge sharing between practitioners from different fields of expertise.
- 40. Although the Innovation programme is still in its infancy, we can already see some types of innovation tracks emerging. For example, one type of innovation track explores a new data source and tests its possibilities for new statistical output. Another type tests if a specific software tool is fit for a statistical task or, alternatively, tries to select a suitable tool from a shortlist for a given task. A third type of innovation track turns available statistical information into new output; for example by applying a new visualisation technique or combining different sources.
- 41. Many innovation tracks are done in close collaboration with external partners. These include non-profit institutions like universities and government bodies and commercial enterprises like IT consultants and data providers. In this way we gain access to knowledge, expertise and data sources that are not (yet) available in our own institute. Often a win-win situation arises. Some partners for example appreciate the fact that they can test or validate their products and services on real data. Others are interested in the statistical results for their own purposes.
- 42. The Innovation programme facilitates inventors to realize their innovative ideas. In doing so, we often help with non-statistical matters, such legal aspects. When exploring a new data source we always need to be aware of possible confidentiality and security issues. And when collaborating with external partners we have to think about contractual negotiations, which is not an area of expertise for most statistical researchers. Another experience is that some PoCs need experimental software or dedicated hardware which is –for good reasons–not available and not allowed on the standard (closed) IT environment. The Innovation programme helps to build up experience with such issues and tries to find appropriate solutions.