6<sup>th</sup> Session of the Working Party on Land Administration of the United Nations Economic Commission for Europe, Geneva, Switzerland, 18-19 June, 2009

### FEES AND CHARGES: LITHUANIAN CASE

#### Kestutis Sabaliauskas,

Director General, State Enterprise Centre of Registers E-mail: Kestutis.Sabaliauskas@registrucentras.lt



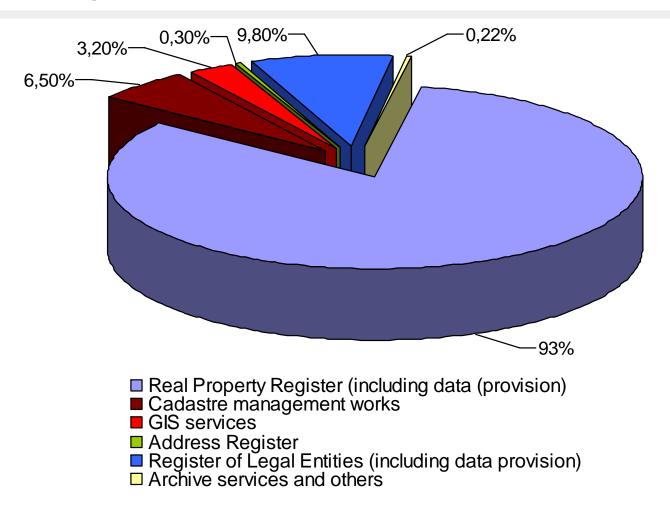
## NON-COMMERCIAL (PUBLIC) SERVICES PROVIDED BY THE SE CENTRE OF REGISTERS

- Real Property Register
- Cadastre management works
- GIS services
- Register of Legal Entities
- Address Register
- Archive services
- Other public services

Income from non-commercial services provided by the Centre of Registers made 80% of total income in 2008.



# DISTRIBUTION OF INCOME FROM NON-COMMERCIAL (PUBLIC) SERVICES





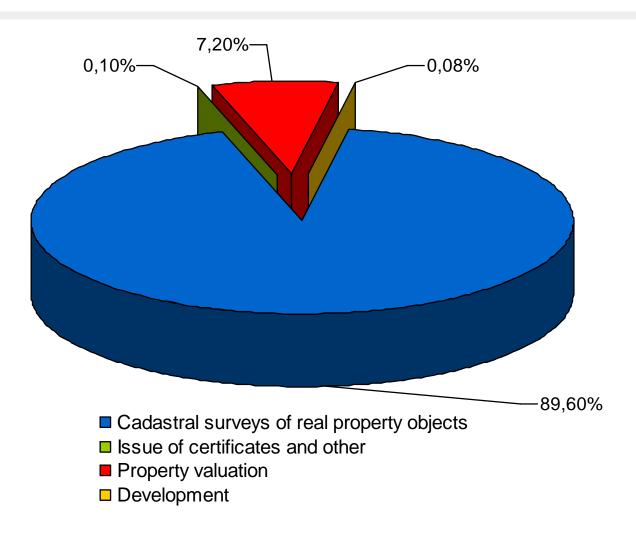
## COMMERCIAL SERVICES PROVIDED BY THE SE CENTRE OF REGISTERS

- Cadastral surveys of real property objects
- Real property valuation services
- Development
- Issue of e-signature certificates
- Other

Income from commercial services provided by the Centre of Registers made 20% of total income in 2008.

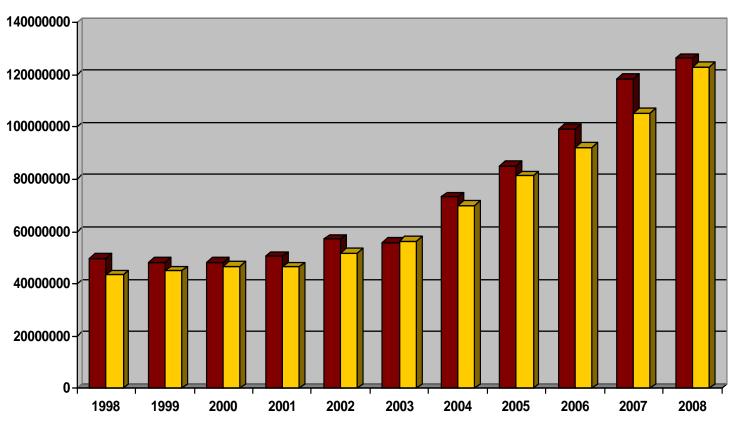


## DISTRIBUTION OF INCOME FROM COMMERCIAL SERVICES





## DYNAMICS OF INCOME AND EXPENDITURE IN 1998–2008



■ Income, total in LTL ■ Expenditure, total LTL



#### **INVESTMENTS**

#### **INVESTMENT SECTORS**

- Development of client service infrastructure
- Development and improvement of services (products) provided
- New services (products)
- Renewal of assets
- Training of the staff

#### **INITIATORS OF INVESTMENTS**

- Founder Ministry of Justice
- Management of the Centre of Registers
- Management of Branch Offices



### FINANCING OF ACTIVITIES

- Own financial resources
- Financing from the State budget for implementation of programmes
- Bank loans
- EU financing for projects



### FINANCIAL PRINCIPLES OF ACTIVITIES (I)

- Fees for monopolistic (non-commercial) services approved by the Government of the Republic of Lithuania
- Fees for non-monopolistic (commercial) services approved by the Director General of the Centre of Registers taking into account situation on the market
- Fees must not exceed 15% of profit
- Enterprise should operate with profit

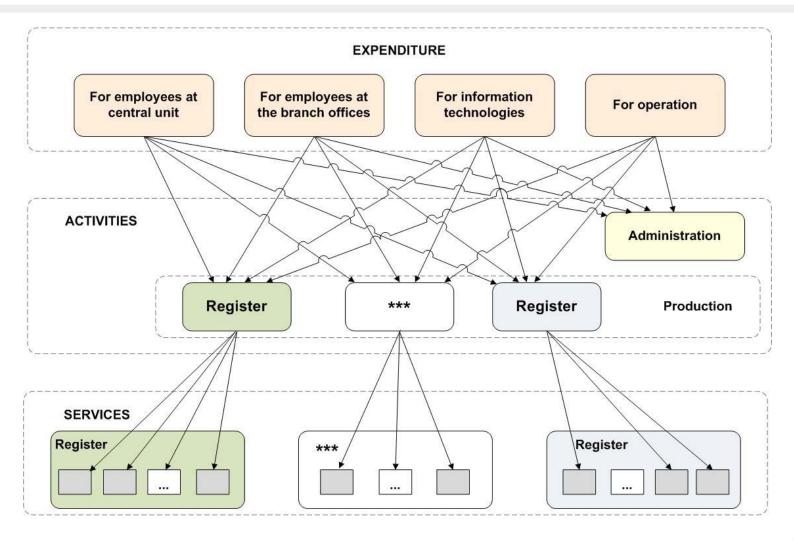


### FINANCIAL PRINCIPLES OF ACTIVITIES (II)

- Centralised budget of the enterprise
- Payments and settlements of accounts on centralised and de-centralised level (branch offices)
- Planned norms for branch offices
- Control (every quarter)
- Annual balance statement
- Profit distribution under legal acts and the Statutes

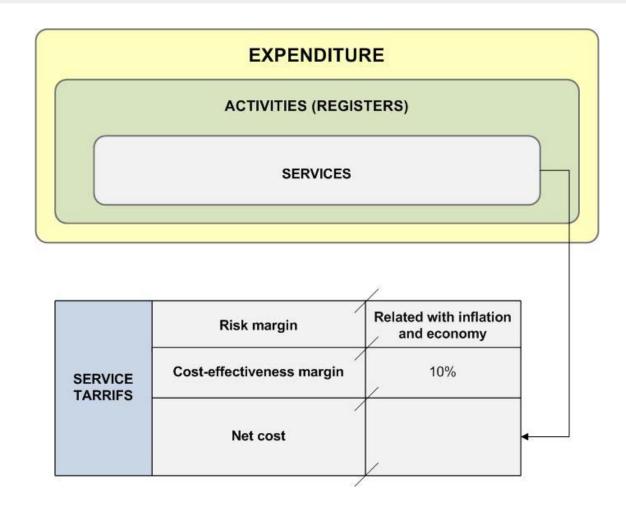


## FORMATION OF SERVICE TARIFFS – BASED ON ABC METHODS





### **COMPONENTS OF SERVICE TARIFFS**





#### CONCLUSIONS

- Real property registration and cadastre in one organisation.
- All users should pay for information, except for cases provided for in legal acts.
- Provision of public (monopolistic) and commercial services.
- Public service tariffs based on ABC methods.
- Full recovery of the operation costs.
- Orientation towards customers needs and demands prompt offer of new services.



### Thank you for your attention!

www.registrucentras.lt

